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ENDOMENT

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PARIS, WEDNESDAY, OCTOBER 26, 1988

Ferryboat

With 500

Philippines Vessel

Lashed by Storm

Sweeping Islands

By Seth Mydans

Yen York Times Service

ry carrying an estimated 500 persons sank Monday during a ty-

phoon, but there was no complete

report on casualties, the Philip-

ed rescued as the storm continued

and a Coast Guard official said

others might have reached safety on several small islands nearby.

The disaster occurred as the ty-

phoon, designated Ruby, swept through the Philippines, bringing high winds and flash floods that reportedly killed 70 or more people

before sinking in rough seas, was a

sister ship of the Dona Paz, which

sank in December with the loss of an estimated 3,000 lives in the

A spokesman for the ship's own-

ers, Sulpicio Lines, said the Dona

Marilyn was carrying 412 passen-

gers and 60 crew, but it is common

for the aging ferries that link the Philippines' 7,000 islands to carry

The Dona Paz was estimated to have sunk with double the number

of passengers for which it was li-

Captain Samuel Cortez, the

Coast Guard's district commander

for the central Philippines, said the

Dona Marilyn sank at the height of

the typhoon about 300 miles (486

The typhoon, the 17th to hit the

many unregistered passengers.

worst peacetime sea disaster.

and left 50,000 homeless. The 2,855-ton Dona Marilyn, which sent a distress signal shortly

Up to 30 people had been report-

pines Coast Guard said Tuesday.

MANILA - An interisland fer-

Is Sunk

ESTABLISHED 1887

The Party and the Balts: Allies, for Now

By Philip Taubman
New York Times Service

Juan I ms velocing to form the mention of the control of the contr MOSCOW - A sense of euphoria has swept through the Soviet Baltic republics of Estonia, Latvia, and Lithuania in recent weeks as the Communist authorities have seemed not only to acquiesce but also to collaborate in the independent political movements that have sprung up in those formerly independent states.

After the second to the second trate the second To many in these once seemingly downfrodden republics, the hope has apparently risen that the very same Communist Party. which in former times had seemed deter-mined to Russify the region, now might aid them in their movements' minimum goal of creating as much autonomy as possible from Moscow, and, at the maximum, of becoming independent of the Soviet Union.

But there also is a sense that the harmony that seems to exist at the moment between the party and the independent groups may only be a veneer and that mevitably there will be a clash in which the hopes for more indepen-

dence may be crushingly disappointed.
What is most puzzling, however, is why the Politburo in Moscow has seemed so willing to go along with the movement, which can only weaken its overall control in the Baltic repub-

lics, all of which were forcibly absorbed by the Soviet Union early in World War II. The reason the question is important is that the Soviet Union is a nation of many different ethnic groupings, which have forcibly been put under Moscow's control.

In the past, any rumblings of independence had been put down severely because it was

NEWS ANALYSIS

felt that if one nationality group was given its way, others would soon pressure for change. Even in the days of the czars, Russian forces had to deal with local revolts in the Caucasus and in Central Asia. Now, 71 years after the Bolsheviks seized

power, there is trouble for Moscow not only in the Baltics, but also in the three Caucasian republics of Georgia, Armenia, and Azerbai-jan. And there is always concern here about anti-Russian sentiments in the Central Asian republics of Kazakhstan and Uzbekistan. But surprisingly, and going against all the traditions of the past, a veneer of harmony has developed between the independence

movements in the Baltic republics and the Communist Party.

But despite this, there is a sense that the

two forces seem destined to collide, possibly in violence. And if that happens, it almost certainly will mean defeat for the aspiration of independence that lies at the core of the grass-roots organizations.

Whatever may happen in the future, how-ever, the independence movements have served as an example of unexpected flexibility in the Soviet system, an image of hope to those inside and outside the Soviet Union who support the process of political change begun by President Mikhail S. Gorbachev.

Moscow has apparently told the party leadership in each republic to allow the movements to develop in order to build up support for Mr. Gorbachev's policies by appearing to be responsive to the local movements. In this way, the party seems to believe it will gain more credibility with the groups and

some influence over their decisions. What is ironic is that the Communist Party, which prides itself on being able to orga-nize masses, appears unfamiliar with the

power of grass-roots public activity. This, in turn, may also have led it to underestimate the strength of the Baltic movements and their ability, almost overnight, to build

See BALTIC, Page 2

'As Glasnost Goes on Maneuvers, Doubts Persist

By Bernard E. Trainor New York Times Service

WITTSTOCK, East Germany - Senior Soviet military officers are trying to live up to President Mikhail S. Gorbachev's policy of greater openness as Western military observers attend weeklong Warsaw Pact maneuvers

in East Germany.
Officers from both sides agree that the new openness has already done much to reduce mutual suspicion and increase understanding of the security concerns of each side.

But 40 years of suspicion are not easily eliminated. Some Western observers note that the equipment in the exercise is not the

Kiosk

Iran and Iraq

Set New Talks

UNITED NATIONS, New

York (Reuters) — Iran and Iraq will resume their peace talks in Geneva on Monday, Secretary-General Javier Pe-

rez de Cuéllar said Tuesday.

Mr. Pérez de Cuellar said he

would take part in the talks

with the foreign ministers. Mr.

Pèrez de Cuellar said that

both sides appear ready to

ceeding with some repatria-

22 Die in Peru Crash

LIMA (Renters) — Twenty-two persons died Tuesday and

27 were seriously injured when a Fokker F-28 of Aeroperu

airlines with 69 persons

aboard crashed in the Andes

after takeoff from Juliaca,

near the Bolivian border. One

than \$450 million a plane.

President Chadli Bendjedid

of Algeria ruled out the es-

tablishment of opposition

Plans for talks between the Po-

lish government and Solidari-

ty appeared near a break-

Jewish groups assail the award

of a religion prize to a Moslem

Business/Finance

The British government or-

dered an antitrust investiga-

tion into the bid for Consoli-

dated Gold Fields. Page 9.

U.S. durable goods orders fell

Page 6.

Page 9.

political parties.

General News

leader.

in September.

person was missing.

tion of prisoners.

latest being used by Soviet forces. Officers also said some of the air and ground tactics appeared unrealistic and more for show than

an example of Soviet tactics. Military observers from 17 countries, including those of the North Atlantic Treaty Organization, are in East Germany watching Soviet and East German armored units of the Warsaw Pact on maneuvers.

American, British, French and other officers scramble over tanks, take photographs of bartle maps and talk to soldiers with red stars

A few years ago such things would have been unthinkable.

Under an agreement known as the Stock holm Document, signed in 1986, 35 nations, including the United States and the Soviet Union, last year began allowing signatory

nations to observe each other's maneuvers. The move is aimed at assuring both NATO and the Warsaw Pact that neither side could launch a large-scale attack under the pretense of peacetime maneuvers.

To date each side has opened up its maneuvers to observers more than a dozen times. A month ago Soviet and East German officers

See GAMES, Page 2



Philippine soldiers rescuing a family trapped on the roof of its Manila home by floods on Tuesday.

Bush Lead Strong in Polls

WASHINGTON - Several new polls indicate that Vice President George Bush continues to hold a strong lead over Governor Michael S. Dukakis, both nationally and in the crucial state of California. The latest New York Times-CBS News poll of registered voters,

interviewed by telephone from Friday through Monday, shows Mr. Bush widening his lead over Mr. Dukakis, 51 percent to 38 percent. In the last poll, taken before their Oct. 13 debate, Mr. Bush led 47 percent to 42 percent.

A Cable News Network poll of 1,218 likely voters taken Oct. 2023, showed Mr. Bush with an edge of 51 percent to 39 percent. An NBC Wall Street Journal survey released Monday night showed that 18 states appeared strongly committed to Mr. Bush,

with another 18 leaning in his direction for a total of 359 electoral popular vote takes all that state's electoral votes, with a total of 270

needed for victory. A poll taken by the Los Angeles Times showed voters in California favoring Mr. Bush by 53 percent to 42 percent, with only 4 percent undecided and 1 percent supporting other candidates.

2 Candidates Strive to Shed Elitist Image

By E.J. Dionne Jr. New York Times Service

WASHINGTON — As a rule, Americans do not like the idea of elites and look upon their society as a place where all people are created

That, in the view of many politicians, academics and voters, is one major reason why the electorate does not seem to like the choice between Vice President George Bush and Governor Michael S. Dukakis very much.

tative of an old family elite and a defender of the wealthier segments of society. They see Mr. Dukakis representing an educated elite associated with the word "Harvard."

the anti-clitist candidate, the one who is really in touch with what the ism receded into the background." vice president calls "the main-

stream" of American life. emphasize his elite background by of a kind of aristocracy. stressing issues and values that he

the nation's flag. By setting Mr. Dukakis up as the mouth." candidate who is distant from the concerns of the average American able to keep that perception alive,

What is striking about the 1988 in his "liberal" views, said Geoff while many voters seem to think of campaign so far is that Mr. Bush Garin, a Democratic poll taker, the Democrat as the one who reprehas been far more successful than Mr. Bush "has simply given voters sents an elite distant from the electronic Mr. Dukakis in painting himself as so many other things to think about torate.

The type Michael Dukakis that Bush's elit-

Mr. Bush has managed to de-tray Mr. Bush as the representative

believes he shares with most Amer- third base and thinks he hit a triicans: that criminals should be ple," said Jim Hightower, a Texas punished severely, taxes should be kept low and schoolchildren should be required to pledge allegiance to

But Mr. Dukakis has been un-

"He's a Harvard man and he's a slick talker," said William Schu-The Democrats fought hard at their national convention to por-sor at Nabisco, interviewed several weeks ago in Middletown Township. Pennsylvania. "I prefer Bush. "He is a man who was born on He's a little more down to earth."

The notion that Mr. Bush, the prep school- and Yale-educated son of a U.S. senator, is more was "born with a silver foot in his many Democrats, who note that Mr. Dukakis attended Swarth-

See VOTE, Page 3

Philippines this year, caused the deaths of 35 people when their bus was blown off a wooden bridge in the central province of Antique, the military said. The Red Cross said at least 11 persons died and 25 were missing

in floods at Cagavan de Oro on Mindanao island. Among those drowned were a "down to earth" comes as surpris- family of five whose shanty was ing and disappointing news to swept away during the night. "They

were apparently all sleeping," said the city administrator, Bob Roa. "Suddenly, their house was gone and they were gone."

A presidential spokesman said the worst flooding was in Manila where high waters drove 6,000 families from their homes.

The mayor of the Marikina section of Manila said 11 persons, including several children, drowned. Helicopters plucked survivors from

trees and rooftops. Electricity and telephone lines were blown down and cars were submerged in parts of Manila, and for long periods the capital, like other towns and cities throughout

the country, was plunged into dark-Domestic flights were canceled Tuesday, schools were closed, stock trading was suspended and most offices, banks and foreign embassies were shut. Officials said schools were being used to house

The storm hit Clark Air Base in Pampanga, home of the U.S. 13th Air Wing, downing trees and forcing base workers to move jet planes

to shelter, a spokesman there said, dle East arms expert and aide to Senator John McCain, an Arizona Republican, said that in a "thanks are and that "shires are and that "

survivors."

"We have to pick them up from several small islands," he said. "I just don't know the number yet." The chances of finding survivors appeared to be higher than in the

Dona Paz disaster. That ferry col-See STORM, Page 2

Debt of U.S. Overstated, Study Finds

U.S. to Unveil B-2 WASHINGTON (Reuters)

- The B-2 Stealth bomber, designed to strike inside the WASHINGTON -- The United Soviet Union while avoiding States is not quite the international radar detection, will be un-veiled in California on Nov. pauper that it seems, according to a study prepared for the Pentagon. The study takes the Commerce 22, the Defense Department said Tuesday. A spokesman said the craft would be shown Department to task for undervaluing American holdings, including real estate, in scores of countries. from a distance. The B-2 has been called a "flying wing." and is estimated to cost more At the end of 1986, when official

Commerce Department figures showed the United States was \$264 billion in debt, it actually was a creditor by about \$50 billion, according to calculations made in the study by Rand Corp.

"To be sure, the overall trend in

recent years is downward," said Sarah Hooker, author of the study, but it needs to be kept in perspec-The department measures the di-

rect investment by the United States and other countries at original cost rather than corrent worth. The understating of U.S. assets occurs because much of the foreign investment in the United States has taken place in recent years, while the bulk of U.S. investment abroad dates from the 1960s and early 1970s, when lower costs prevailed.



KOHL MEETS SAKHAROV — Heimut Kohl, left, the West German leader, and his wife, Hannelore, meeting with Andrei D. Sakharov on rights issues. Mr. Kohl also met again with Mikhail Gorbacher and expressed optimism about cooperation between their countries. Page 7.

Israel Is Worried Syria Will Get Soviet Bomber

By David B. Ottaway

Washington Post Service Arabia and .
WASHINGTON — Israel has experts said. expressed deep concern to the

United States over reports that the Soviet Union may soon provide Syria with one of its most sophisticated warplanes, the Sukhoi-24 attack bomber. Israeli officials said a deal had

already been concluded between Moscow and Damascus. But the State Department, while confirming that "discussions" are under said the issue of Syria possibly obway, maintains that no firm agreement has been reached and that eral times in recent U.S.-Israeli payment for the costly, swing-wing plane is one outstanding issue.

U.S. and Israeli officials also disagreed about whether the Su-24 could upset the balance of power between Israel and the Arabs.

Israeli officials said the Su-24, which the Soviet Union has not yet sold abroad elsewhere, is a sophisticated long-range attack aircraft that poses a danger to Israel be-cause it carries a large payload and is capable of flying low under Israeli radar defenses.

The Su-24 is comparable to the U.S. F-111 fighter bomber used in the strike on Libya in April 1986 and to the European-built Torna-

The United States is helping 1srael to develop a new anti-lactical ballistic missile, the Arrow. Syria

do, which Britain is selling to Saudi

Arabia and Jordan, U.S. military

siles capable of reaching Israel. Israel has also recently lannched its first satellite in what is believed to be an effort to develop a military early warning capability.

An Israeli Embassy spokesman

talks. He said it was the Israeli military view that the Soviet air-craft could upset the balance because of its potential to penetrate Israeli air defenses.

ical sense" this could be true, particularly if the Su-24 were armed to carry chemical and biological bombs dropped on airfields. In that case, he said, "they could change the balance significantly."

Syria is believed to have already produced chemical warheads to be lided with a small oil tanker and

See DEAL, Page 2

Stockholm Decides the Chicken (and Its Rights) Come Before the Egg

By Steve Lohr

New York Times Service STOCKHOLM - The Swedish welfare state, long renowned for its generosity and scope, is extending its reach to a new frontier: the barn-

In the last few months, Sweden has begun putting in place a rights program for farm animals that may be the most stringent in the world.

Under an animal-welfare law enacted in July, cattle, pigs, and chickens are being freed from the restrictions of so-called factory-farming meth-

Besides the inherent concerns about humane treatment of animals and food quality in this liberal Scandinavian society, the legislation re-flects the extraordinary political clout in Sweden of an 81-year-old writer, Astrid Lindgren.
One of the world's most widely read authors of

children's books, perhaps best-known as the cre-ator of the character "Pippi Longstocking," Mrs. Lindgren demonstrated the power of the pen in Sweins affairs by writing a series of satirical allegories in leading newspapers, underscoring

the plight of farm animals and fueling the animal-welfare campaign. Swedish cattle have been given grazing rights

Pigs can no longer be tethered and must be granted separate bedding and feeding places. Both cows and pigs, the law states, must have "access to straw and litter."

Chickens must be let out of cramped cages. No drugs or hormones can be used on farm animals, except to treat disease. Most of the requirements will be phased in

over the next few years, but the provision allowing all chickens to range free will be stretched over several years to give farmers time to build more spacious accommodations. Even when they are being killed, Swedish farm

animals have rights. "All slanghtering must be as humane as possible," the act declares. "Sweden is now the leader in this field," said-Madelaine Emmervall, first secretary in the Min-istry of Agriculture. "It's the best law internationally - the best for the animals." For more than a decade, Sweden had a vocal

animal-welfare lobby, yet it tended to focus mainly on curbing the use of animals in scientific But in recent years, Mrs. Lindgren has been

responsible for making the treatment of farm animals a lively political issue here. Despite scattered protests that food prices would be higher, the animal rights legislation sailed through Parliament earlier this year all but

uncoposed. It began with a story Mrs. Lindgren wrote in September 1985 for Dagens Nyheter, Sweden's largest morning paper, and culminated last sum-mer with a visit by Prime Minister Ingvar Carisson to her Stockholm home to explain the new law and to assure Mrs. Lindgren that the Social Democratic government was addressing her con-

In between, she wrote several stories for Expressen, the largest-circulation evening paper, mostly as grown-up versions of children's tales. For example, one was written from the view-point of God, who had "made man to take care of animals." absence and is deeply disappointed by what He sees. Mrs. Lindgren's stories used childlike observation to deliver a satirical sting.

Mrs. Lindgren was raised on a farm and she says her commitment to the cause of barnyard animals stems from her childhood recollections. "My father loved his animals," she said, "And we were the animals' friends."

When discussing the issue, Mrs. Lindgren's comments contain the same wry edge as her

For example, she is no supporter of one modern farming practice not mentioned in the new law: artificial insemination. "Tve always been a great fan of cows," she said. "And when I was young, a cow was assured of at least one happy day a year. The day she got to visit the buil." Mrs. Lindgren's track record on public issues

The previous time she took up her pen for a cause was shortly before the Swedish general election in 1976.

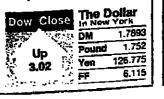
At the time, Sweden's personal taxes had the She was undaunted by complaints from farmers' groups and food companies. "A lot of people didn't like my articles," she said, "but I went on gren. The tax rate on her income for one year was

She wrote a couple of saturical tales about a person reduced to begging because of the taxes imposed by a well-intentioned government that

went too far. It was a view that struck a familiar chord with many Swedish voters. In the 1976 election, the Social Democratic

Party, which has ruled Sweden for 50 of the last 56 years, was voted out of office. Swedish political analysts say her writing clearly hurt the Social Democrats that year. "Astrid Lindgren is a person the Social Demo-cratic Party remembered very well," said Laila

Edholm, an Agriculture Ministry official. "That's why this issue was taken so seriously



Jordan Reported In Tornado Deal

Agency France Presse

BONN — Reports here Tuesday said that West Germany, in association with Britain and Italy. intended to finance the sale of Tornado jets to Jordan, in apparent violation of German law.

Members of the Bundestag from the opposition and from the government coalition protested after reports said West Germany planned to finance the sale of eight fighter-bombers to Jordan. German law forbids such sales to countries in "zones of tension."

The leftist daily Tageszeitung said Monday that the government was to grant Jordan a loan of 48 million Deutsche marks (\$27 mil-lion) in export credits to buy the planes, built jointly by West Germany, Italy and Britain.

According to the newspaper, which quoted a report by the Kreditanstalt für Wiederaufbau, a government-controlled bank in Frankfurt for reconstruction loans, the three countries involved in the project were to grant Jordan a credit line of 1.59 billion marks.

The sale to Jordan would officially be handled by Britain, so as not to contravene West German

West Germany would provide 370 million marks of this credit.



SAVING THE WHALES — One of the two trapped California gray whales swimming Tuesday in a man-made channel near Barrow, Alaska. Efforts continued to save the whales, which have been trapped for more than two weeks. Two Soviet icebreakers were reported about 20 miles from Barrow, and were preparing to smash through an ice wall blocking the animals' path to the open sea. Rescuers were trying Tuesday to coax the whales over a shoal between them and the ice wall.

U.S. Plane Gets **Parking Ticket** And a £12 Fine

LONDON - A U.S. Navy plane got a parking ticket after it overshot the runway at a British air base and landed on

A Thames Valley police sergeant slapped the £12 (\$21) fine on the Viking \$-3 antisubmarine plane despite its pilot's protests, the police de-partment reported Tuesday.

The plane from the aircraft carrier Theodore Roosevelt overshot the runway while landing at a Royal Air Force base in southern England where it was due to fly in an air show. A base spokesman said

The local police chief eventually waived the fine after consultations with authorities at the air base.

BALTIC: The Communist Party and the Freedom Movements Are Improbable Allies (Continued from Page 1)

and manage large-scale indepen-

The potential for conflict, however, seemed clear during the inaugural congress this weekend of the Lithuanian group, an animated two-day gathering held at the in-door sports arena in Vilnius, the Lithuanian capital.

The group, which reports a membership of 180,000 and drew more than 200,000 followers into the streets Saturday night for a torch-light parade, is called the Movement for the Support of Peres-

As one delegate after another took the floor to condemn 48 years of Soviet rule in the republic, thousands of supporters in the arena jumped to their feet to cheer every attack. The Communist Party seemed to be on trial, its culpability

Referring to the Soviet annex-ation of Lithuania in 1940, a delegate, Jurgis Oksas, a historian, told the congress: "The truth is plain ---

this was an occupation of our coun-

Another delegate, Arunas Zebriunas, a film director, said, in a barely veiled allusion to the party: "No ideology, no matter how sacred it seems to its adherents, has the right to destroy our national

A skillful appearance by the republic's newly appointed party leader, Algirdas Barzauskas, who offered support but called for patience, disarmed the delegates in the final minutes of the meeting, pulling the congress back from the brink of approving a faintly dis-guised demand for full indepen-

But many of the less inflammatory resolutions that were endorsed seemed to push beyond boundaries that even the most tolerant party leader could accept, including Mr. Gorbachev, the man who has championed the need for greater democracy in the Soviet Union.

Among the resolutions: A separate currency for Lithuania; independent Lithuanian diplomatic

missions abroad; the right to limit migration into the republic of other Soviet citizens, including Russians; a prohibition against the transfer of Lithuanian members of the Soviet

Those and other planks in the movement platform approved on with continued Soviet control. Grass-roots political movements

in Estonia and Latvia, which held their inaugural congresses in recent weeks, approved similar resolu-tions. Like Lithuania, Estonia and Latvia were independent countries between the world wars and were forcibly incorporated into the Soviet Union in 1940, under terms of

the German-Soviet nonaggression pact of 1939. They were Imperial Russian provinces from the 18th century until the end of World War

Ultimately, local party leaders may be forced to choose between loyalty to their countrymen and loyalty to Moscow.

Eyes on Military

(Continued from Page 1)

watched NATO's autumn exercises

The current maneuvers cover an

area about 120 by 40 miles (190 by 65 kilometers), with most of the

tank operations at two Soviet train-

ing areas near Wittstock, 65 miles northwest of Berlin and near Mag-deburg, about 20 miles from the

West German border. Two Soviet armored divisions are taking part, as is an East German armored unit.

The forces number nearly 18,000 men with more than 1,000 tanks

Air maneuvers are excluded

from the agreement thus far, but at the request of the NATO observers, the Soviets made a senior air force

The scenario for the maneuvers

includes defensive operations, ar-

mored attacks and counterattacks.

It also includes crossing the River Elbe under simulated fire.

At the opening of the exercise, Major General Nikolai Koretzki,

the deputy commander of Soviet forces in Germany and former commander of a tank division,

stressed the defensive nature of So-viet operations. This, he said, con-

forms with the defensive nature of

Earlier this year the Warsaw Pact said it had shifted to a defensive

strategy. U.S. Defense Secretary

Frank C. Carlucci has expressed

seeing NATO units in action. Soviet training on the other hand, is based more on set proce-

dures called battle drills, with each

event in the exercise tightly con-

trolled by a script. Western observ-

ers say that as a result, they only see a small part of the exercise.

Soviet military doctrine.

officer available for questions.

and other armored vehicles.

GAMES:

in West Germany.

Whether a clash between the party and the groups can be avoided is likely to depend on the ability of

Lithuanian members of the Soviet tions and to find common ground armed forces to other regions of the in reducing Moscow's stranglehold country or their deployment on the republics, a goal both local party leaders and group leaders There is common ground there, up to a point. So far, the party and the movements have managed to

both sides to moderate their posi-

work together on that terrain. The party, for the first time feeling pressure from an independent political force, has responded by permitting a previously unimagin-

able degree of free speech and as-In Estonia and Lithuania, movement pressure led to the removal of unpopular party leaders. Mr. Brazauskas was appointed Lithuanian party leader last Thursday, two days before the congress opened, apparently in an effort to head off

anti-party hostility. The movements, for their part, have vented pent-up anti-Soviet thousands more in the sports arena anger and frustration without en-

have not yet been achieved."

dorsing direct demands for inde-

If the sudden surge of political activity also leads to a boom in the economies of the three republics, all the better for Mr. Gorbachev. who has contended that increased democracy is a prerequisite for economic growth. But under the amity and com-

mon calls for greater economic, po-litical, and cultural autonomy, the party and the movements have incompatible agendas. The movements want full inde-

pendence. But for the party, both at the local level, and, even more so, at the leadership level in Moscow, inependence is unacceptable.

It seems only a matter of time before the passions that have been aroused in the republics become a threat to the survival of the party.

"Our goal is clear," Mr. Oksas told the Lithuanian congress. "Our goal is the independence of our country." The 1,021 delegates and

Moscow Admits Gorbachev Drive Against Alcoholism Has Failed

Washington Post Service

MOSCOW — The Soviet leadership admitted Tuesday that its anti-alcohol campaign, which was President Mikhail S. Gorbachev's first major reform after his rise to power in 1985, has been a failure. The Central Committee issued a statement saying, "Radical changes

The campaign has resulted in a boom in moonshining, sugar deficits and minimal effect on alcoholism. In the past year, Mr. Gorbachev and party leaders have been bombarded with complaints from people who say that in order to buy wine, vodka or beer, they must wait on endless lines and pay exorbinant prices.

Soviet and Western expens agree that Mr. Gorbachev can ill afford to upset the very workers and farmers he is urging to work harder for the good of his wide-ranging reform programs.

A few weeks ago, the Soviet press announced that the availability of wine, champagne and brandy would increase in stores. Some farms have reportedly increased production of grains used for liquor

WARSAW PACT TANK ROAD - This recent picture shows a concrete roadway constructed for heavy vehicles in Czechoslovakia just over the border from West Germany, near Schönsee. The Bavarian border police have observed the construction of such East Bloc tank roads since 1977.

STORM: Philippines Ferryboat Carrying 500 Sinks

(Continued from Page 1) sank immediately in a blaze of fire.

Only 26 people survived. The crew of the Dona Marilyn appeared to have had time to prepare for its sinking after sending a call that the vessel was listing in

'It sent out May Day signals saying it had run into big waves and was turning back," said Vicente Gambito, the vice president of Sulpicio Lines. "The signals mean it was in critical condition. Its last message, picked up by other vessels around the area, said something was wrong with its radio antenna

The vessel apparently carried

But the sinking again raised the question of safety aboard the hun-

dreds of passenger craft that are the main form of transport for the country's poor among the Philippine islands, which are scattered across 1,000 miles of ocean. Two other sinkings of overloaded ferry boats two weeks ago took the lives of 77 people, one of them in the central and one in the

northern area of the Philippines. ■ Hurricane Downgraded The hurricane designated Joan, which left at least 111 people dead

that there should have been ade- tropical storm, and Guatemala. El Salvador and southern Mexico called off states of alert that had been in effect Sunday and Monday, The Associated Press reported from Guatemala City.

The storm, which turned away from the Pacific Coast on Tuesday. had affected all Central American countries except tiny Belize and left hundreds of thousands of people

as it tore from the Atlantic to the

skepticism at this assertion.

The differences between the way the Warsaw Pact and NATO conduct exercises are said to frustrate The storm killed 23 people in Costa Rica, 4 in Panama, 25 in Colombia and 11 in Venezuela. It also claimed 50 lives in Nicaragua observers on both sides.

maneuver against their opponents Pacific before being reduced to a as they see fit. considerably fewer than its capaci- in five Latin American countries, tropical storm and renamed Mirty of 1.200 passengers, indicating was downgraded Tuesday to a iam. Warsaw Pact observers often find themselves driving endlessly over an area in search of units on the move. This gives rise on occa-SHANGRI-LA INTERNATIONAL sion to Warsaw Pact suspicions that they are being prevented from

Vranitzky Says Soviets Won't Block EC Entry

By Jim Hoagland

VIENNA - The Soviet Union has indicated that it will not block an Austrian application for mem-bership in the European Community that is likely to be made in the the possibility that the two things first half of 1989. Chancellor Franz could be reconciled." Vranitzky of Austria has said after talks in Moscow with President

viet Union signed the Austrian given date. State Treaty and withdrew their occupation forces in 1955. Strong studies of membership were consoviet opposition would almost inning and that a formal decision

In an interview, Mr. Vranitzky portrayed future membership of Austria in the EC as forming a potentially important economic Socialists' conservative coalition bridge between Western Europe

and the Soviet bloc. He said Mr. Gorbachev and other Soviet officials showed great in- from the internal market which will terest in increased economic con-tact with Austria and West 1992." Mr. Vranitzky said. "We European countries, particularly in know that we would have to open the areas of tourism and finance.

membership or association has restructuring if this were to hapbeen ambiguous until now. Mr. pen."

Vranitzky, a Socialist who has headed a coalition government for two years, said that Soviet officials

restructuring it this were to make the same to have the same that matter at the beginning of his four-day trip to Moscow earlier this month, but were more forthcoming

by the end of the visit. tria's neutrality should not be given an application for membership up," Mr. Vranitzky said in English from Turkey.

"On the first day they were outspo-

had no intention of leaving our neutral status, or of watering it down. We would be negotiating with the Community on that basis and by the end of the talks the Soviets were willing to leave open

could be reconciled."

Mr. Vranitzky's statements in the hourlong conversation, con-Mikhail S. Gorbachev.

Austria declared itself to be permanently neutral after the United discharge in Vienna, also represented his clearest commitment yet States, Britain, France and the So- to seeking EC membership by a

NATO armies conduct what are called free-force maneuvers, where opposing commanders are free to join the 12-member EC.

Solution would almost inning and that a formal decision certainly kill a bid by Vienna to opposing commanders are free to join the 12-member EC.

Solution 1733. Strong stitutes of membership were continuing and that a formal decision would not be made until the first half of 1989, Mr. Vranitzky said he backed "the clearest solution, which is full membership. The Austrian People's party, the

partner, has already voiced its support for EC membership. "We do not wish to be excluded

up our economy and to become The Soviet position on Austrian more compenitive, and to undergo

expressed strong concern about the which currently belongs to the Eu-

the end of the visit.

They were insistent that Ausend of 1992 and also is faced with

the Community with neutrality. I mecon, the East bloc's trading or-explained again and again that we ganization.

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Yugoslav Leaders Set Talks on Crisis

BELGRADE (AP) - Yugoslavia's leaders will hold two separate meetings Friday to discuss economic and ethnic hardships, the state news agency Taning said Tuesday. Only two such meetings have been held since World War II. Sources said that the Communist officials of Source and its ethnically troubled province of Kosovo will meet Friday and the discuss appearance the same in Kosovo will meet Friday and the discuss appearance the same in Kosovo will meet Friday and the discuss appearance the same in Kosovo will meet Friday and the discussion appearance the same in Kosovo will meet Friday and the discussion appearance the same in Kosovo will meet Friday to the same in Kosovo will meet Friday to the same appearance the same in Kosovo will meet the same in Kosovo will meet the same that the same in Kosovo will meet the same that Belgrade to discuss personnel changes in Kosovo's leadership.

Meanwhile, 144 members of the parliament of Montenegro, after a secret vote, granted a vote of confidence to all members of the presidency of the republic, and to all but five members of the 20-member government. Tanjug said late Tuesday. The five who failed to win the vote of confidence include Lazar Djodjic, the Montenegrin secretary of the

Tanjug also reported late Tuesday that two Kosovo presidency members, Abdula Hodza, an ethnic Albanian and Danilo Vasic, an ethnic Slav, have resigned, citing health problems.

Saxony Official Quits in Casino Affair

HANNOVER, West Germany (Reuters) — The interior minister of the state of Lower Saxony resigned Tuesday in a growing scandal over payments to his party by a casino operator.

Wilfried Hasselmann, a Christian Democrat, quit a day after the magazine Der Spiegel alleged that in 1979 he had accepted a 4067) Deutsche mark (\$22,000) payment for his party from the operator Cra casino that had had its license extended.

Mr. Hasselmann had earlier told a state legislative commission investigation.

Mr. Hasselmann had earlier told a state legislative commission investigating the affair that he had only learned from news media reports that the casino operator, Marian Felsenstein, had made payments to some Lower Saxony officials of the Christian Democratic Union.

Paris Police Detain Rightists in Blaze

PARIS (Combined Dispatches) — Police investigating a fire at a movie theater showing "The Last Temptation of Christ" detained 37 members of extreme rightist groups Tuesday for interrogation about the blaze police said. All but seven were later released.

The police searched the homes of most of the suspects and seized documents that, they said, had caused them to suspect that rightist extremists were responsible for starting the fire Sunday in a Latin Quarter theater. Ten people were hospitalized after the fire.

In Ithaca, New York, a driver rammed a bus Monday into a theater theories. "The worked the relies to accept him. The theater showing "Temptation," then asked the police to arrest him. The theater was empty and no one was injured, the police said. Stanley Watin, 49,25° Etna, was treated for chest injuries at a hospital and later arraigned of charge of second degree criminal mischief, police said. (UPI, AP)

Amnesty Cites New Salvador-Killings

LONDON (Reuters) - Rightist death squads are making a resurgence in El Salvador and have abducted, tortured and executed hundreds of Salvadorans in the past 18 months with the apparent acquiescence of the government. Amnesty International said Tuesday.

The killings were carried out by plainclothes gunmen and by uniformed police and military units, the London-based human rights organization said. The government asserts that the killers are independent extremist groups that it is unable to control. The bodies of victims are

mutilated and beheaded to spread fear, Amnesty reported.

The murders are designed to intimidate those suspected of sympathy with leftist guerrillas. Victims are unionists, rights workers, judges and jurors working on rights abuse cases, refugees, church members, teachers and students, Amnesty said. The report was based on testimony from families of victims, witnesses, former death squad members and a few survivors left for dead.

U.S. Bars Entry Visas for Sandinistas

WASHINGTON (AP) - Nicaragua's diplomats and other officials will be denied visas to enter the United States under a proclamation signed by President Ronald Reagan, it was announced Tuesday.

The action is another step in a diplomatic conflict between the Sandinista government and the Reagan administration that began July 11, when Managua expelled the U.S. ambassador, Richard H. Meltoti, and seven other diplomats. The United States retalisted the next day by expelling the Nicaraguan ambassador, Carlos Tunnermann, and seven other diplomats. Since then, the Sandinista government has not acted on U.S. attempts to replace its envoy.

Mr. Reagan, in his proclamation, said he found the unrestricted entry

of officers and employees of the Nicaraguan government and the Sandinista National Liberation Front "to be detrimental to the interests of the United States." A White House spokesman said the action was also taken because of further restrictions placed after July 11 on U.S. officials in

Police Show Doubts on Hostage Story MILAN (NYT) — Police investigators said Tuesday that photographs of American hostages carried by a Lebanese woman who was arrested

of American nostings carried by a Lebansse woman who was arresidulated last week were copies of other photos and not originals.

The bead of the Milan police anti-terrorist unit, Achille Serra, decling to draw conclusions, including whether he thought it clearly meant the pictures were fakes. An American official said: "If there's something here, it hasn't been put together in a sophisticated way. It's led me to

believe it was put together more as a con operation than as a serious attempt to deal with the hostage problem."

The Lebanese woman, Aline Ibrahim Rizkallah, was arrested by Italian authorities on Thursday after she arrived on a flight from Beirut. The police said she was to deliver the photographs to a man identified as Aldo Anghessa, and that they were investigating the possibility that he had been expecting to serve as an intermediary in negotiations for the hostages' freedom.

Russia to Publish Trotsky Writings

MOSCOW (Renters) — Writings by Leon Trotsky, who has been reviled for decades by the Soviet leadership, are to be issued in Moscow next year to mark the centenary of the revolutionary's birth, according to government official.

a government official.

Viktoria Cheremykh of the state publishing committee, Goskomizdal, told Moscow radio that scholars at the Communist Party's Institute of History were preparing the publication of Trotsky's works, condemned under Stalin, as part of an effort to provide a fuller picture of the Soviet past.

The announcement followed publication in an authoritative history

The announcement followed pub

journal earlier this month of an article suggesting that Trotsky, who was assassinated in Mexico in 1940, had been more loyal to Lenin than other revolutionary leaders in the early 1920s.

For the Record

The president of the Ecuadoran Supreme Court of Justice was shot to death Monday night, a court spokesman said Tuesday. Ivan Martinez Vela died almost immediately after he was shot three times, the spokesman said. The motive was not known, the police said, and no one has

At least 30 bodies have been recovered from the living quarters of the Piper Alpha oil platform, which was destroyed by fire July 6 with the loss of 167 lives, Scottish police said Tuesday. The section is believed to contain remains of up to 82 more victims.

(Reuters)

TRAVEL UPDATE

747 Lands Safely After Hitting Gulls

ISTANBUL (Reuters) — Seagulis knocked out two engines on a Pakistani jumbo jet carrying 433 people Tuesday, forcing the plane to make an emergency landing at the Istanbul airport, aviation officials said 1 They said the Boeing 747 of Pakistan International Airlines struck the flock of birds almost immediately after taking off from the airport. The plane had stopped in Istanbul on a flight from Islamabad, Pakistan, to

The pilot, flying on two engines, circled for 30 minutes and dumped 40 tons of fuel in the Sea of Marmara before returning to land, the officials said. No injuries were reported.

DEAL: Israel Fears Syria to Get Jet

(Continued from Page 1)

delivered on Soviet-provided Scud, or SS-21, missiles. But Mr. Cordesman said Su-24 bombers would be able to carry much larger payloads.

ence with the Arab countries," he said from Washington in an inter-view broadcast by Israeli radio. What we do with the moderate ■ U.S. Ready to Sell to Arabs Arab states," he said, "does not in The U.S. defense secretary, any way diminish our total com-Frank C. Carlucci, reiterated Tuesday that the United States must sell

Last week Mr.

Last week, Mr. Cartucci critiarms to moderate Arab countries if cized pro-Israel lobbies in the Unitit wants to influence Middle East ed States for working against such peace negotiations, Reuters reportarm sales. He plans an official visit peace negotiations, Reuters report-ed from Jerusalem.

"If we are to be an honest broker

in the peace process, it is vitally

important that we retain our influ-

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VEL UPDATE

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EL CATHOLIC PARTY

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By David S. Wilson
New York Times Service said Jeff Raimundo, a public relations executive who is leading the dustry said the 25-cent increase Two anti-smoking measures on the state voting ballots in Califor-\$10 million tobacco industry's provided by the California measure campaign against California's was the biggest cigarette tax in-Proposition 99, which would raise crease ever proposed, and predict-the tax on a pack of cigarettes from ed that if successful, it would cut

> smoking in all indoor public places except bars, tobacco shops and some hotel rooms.

Health officials say the proposal would be the most restrictive antismoking measure approved by any

Walker Merryman, vice presi-dent of the Tobacco Institute, a trade association for cigarette manufacturers, calls the measure "too Orwellian to contemplate, they've gone way too far."

Supporters of the Oregon measure say the state's precedent-set-ting 1983 policy of requiring designated smoking areas in workplaces has failed to protect nonsmokers. They say that forcing tobacco

users to abstain or go outdoors to The battle has grown fierce, with smoke will reduce tensions between television commercials produced by Roger Ailes, Vice President smokers and nonsmokers. In both states, polls show that the tobacco industry has succeeded George Bush's advertising specialist, suggesting that higher cigarette taxes would increase tobacco in reducing support for the measures by heavily outspending backers on advertising campaigns that

Supporters of the tax increase, have become as much of an issue as many of whom have ties to health the measures themselves. groups, have denounced the com-mercials as deceptive, and a num-Attention has centered on a dramatic television commercial being shown in California in which a man ber of television and radio stations have broadcast them with disclaimidentifying himself as an undercov-

ers or have refused to run them at er police officer says raising eigarelle taxes "will create major crime" by increasing tobacco smuggling by gangs.

The spot suggests a van load of smuggled cigarette cartons could net gang members over \$13,000 in

"That money could buy 3 pounds of marijuana, enough crack for 1,280 kids, or 185 handguns, says the spokesman, who Mr. Rai mundo said is a Los Angeles police desk sergeant who sometimes par ticipates in stakeouts.

John Van de Kamp, the state attorney general, quickly branded the commercials "a scare tactic of the worst and baldest kind."

He said that agents of the state Board of Equalization, not the po lice, deal with tax evaders and that authorities from other high-tax states indicate no serious trouble with cigarette smuggling.

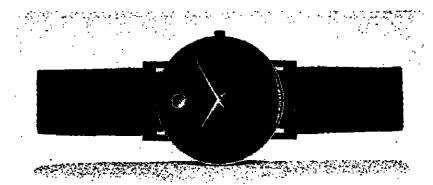
The Coalition for a Healthy California has raised \$1.1 million to promote Proposition 99. One of its two television com-

mercials features a smoker who died of smoking-related illnesses shortly after filming the spot. The measure has received heavy support from the medical commu-

nity in California.

Of the proposed tax receipts, 35 percent would go to hospitals and sition to elites will triumph in the 10 percent to doctors for their

treatment of uninsured patients. Twenty percent of the Proposi tion 99 tax money would go to educating young people about the dangers of smoking and substance



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Herald Eribune

Reaching More Than a Third of a Million Readers in 164 Countries Around the World.

nia and Oregon have provoked a furious counterattack that reflects the tobacco industry's deepening 10 cents to 35 cents. cigarette sales by 13 percent in a In Oregon, a ballot initiative state that has more smokers than concern about spreading anti-tobacco sentiment. known as Measure 6 would ban any other.

Opponents are spending \$12 million on advertising campaigns against the measures, which will be on the ballot in the Nov. 8 elec-

The stakes are so high, both sides agree, because success could be expected to spawn similar proposals elsewhere and send a strong signal that smoking is becoming officially

"These are cutting-edge states,"

more, not Harvard, as an under-

graduate. The Massachusetts gov-

Kennedy School of Government. Mr. Dukakis's problem is not

Party, he said, have often been

elitist than the academic elites asso-

ciated with the Democratic Party.

a book on the decline of liberalism.

YOTE: Dukakis and Bush Are Trying to Overcome Their Elitist Image Times-CBS News Poll found that by a 2-to-1 ratio, voters picked the Democrats over the Republicans as

the party most likely to protect the interests of the middle class.

But Kevin Phillips, a Republican voting analyst and a long-time student of anti-clitist politics, said this ernor later was graduated from Harvard Law School, however, and taught at the university's John F. popular sense was created less by Mr. Dukakis than by such other Democratic candidates as the Revunusual, said Fred Siegel, a historian at the Cooper Union for the Advancement of Sciences and Art erend Jesse L. Jackson and Reprein New York City. Business elites sentative Richard A. Gephardt of associated with the Republican Missouri, who both ran strongly anti-elitist campaigns.

more successful in appearing anti-"As soon as Dukakis got to be the nominee, that set of issues got "The business elite at least has to say to the masses," said Mr. Siegel, himself a Democrat who is writing shut up like a clam," said Mr. Phillips, referring to Mr. Jackson's attacks on large corporations and Mr. Gephardi's call for protecting The academic elite often thinks American workers against what he that it's a mark of honor not to said was unfair foreign competi-

have to meet the masses on equal This summer, Democrats over Mr. Bush as the candidate seemed poised to take advantage of their once traditional role as the middle class," but by a smaller defenders of the shot-and-beer set. margin than the Democratic Party After the Democratic National scored on the same question earlier Convention in July, The New York in the year.

Mr. Bush turned this around with a conservative populism of his own. But the vice president's brand of campaigning was criticized on Sunday by Mr. Jackson and other Democrats. They accused the Republicans of running a subliminally racist campaign, especially through

William Schneider, a Washington-based voting analyst, noted that there has been a long history of conservative populism vecting to-

As the campaign enters its final

two weeks, it is Mr. Dukakis who is reaching for an anti-elitist message, with a focus on the economic uneasiness of the middle class. A number of his recent speeches have been written by Robert Shrum, who helped craft Mr. Gephardt's anti-elitist oratory in the Demotheir focus on the crime issue. Mr. Bush vigorously denied this on cratic primary campaign. Either way, some form of oppo-

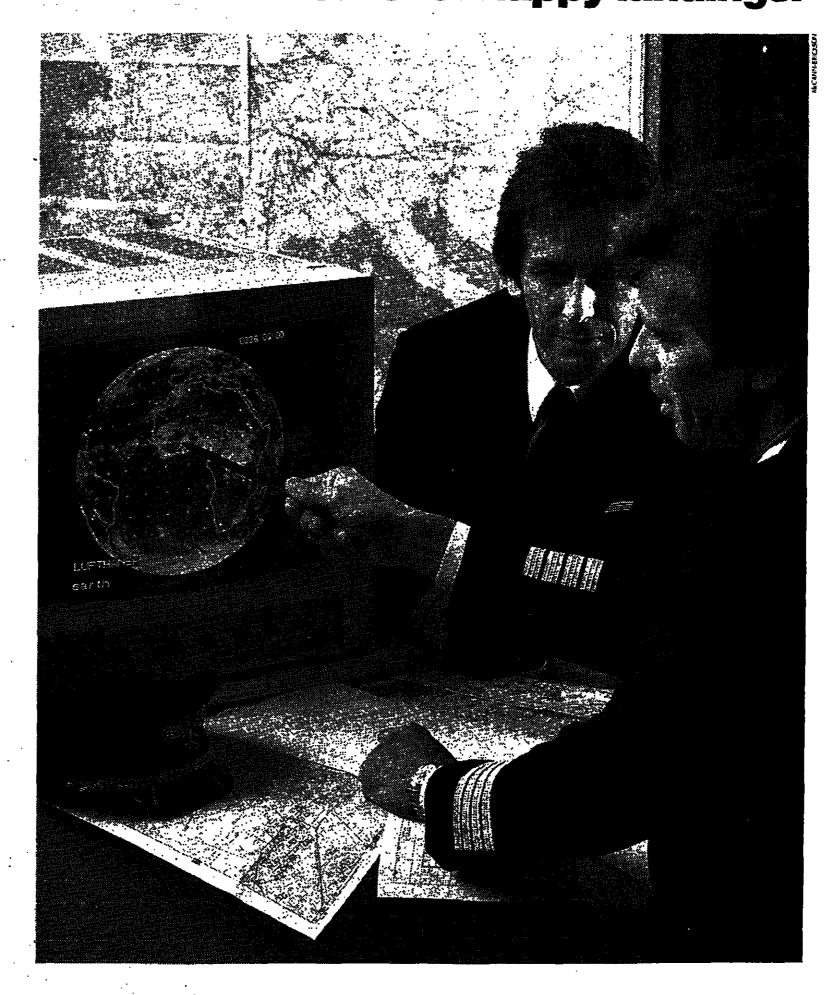
> 1988 campaign. "I guess you have to see the humor in it," said Rich-ard Viguerie, the conservative direct mail specialist who regularly attacks the elites. "Here you have a Harvard guy and a Yale guy, and they both want to be populists."

Tobacco Industry Fights 2 States' Ballot Measures

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Spokesmen for the tobacco in-

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THE HUSTINGS

Lawyers' Group Criticizes Bush

yers who led congressional investigations into the Watergate and Iran-coutra affairs criticized Vice President George Bush on Thesday for not answering questions they posed about changes aimed at pre-eventing such scandals.

Sam Dash, chief counsel to the 1974 Senate Watergate Committee, said the Republican presidential candidate does not deserve to be in the White House if he will not state his stand on changes to curb abuses of government power.
Michael S. Dukakis, the Demo-

cratic presidential nominee, responded to the questions, and supported extension of the independent prosecutor law, strong oversight of intelligence agencies and limits on National Security ouncil activities.

The questions were put to Mr. Bush and Mr. Dukakis in a survey prepared by the private Special Committee for Iran-Contra and Watergate Reform — a group of lawyers who worked on those two investigations.

A spokesman for the group said that despite assurances from the Bush campaign that the survey would be answered, no response

Later, a Bush campaign spokes-man, Mark Goodin, said a decisiou probably was made not to answer the questions (or fear they would be used for partisan purposes.

The Senate Watergate Committee investigated the 1972 break-in of the Democratic Party offices at the Watergate complex, the subse-quent cover-up and the involve-ment of President Richard Nixon. The House and Senate Iran-contra committees spent 1987 investigat-ing the U.S. arms sales to Iran and the diversion of sales profits to the Nicaraguan contra rebels.

Where They Are **On Energy Policy**

WASHINGTON (AP) — Mi-chael S. Dukakis and George Bush both oppose oil import fees to help the depressed U.S. oil industry, one peared to be in their midteens. of the few areas of energy policy on which the presidential candidates

Among the differences: Mr. Bush favors exploration of the Arctic National Wildlife Refuge in Alaska, a good drilling pros-pect. Mr. Dukakis opposes it.

• Mr. Dukakis would keep mo-tor vehicle mileage standards but opposes standards that "directly

cause a major penalty to the U.S. economy." Mr. Bush would drop the standards. Some similarities: • Both candidates favor tax incentives to encourage domestic oil production and oppose new tariffs, sometimes called "import fees."

Both oppose other energy tax-



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es, such as higher gasoline taxes or a levy on the carbon content of Both expect and favor major

WASHINGTON (UPI) - Law- growth in natural gas as an energy Mr. Bush believes in nuclear

power but recognizes "it does have a problem of public confidence and safety." Mr. Dukakis believes "we cannot even begin to consider promoting nuclear power as part of our energy mix" without a new generation of safer reactors, a solution to the waste disposal problem and

Nebraska Senator

OMAHA, Nebraska (NYT) As the incumbent, Senator David K. Karnes of Nebraska ought to have some important advantages in the contest to retain his seat. As a Republican, he ought to

have even more, since Republicans outnumber Democrats in the state. Yet, as the race draws toward its end, it is Mr. Karnes who remains the underdog his campaign straining in pursuit of his Democratic rival, former Governor Bob Ker-

Mr. Karnes was a little-known Omaha businessman 20 months ago when he was appointed to the Senate by Governor Kay A. Orr to fill a vacancy left by the death of Edward Zorinsky, a Democrat.

In the only debate between the two men, Mr. Karnes made the kind of political gaffe that even his own staff described as "a doozie," declaring that Nebraksa had "too many farmers."

Bentsen's Office Target Of Homeless Activists

WASHINGTON (AP) - About two-dozen demonstrators held a sit-in Tuesday in the office of Senator Lloyd Bentsen, the Democratic vice presidential candidate, as homeless activists pushed demands for \$25 billion in federal aid.

Bentsen aides declined to call police to remove the peaceable demonstrators, most of whom ap-

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A Loan With a Message

Large loans from one government to another always carry political messages. When the United States announced last week that it would lend up to \$3.5 billion to Mexico, it intended first of all to signal support for the great changes under way in the Mexican economy. The U.S. policy toward the Latin debts is to trade new financing for economic reforms conducive to growth. Mexico has gone much further than any of the other heavily indebted Latin American countries to sell off state enterprises, turn outward and

open itself to world competition. The loan was a response to the most recent drop in the price of oil and its dire effect on Mexico's resources. Mexico had reacted quickly by cutting government spending, and there was no financial crisis. But the United States evidently wanted to let the world know that no crisis would be allowed to develop. Some OPEC countries have apparently been making a special target of Mexico, and amid the general decline in oil prices this year have been specifically undercutting Mexico's exports. Mexico, as the largest Third World oil producer outside OPEC, attracts the resentment of the cartel when things are hard in the oil business. OPEC would very much like to force Mexico into its system of production quotas and

of the U.S. loan is to warn the OPEC strategists that in the price war now under way, Mexico is not without friends.

This loan is only for a period of months, until Mexico can secure lending for the longer term from the World Bank. Quite properly the World Bank is becoming the most important source of financing to the debtor countries, displacing to some degree the IMF, whose job is to deal with emergencies and to prevent collapses. It is time to move more money through the World Bank. with its longer perspective and its emphasis on structural evolution and growth.

Mexico is now under a tremendous double stress. Since the debt crisis began in 1982, incomes have fallen more than a third, a decline comparable to the drop in the United States from 1929 to 1933. Mexicans are working hard, and with some success, to stabilize their economy and get the standard of living moving upward again. At the same time, they are in a historic transition from a one-party authoritarian regime to a genuine democracy with open and hard-fought elections. In both endeavors they deserve the kind of support that the U.S. loan represents — and more.

— THE WASHINGTON POST.

Change in the Baltic

A year ago, a Lithuanian, Latvian or Estonian citizen who displayed his national flag might have earned 10 months in Siberia. The official myth persisted that the Baltic peoples had outgrown bourgeois nationalism and had become contented citizens of Soviet republics. It was not even possible to assert the historical fact that Stalin annexed the Baltic states in 1940.

The recent ferment in the Baltic is thus all the more remarkable. It deserves a constructive American response, rising above the dogma of those who see the Baltic states only as captive nations.

With the chary approval of local Communist leaders, popular movements in all three states now clamor for everything short of full independence. Astonished citizens watch live telecasts of genuine debates in which speakers assail Soviet behavior, demanding economic autonomy and the right to protect distinctive languages. This may be Mikhail Gorbachev's boldest experiment.

But alas, it remains an experiment, sub-

ject to instant reversal. Thus on the one hand the Soviet Foreign Ministry encourages foreign correspondents to attend founding conventions of Baltic popular movements, but on the other hand coverage in the Soviet press is cautious and elliptical. When the cheering subsides, will local Communists really permit the new fronts to challenge their monopoly of power? And will demands for instant independence undermine what has been won?

That said, hardly anybody a year ago would have dared predict these winds of change. Some influential Baltic Communists now offer their own new thinking about the "national issue." They stress that the independence of the three states was recognized by Lenin - and later violated by the convenient all-purpose villain, Stalin. Thus greater autonomy is consistent with pure Leninism. And for Mr. Gorbachev there is the tempting likelihood that the Baltic states can finally show the way from perestroika to prosperity.

- THE NEW YORK TIMES.

Pawns in Nicaragua

tral America last weekend, hitting Nicaragua hardest and prompting the thought in many quarters that this was literally a heaven-sent opportunity to put politics aside and allow humanitarian instincts to guide relief. But it's hard.

The Sandinista government's first reaction to the gathering storm was to pronounce the hurrican coverage by the opposition La Prensa "criminal" and to move to cut off any independent accounting of hands of an unrepresentative government. its own effectiveness in coping with disas- It seems likely, for instance, that Nicarater. Its second reaction was a warning by gua's Atlantic Coast Indians resisted hurri-President Daniel Ortega that Nicaragua would reject U.S. relief as long as Washington was still sponsoring "terrorism."

You would think that the Sandinistas. having dispersed and disarmed almost their entire armed opposition (and jailed their legal opposition), would be thinking first of the desperation of the Nicaraguan people, Just this month, however, the regime made it a crime to receive "any financial or material aid connected with funds approved by the North American government." Its purpose was to fence off funds that Congress had appropriated to encourage the legal opposition, aid the war's civilian victims and finance the faltering regional peace

A terrible hurricane swept through Cen-plan. But a ban can fall on disaster relief, too. "It is not possible to receive money from an enemy power, even if it is to fund a costume party," one Nicaraguan explained. The United States has commissioned its

embassy in Managua to offer the usual quick \$25 million in aid — through private groups such as Caritas. Even without a legislated ban on funding the Sandinistas, Washington would have to hesitate to put the extra power of relief directly in the cane relocation at least partly in recollection of the Sandinistas' past use of coercive relocation to impose centralized control.

Even before the hurricane, Nicaragua was a country in disaster. It can now expect help from Cuba, a few dutiful international agencies and some sympathetic American individuals. More than relief, however, Nicaragua needs reconciliation. The regime is using the hurricane for purposes of political mobilization. But the hurricane has passed. The enduring reality is that the demise of the contras leaves Nicaraguans with no one to blame for their misery but a regime less interested in people than power.

- THE WASHINGTON POST.

Other Comment

Gorbachev Will Need Help

It would, of course, be imbecile for the West to rain trade credits and the rest upon the Soviet Union, while the refurbishment of the Russian military machine proceeded apace. But the actual calculation depends on an assessment of Mr. Gorbachev. He is not, by any conventional standards, a democrat. But he is attempting to move the U.S.S.R. fast down a capitalist road. The overall pattern is clear: a Soviet Union linked directly to the economies of the West which, at home and abroad, allows a play of market forces. The political system that fits that dream hasn't been invented yet. But it will find ways of supplanting unpopular politicians by politicians who catch the mood of the people. If that makes it more

democratic, the tides of war will ebb. Mr. Gorbachev will need help. His survival will depend on Western assistance. Whether he gets it - whether the West has the imagination and nerve to respond — is probably the dominant question for the last decade of the twentieth century.

- The Guardian (London).

The economies of the Soviet Union and Eastern Europe are in extreme difficulty. The reason is four decades of socialism. If these economies are to be revived with Western help, there must be evidence of a will to change principles as well as practice. - The Times (London).

Arms for a Free Cambodia

Those who have supported the non-Communist resistance in Cambodia all these years must realize that in addition to internationally supervised free elections, the way to prevent a return of the Khmer Rouge is to give the NCR weapons and supplies to defend itself. This is not to say that there are no shortcomings in the NCR, such as disunity within its ranks. But to leave the NCR to its own resources to restore Cambodia to its original neutral and independent position, after so many years of war and occupation and in the face of a renewed Khmer Rouge threat, is irresponsible. The task of supporting the NCR, and inducing its members to cooperate among themsleves to make better use of the aid they are given and to put together a more

effective army, must continue.

Hence, Washington's recent offer to increase its aid for the NCR above the current \$5 million figure is encouraging. This is especially so if reports that Beijing is delaying, if not cutting off, arms deliveries to the NCR -no doubt because it is miffed with the way the NCR and ASEAN, the Association of South East Asian Nations, are interested not only in mobilizing support against Vietnam but in mobilizing support for a durable peace
— are true. This aid should prove even more
effective if the condition that it be used for nonlethal purposes, which Washington has hitherto imposed, is lifted.

- The Straits Times (Singapore).

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OPINION

The Campaigners Are Ignoring a Changing World

WASHINGTON — When George Bush or Michael Dukakis takes office next January, he will have the greatest opportunity of any American president since Harry Tru-man to redraw the world's diplomatic map. He will face a world in which the assumptions that have prevailed for a generation about

enemies and friends may no longer hold. Yet the immense foreign policy challenges that will face the next administration have scarcely been discussed in the long and tortured campaign. And it is likely that voters will go to the polls on Nov. 8 without the benefit of even a primitive national debate on some of the global shifts that lie ahead in the 1990s.

We're in the middle of a transition that will be obvious to historians 100 years from now," predicts Lawrence Eagleburger, a former un-dersecretary of state. What worries me is that nobody is talking about these issues. Unless we recognize the transition that's taking place and reorganize the West to deal with it, the prob-lems of the next 20 years will eat us alive."

The changes that are sweeping the world these days are stunning: the collapse of com-munism as an economic model and the rise of a radical reformer in the Soviet Union; the new ascendancy of economic power, rather than simply military strength, as a measure of national security and well-being; the global spread of democratic and free-market forces; the palpable reduction in the threat of war between the superpowers. You can almost

feel the ice beginning to melt as these changes move from country to country.

Peace is breaking out, too. The seemingly endless wars between Iraq and Iran and in Afghanistan are winding down. Conflicts in Angola, Namibia, Cambodia and the Sahara which have been regime for more than a datawhich have been raging for more than a decade may also be ending, as exhausted combatants face reality and decide to talk. If the next

By David Ignatius and Michael Getler This is the first of two articles.

economic challenge to the United States from Japan and half a dozen mini-Japans seems to grow daily. Western Europe is organizing itself into a trading bloc that may prove as

What if the threat isn't present any longer? What's the premise of U.S. alliances, and what's the role for U.S. power?'

tough and unyielding a competitor as Japan. Some analysis worry that by the end of the century the free world may be divided into three great trading blocs — Europe, the Americas and a Japan-dominated Asia —

battling for the same limited markets.

Add to this menu the daily drama of Mikhail Gorbachev trying, against considerable odds, to change the country which has been the focus of American foreign policy for nearly 50 years and you have a rough picture of

the tests the next president will face. Unfortunately, neither George Bush nor Michael Dukakis has addressed America's future foreign policy choices in any detailed way. Mr. Bush seems to have no agenda beyond main-taining the status quo internationally. He has taken a wait-and-see attitude toward Mr. Gor-

may wake up one morning to a world in which the guns of war have been silenced.

But if military conflict is receding, economic warfare seems to be on the rise. In Asia, the economic challenge to the United States from speech of 42 years ago. Mr. Dukakis, in content of the co trast, refers often in speeches and debates to changes taking place in the world, but he offers few specific ideas for what to do about them. Beyond the flag-waving and tank-riding antics of the campaign, foreign policy experts see a series of crucial developments that the next president will have to address.

The Soviet Union, which America has spent nearly \$3 trillion in the 1980s preparing to confront militarily, is talking as if the Cold. War were over. There is no sign yet that Moscow has cut its defense budget or reordered its priorities, but it is encouraging peace settlements in so many places — Afghanistan, Cambodia, Angola, maybe the Korean peninsula — that even the hard-liners of the Reagan administration are beginning to conclude that Mr. Gorbachev's new thinking is for real. But there is little clarity yet in either party about what Mr. Gorbachev means for Ameri-

ca and how it should respond to him. "When you have a hostile Soviet Union, it's clear what is the basis of U.S. alliances," says Graham Fuller, a former senior official at the CIA. "But what if the threat isn't present any longer? What's the premise of U.S. alliances, and what's the role for U.S. power?" Mr. Fuller argues that the changes in Soviet foreign policy have reached the point that the next president should begin to ask the breathtakingly simple

question: What's the problem between us?

The biggest question mark for the next president is whether Mr. Gorbachev can stay

in the saddle. No Communist state has yet been able to get over the wall that stands in the way of true reform. No Communist leader has yet been willing to provide the degree of democracy necessary, and to take the crucial economic steps, such as price reform, that would make his economy and its products truly competitive in the global marketplace.

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East

Western Europe is uniting. If common market integration is completed as planned in 1992, the European nations will form a powerful political and economic bloc that can exert much more independence from the United States. The 1992 process is likely to be United States. The 1992 process is likely to be one of the most important events of the last quarter of the 20th century. Yet there is almost no discussion in Washington — let alone in the presidential campaign — of what a united Europe is likely to mean for America and how America should deal with it.

"We ought to be working to shape the discussions in Brussels so that the Europeans aren't any more protectionist than they have

aren't any more protectionist than they have

to be," Mr. Eagleburger argues.

Will a united Europe gradually seek a middle ground — with Mr. Gorbachev continuing his successful courtship of European public opinion? (Recent West German approval ratings for the Soviet leader are nearly double those for Ronald Reagan.) The allure of what Mr. Gorbachev calls the "common European home" will be tested this week as Chancellor Helmut Kohl visits Moscow. Last week, West German banks joined those from Italy and Britain in announcing multibillion-dollar credit lines for the Soviets, and more loans are sure to follow. Should American banks also help underwrite Mr. Gorbachev's modernization program, or should America keep its distance? On this issue, as on so many others to the candidates have had little to say. The Washington Post.

Third World Poverty: Help the People to Help Themselves and capital are irrelevant. The chal-lenge is how best to direct these needed inputs to stimulate the cre-

R OME — As the World Bank begins the latest debt relief program for Third World governments, it is time for the international community to reassess the condition of people living under those governments.

The simple truth is that hunger and poverty continue to grow in a world that produces more than enough food to feed all its people and that is increasingly rich in production and trade. According to United Nations figures, a fifth of the world lives in absolute poverty. Last month in Berlin, finance min-

The World Is Full of Greedy Dictators

HE very powerful in the Third World are very rich; they have their own

ways and their own license. The world is full of tin pot dictators for whom

greed and hedonism are an ideology. The presidents and leading politicians of such Third World nations as the Philippines have no difficulty in amassing

fortunes. Family, tribal or local connections make ascension rapid. Checks, in

the form of an informed public opinion or an organized opposition, are few. The

What a peculiar and unsavory couple they are. And what irony that one of

America's staunchest allies should be indicted, in the country which gave him "safe refuge," for fraud and embezzlement. Other dictators — from Batista to

Bokassa and Baby Doc — suffered no such indignity. The pathetic Marcos

Marcos couple simply used the means that have always been available.

By Idriss Jazairy The writer is president of the International Fund for Agricultural Development.

industrialized countries promised to reduce by a third the debt owed by reinforce the positive impact of

the poorest countries. Officials of the World Bank and the IMF recognized the importance of increasing North-South capital flows and encouraged "income-generating activities and investments in human resources, which

growth on poverty reduction. Prime Minister Gro Harlem isters from the Group of Seven most Brundtland of Norway, head of the

World Commission on Environment and Development, has identified deterioration of the environment and bleak prospects for development as today's gravest problems, next to the

threat of nuclear war.

This increased emphasis on struc-tural adjustments, the environment and human resources is significant. Yet if the true concern is with people and development, a thorough review of the conceptual approach to development is in order.

For example, the debt burden af-flicting many developing countries has undoubtedly added to the desti-tution of the poor. The poor, howev-er, suffered from hunger before the debt crisis and they are likely to suffer from hunger should it be resolved. Even environmental deterioration is as much a consequence of poverty and hunger as it is a cause. Poor people will gradually degrade and exhaust their resource base in the struggle to survive. Moreover, statements placing human resources on the same plane as capital and other material family made one fatal mistake: What they had done in and to the Philippines they replicated in the United States.

— The Independent (London).

This does not mean that traditional resources tend to confuse the objective of development assistance, which transfers of expertise, technology International Herald Tribune.

is to help people realize their poten-tial as end users, not just as inputs to generate economic growth. Far too often, development organi-

zations have approached poverty alle-viation as a welfare problem or as an add-on to a broader strategy aimed at promoting growth. Some development efforts, however, have provided new insights into how to alleviate poverty. They have shown that poverty alleviation works best when it begins at the household level, that the direct involvement of the poor is critical and that self-help is the key to success. The poor must be actors in, not the objects of, anti-poverty strategies.

Investing in the production potential of the poor can bring high re-turns. Over the last 10 years, the International Fund for Agricultural Development has invested \$2.6 billion in self-help development projects in more than 90 of the world's poorest countries. Loan repayment rates are recorded at over 90 percent. What these projects have shown is

that the poor are eager to participate in their own development, provided they have a sense of power and control over their involvement. This does not mean that tradition-

ativity and initiative of the poor. A growing number of development or-ganizations have joined with IFAD in exploring this micro-economic. participatory approach. Based on current resource alloca-tions, the sad reality is that poverty

eradication is beyond the means of the development community. The traditional micro-development strategies are no longer sufficient. New mechanisms need to be developed to empower the poor to exercise their potential. New approaches are required to stimulate self-propelled, self-supported and self-sustained de-

velopment by the poor.

By starting with the principle of self-reliance and by drawing on exist the self-reliance and the ing local resources and capacities, ex-ternal assistance can stimulate the creativity of the poor and thus serve as a catalyst for self-supporting and sustained development.

World leaders have the tools at their disposal. What is needed is the political will to deliver resources and carry out development programs that

Middle East: If Uninvited, the Syrian Will Invite Himself In

LONDON — The leaders of four Arab entities — Egypt, Jordan, lraq and the PLO — have been playing a hard game of power poker.

Their sudden meetings in Amman and Baghdad last weekend came soon after King Hussein proclaimed on a U.S. television program that unless Shimon Peres of the Labor Party wins Israel's election on Nov. 1, disaster could come to the Middle East.

The Jordanian king's "intervention" in their elections, as Israelis call it, simply means that he fears that a Likud victory would eventually bring on another Arab-Israeli war. This would follow what King Hussein fears would be mass expulsions of the occupied West Bank's rebellious Palestinians. He has said as much privately to Westerners recently, and he undoubtedly emphasized the point in talks in Amman and Baghdad. As they talked and probably

agreed on this, however, King Hus-sein, President Saddam Hussein of

WASHINGTON — With Mos-

VV cow mounting a new effort to rejoin the World Psychiatric Asso-

ciation, a passage in a Pravda interview on Sept. 2 with Victor M. Chebrikov, then the head of the

The Soviet Union withdrew from

the association in 1983 under threat

of expulsion because of the psychiat-

ric abuse of dissidents. Now, in the

friendlier climate created abroad by

glasnost, the country's Society of

Psychiatrists has expressed "willing-ness to apply" for readmission. This provoked debate at a recent psychi-

Some believed that the Soviets

should be excluded until the psychi-

atric abuse of dissidents was out-

lawed. Then there are those like Cos-

tas Stefanis, a Greek who heads the

world organization and who was

quoted in The New York Times on

Oct. 16 as saying that "the group

must be careful not to interfere in

the Soviet Union's internal affairs."

That line of argument would nullify the Universal Declaration of Human

Rights and the Helsinki Accords. It

is the same sophistry we are used to

And then there is the Chebrikov

interview, which should put psychi-

atrists on guard. It shows that the

old mentality survives in the top-most levels of the Soviet regime.

Mr. Chebrikov said that one func-

tion of the KGB was to prevent

crimes against the state by "helping

This statement has the authentic Orwellian flavor. The KGB still

the deviant to shed his delusions."

hearing from South Africa.

atric conference in Washington.

KGB, deserves close attention.

By John K. Cooley Iraq, President Hosni Mubarak of Yitzhak Shamir wins the Israeli elec-

Egypt and Chairman Yasser Arafat of the Palestine Liberation Organization should all have been mindful of the absence of another major player: President Hatez Assad of Syria. His opposition, as well as Israel's, could wreck their game.

In a magisterial new book, "Assad, The Struggle for the Middle East," (London, J.B. Tauris), Patrick Seale, a British author who is an expert on Syria, reminds us that there can be neither real peace negotiations nor a real peace agreement between Arabs and Israelis unless Mr. Assad's Syria (or post-Assad Syria) is included.

Over the decades, Mr. Assad has steadily insisted that separate deals with Israel bring no peace but only reduce Arab strength and make Arab national dignity impossible to recover. Today, all hands should understand that whether Mr. Peres or Likud's

KGB Veteran as Reformer of Laws?

sees the psychiatric manipulation

of disseniers not only as therapy but as a benign form of political pedagogy. As Mr. Chebrikov went

on to explain, the deviant was thus helped to "comprehend the relation-

ship between the interests of the in-

dividual and society." Torquemada never rationalized the thumbscrews

Since the publication of that in-terview, Mr. Chebrikov has been moved from his post as head of the

KGB. But he remains a full voting

member of the Politburo. In the re-

cent reshuffle he was made chairman

of one of the six basic commissions

of the Central Committee. His as-

signment is to reform Soviet law.

something that has been promised often since the death of Stalin in

1953. To let Mr. Chebrikov chair this

task is - in American terms - as if

J. Edgar Hoover of the FBI had been

The Chebrikov interview, spread

named to revise the Bill of Rights.

across the first two pages of Pravda,

read not like a discussion of law reform but like a glorification of the

KGB. The questions were respect-fully circumlocutory and devoid of

the slightest implication of criticism.

Indeed, by Mr. Chebrikov's ac-

count neither criticism por reform is

called for. As he described it, the

KGB is already staffed by paragons of virtue who "have a highly devel-oped intellect, high moral qualities

and strong ideological tempering."
The "vast majority" are "charac-

of the Inquisition better.

tions, Mr. Assad will not be shaken in his determination to be included in

any international peace conference. As Mr. Seale's book carefully documents, Mr. Assad's often rough but always shrewdly fought contests against Henry Kissinger, George Shultz, Anwar Sadat, Golda Meir, Menachem Begin and Mr. Shamir made them forget that Syria is weak, war-weary and underdeveloped.

President Sadat was one of the more skillful players at the Mideast poker table. Mr. Seale shows that in the 1973 Sadat-Assad war partnership against Israel, Mr. Sadat falsely led Mr. Assad to believe that this partnership would be total and that Egypt's crossing of the Suez Canal would be followed by a clean sweep of all Israeli occupation troops from the Sinai.

The result was that for a critical week —Oct. 7 to 14, 1973 — Israel, re-

terized by immunity to consumer-ism, cymcism, egotism or indisci-

"widening of democracy and glas-nost" if "they do not forget the polit-

ical and lofty humanist nature of their work." He even gave figures on

how many fell victim themselves to

The Soviet bureaucracy has a ge-

nius for such euphemisms. But Pravda did not pick up the cue and ask how such unjustified repres-sions could be avoided in the fu-

ture, nor how such lofty humanists as KGB cadres could have persecut-

ed innocent colleagues. The word

"mistakes" — that last, tired resort

of Soviet apologists - is nowhere to

be found in the Prayda interview. The KGB does not admit error.

Mr. Chebrikov's promises for the future are of a different sort, and

that old fellow with the moustache

"I wish to add with the utmost

clarity," he assured Pravda, that

"hostile elements and any other

people who embark on the path of

anti-state activity will be held re-

sponsible under the law."
Revision of the law will not make

it any easier for these deluded ones if Mr. Chebrikov has his way. And

who on the legal revision commis-

sion will have the nerve to talk back

Mr. Stone's "Betrayal by Psychia-try" (1972) touched off the fight in the World Psychlatric Association over

Soviet abuses. He contributed this

comment to The New York Times.

to a veteran KGB chief?

would have approved them.

uniustified repression."

They can contribute to the

inforced by U.S. emergency airlifts, rolled back the Assad offensive aimed at retaking the Golan Heights, while Egypt's forces stayed put in the Sinai. At that time, Mr. Sadat was busy dealing with Mr. Kissinger to get Washing-ton irreversibly involved in what came

Next, Mr. Kissinger and Mr. Assad, who developed instinctive respect for each other, measured wits in the series of trips the American made during his period of shuttle diplomacy.

According to the evidence of Mr. Seale and others, Mr. Assad lost. Although Mr. Kissinger led him to be-lieve that the United States truly wanted a scattlement involving all the players, including Syria, all Mr. Assad got was the return of the ruined city of Kuneitra and increased isolation from forgetful Arab neighbors. Mr. Kissinger, Mr. Seale contends, used Mr. Assad for the last time in

1976 by luring him into the unpopular and ill-starred Syrian military in-tervention in the Lebanese civil war. This was at first on the side of the Maronite Christians against a Moslem-PLO coalition that threatened to win, and so expose Lebanon and Syria to an Israeli attack that Mr. Assad knew he could not withstand.

In 1983, after the 1982 Israeli invasion of Lebanon had receded, Secretary of State Shultz badly miscalculated. He left Mr. Assad out of the peace process in Lebanon, forcing on Lebanon a demeaning peace accord with Israel, which Mr. Assad then successfully sabotaged

Today, Lebanon faces political partition and the Maronite military the International Herald Tribune.

regime is heavily backed by money and guns from Iraq. Syria's enemy now released from the eight-year attrition of its war with Iran. The Maronites' rival, a Sunni Moslem government in West Beirut, is supported mainly by Syria and a curious, tacit Syrian-U.S. accord to avoid burning whatever political bridges still con-

nect the fragments of Lebanon. Even worse news, in President Assad's eyes: The Soviet Union's Mikhail Gorbachev is flirting with Israel and telling the Syrian leader to seek a "realistic" settlement.

Strong constants remain in Mr. Assad's policies. One is Syria's desire to recover its Golan territory from Israel. Another is Mr. Assad's distaste for Mr. Arafat's independence-minded PLO. Mr. Assad feels that the Palestinians, to be successful, must be "ca ordinated" from Damascus.

Mr. Assad's own historical perspective is well expressed by Mr. Seale: "Assad's Syria represents the rejection of an Israeli-dominated Middle East order, offering instead one based on the supremacy of nei-ther Arabs nor Israelis, but on a balance of power between an Arab Levant centered on Damascus and an Israel within its 1948-49 boundaries."

In Tel Aviv and Washington, this may be scorned as a dream. But they, and the other players at Mideast power poker, will dismiss it at their peril.

The writer, an ABC News correspondent, was a newspaper correspon-dent in the Middle Fast from 1965 to 1978. He contributed this comment to

100, 75 AND 50 YEARS AGO

1888: Queen Says No

BUCHAREST — According to a statement published in the Independance. Queen Natalie, on being apprised by the Metropolitan Theodosius that he had dissolved the union between herself and King Milan of Servia, telegraphed to that prelate: "A marriage contracted in accordance with laws of our holy Orthodox HANKOW — Its last hope of contin-Church cannot be dissolved by a communication published in the official journal. Take note that I consider your decision as null and void." King Milan's divorce coup has closed one more chapter in the Servian Court scandal. The peccadilloes of the descendant of a Servian peasant and the

ambitions of a Russian Colonel's

daughter may prove to be sands added

to the mountain of a European war. 1913: Cabinet Resigns

MADRID - Following the rejection by the Senate of a motion of confidence in the Government, Conde de in the interior of Sze-chuann province.

Romanoues, the Prime Minister, 10-1 day [Oct. 25] handed the resignation of the Cabinet to King Alfonso. The motion of confidence, which followed Conde de Romanones' exposé of the Government's policy, was lost by the narrow margin of 106 votes to 103.

1938: Hankow Falls

ued resistance smashed with the unexpected collapse of Canton, Hankow fell to the Japanese forces this afternoon [Oct. 25] without a struggle. The capture of Canton had sealed Hankow's fate, cutting one of the city's lost offers the control of the city's lost offers the city's lost of the city's lost offers the city's lost offers the city's lost offers the city's lost of the city's l city's last effective munitions lines. The fail of Hankow is believed to herald the speedy end of organized Chinese resistance to the Japanese invasion. General Chiang Kai-shek China's Commander in Chief, had long considered this area the key point in Chinese resistance. Today, as his troops fell back, the generalissimo and

OPINION

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Invite Hims

Making Much of the Polls Can Belittle the Election

By A. M. Rosenthal

EW YORK — The best thing that sweeping predictions, played big may

could happen to American journalism might be for Michael Dukakis to win the election.

The next day all of us who earn our livings in the print or electronic press would have to sit around chutching our heads and try to figure out where we went wrone. Polling techniques would be discussed in the print of the press on how to play them?

It is part of the most critical ethical wrone. Polling techniques would be discussed in the print of the press on how to play them? wrong. Polling techniques would be dissected statistic by statistic. And the press would also have to dissect something even more complicated and fundamental its own judgments and values.

But suppose George Bush wins, as the polls carried out by newspapers and

ON MY MIND

television networks say he will. The ethical and professional problems that confront American journalism may be pa-pered over for a while, but they will be all the more important.

Not very long ago, Americans were unhappy just because the results of an election were announced on television before the booths were closed. Now the most interesting part of this dreary cam-paign is that almost four weeks before Americans were to get a chance to vote, they were told it was all over.

One or two specialists, like Daniel Yankelovich, hollered hold on, there are a lot of undecideds and they rend to make up their minds late - so at least wait until a few days before the election to announce the winner. But the press played the poll predictions bigger and earlier than in any other campaign. The coming Bush victory was the major item on television broadcasts and was repeated throughout the day. It was high frontpage news in the papers, time and again.

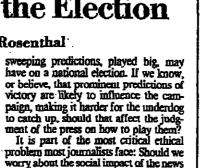
Polling techniques have improved sub-stantially over the years. But they still deal essentially with a most peculiar kind of story - news that has not yet happened and conceivably never will. Every political journalist still has "Dewey Deleats Truman" in his memory.

But the real issue is not the accuracy of the polls but whether or not the press should take into account the impact that

Dukakis Better Rise Fast

T HE latest Post-ABC weekly poll I found that George Bush has made inroads with voters on a number of fronts. Nearly three out of five voters said they had a favorable impression of him. The race remains within reach for either man. About a third of each candidate's supporters only weakly support their choice, and one out of five acknowledge that they could change their minds. But those minds better start changing fast if Michael Dukakis is going to be competitive on Nov. 8.

Richard Morin, director of polling for The Washington Post.



or just report it, shooting the missile up and letting it fall? If we worried about the social results of every story, wouldn't we constantly become our own censors? Most journalists, including this one believe that reporting the news as fully and quickly as possible is itself an important benefit to the country and that our job is to spread the word and generally let

society sort out the results.

Still, the same journalists do care enough to withhold names of juvenile criminals and rape victims, the ad-dresses of people who would be ha-rassed, the identities of intelligence or undercover agents, and troopship move-ments. Only fanatics are absolute.

Every election time there are grumbles about the polls, and somebody says there ought to be a law, damn it. Happily, it would be unconstitutional to regulate poll reporting. The price of a free press is reading things you would rather not see printed.

But it is not unconstitutional for newspapers and television networks to use judgment — that is what they get paid for. News does not exist in a pristime state but is reflected through the professional judgment and values of those who present it — this story is worth a thousand words, and that one 50. It's the job of the reader or viewer to know whose judgment to trust.

Every journalist knows that a story on the front page or its television emission can interest a whole country, but that the same story, inside, often has no impact at all. And we all know that some big news stories would not even exist if we did not create and publicize them — like polls.

There may be journalists who believe that the heavy emphasis given to the predictions of a Bush victory has bad no bandwagon effect; I just don't know any. That is why if Mr. Bush wins, we can't just say we told you so. We will have to ask ourselves if we told you so too loud, too often, too early.

The law cannot give an answer. And while journalists should talk about it together, they should not try to act together by drawing up codes that legislators and indges can use to try to regulate them. It has to boil down to each editor,

publisher, reporter and anchorman thinking things through and making separate decisions next time around. That's fine - "repaying constitutional freedom through individual responsibility" is what it used to be called in civics class.

. The New York Times.



LETTERS TO THE EDITOR

At least President Jimmy Carter tried

Regarding "Turner Links Bush With Noriega" (The Hustings, Oct. 1):

Stansfield Turner claims that dur-

ing his tenure as director of the Central

Intelligence Agency he refused to deal

with "unscrupulous characters" such as

the Panamanian leader, General Manuel

Antonio Noriega. Perhaps if Admiral Turner had been less fastidious in his

choice of CIA contacts, the United

States might have been spared the con-

ROBERT M. KELLEY.

Dhahran, Saudi Arabia.

Three cheers for Dan Quayle, who

S. JOHN CHRISTOPHER.

Voorburg, Netherlands,

showed the mettle to stand on the same

debate platform with a senior oppo-

nent and do quite well indeed, despite

the harassment of the worst media in-

Lloyd Bentsen was right to tell Mr.

Carter administration

Yet Quayle Survived

quisition in campaign history.

BARDI EIMARSSON.

Reykjavik, Iceland.

for these forgotten ones.

Scruples at the CIA

The Republicans Condemn Carter and Enlist Brzezinski

William Curran's remarks are hum- release of the American hostages in bug. ("Reasons to Prefer Bush," Letters, Oct. 20.) On three occasions in London, Republicans have made the debating point that their candidate is running egainst the foreign policy of the Jimmy Carter years. Now they trot out Zbig-niew Brzezinski, one of the architects of Mr. Carter's foreign policy, as a Demo-cratic deserter. This is a bit like Old Father William standing on his head once he's discovered he has no brain.

On economic and fiscal policy alike, how does Mr. Curran know what Michael Dukakis would or would not veto as president? Is he privy to information the rest of us don't have?

On the bill to terminate the overseas tax exclusion: Senator William Proxmire has been trying to get this one passed for years and has never succeeded. The Senate Finance Committee. chaired by Senator Lloyd Bentsen, refused to hold hearings on Mr. Proximire's bill. This session of Congress ended on Oct. 21. Mr. Proximire retires at the end of this year. The bill has no chance of passing; it is automatically finished.

Democrats overseas have worked for years for fair tax treatment, better citizenship laws, Social Security and medicare benefits for Americans living abroad. Mr. Dukakis has pledged his support to us on these issues.

Once again, our opponents are busy spreading disinformation.

SALLY McNULTY. Chair, Democrats Abroad (UK).

Neither Mr. Dukakis nor Mr. Bush has said what he would do to gain the

Quayle, "You're No Jack Kennedy." The problem is, he didn't go far enough: None this year's candidates is. Lebanon. Mr. Bush has assailed "liber-JOAN LOYKOVITCH als" and stressed U.S. military might.

to get hostages out through action, not talk. The U.S. military buildup over the last eight years has done nothing

melee referred to a mock trial of President Reagan by a group "composed of leftists from Central and South America." ("In Libya's Discreet Hotel Kabir, Revolution Is the Inn Thing," Sept. 29.) As well as extreme leftists, those present included members of the extreme right, at least one of whom is an Australian associated with the Institute of Historical Review, a California-based body European Jewry by the Nazis. Patronage of this kind says a lot about the underlying anti-Jewish racial prejudice that motivates much of Libyan activity.

NICOLE GERSHOV.

sequences of intelligence failures in Iran. Anti-Immigrant Echoes Nicaragua and Afghanistan during the

tion Intact After Voting" Oct. 11) was devoted to the controversy surrounding a French-speaking mayor whose refusal to prove he could speak Dutch brought down the government. You overlooked the rise in Flanders of the ultraright, racist "Vlaams Blok," which campaigns against immigrants. This recalls what my grandfather, who also came as an immigrant, could have read on the walls of Antwerp in the late 1930s. Later he was murdered with his wife in Auschwitz

S. FISCHLER. Antwerp, Belgium.

An Australian in Tripoli

In a report from Tripoli, Jennifer Parwhich denies the mass extermination of

Half of a brief report ("Belgian Coali

It Wouldn't Be Halloween If the Eyeholes Lined Up

By Dave Barry

MIAMI — 1 love Halloween. And not just because it gives us a chance to buy a new mailbox. No, what I love most is the fun of opening our front door and hearing a group of costurned youngsters happily shout the traditional Halloween greeting: "[Nothing]."

At least that's what traditionally happens. The youngsters just stand there,

MEANWHILE

silent. They have no idea that I have opened the door. They are as blind as bats, because their eyes are not lined up with the eveholes in their masks. Poorly aligned eycholes are an an-

cient Halloween tradition, dating back at least as far as my childhood in Armonk, New York. My early Hal-loween memories consist of staggering around disguised as a ghost, unable to see anything except bed sheet, and consequently booking into trees, fall-ing into brooks, etc. The highlight of my ghost career came in the 1954 Hal-loween parade when I marched directly into the butt of a horse.

Today's American children, of course, do not wear bed sheets. What they wear are manufactured costumes representing licensed Saturday morning cartoon characters and purchased from the Toys "R" a Billion-Dollar Industry store. But I am pleased to note

that the eyeholes still don't line up. So when I open the door on Halloween. I am confronted with three or four imaginary heroes such as GI Joe, Conan the Barbarian, Oliver North, etc., all of whom would look very terrifying except that they are three feet tall and facing in random directions. They stand there silently for several seconds, then an adult voice hisses from the darkness behind them: "Say Trick or Treat," dammit!"

This voice of course belongs to good old Dad, who wants more than anything to be home watching television and eat-ing taco dip in bulk, but who must instead accompany the children on their trick-or-treat rounds to make sure I don't put razor blades in the candy. This is a traditional Halloween danger that the local perky TV news personalities warn us about every year, using the Frowny Face they put on when they have to tell us about Bad News, such as

plane crashes and rainy weekends. So I understand why good old Dad has to be there, but he makes me nervons. I can feel him watching me suspiciously from somewhere out there, and I think to myself: What if he's armed? This is a reasonable concern, because I live in South Florida, where mms are armed. So I am very careful about the way I hand out treats.

"Well, boys or perhaps girls!" I say to the licensed characters, in a voice so

nonthreatening as to make Mr. Rogers sound like Darth Vader. "How about some NICE CANDY in its ORIGINAL PACKAGING that you can clearly see when I hold it up to the porch light here has NOT BEEN TAMPERED WITH:"

Alerted by the sound of my voice, the licensed characters start lurching blindly toward me, thrusting out trick-or-treat bags already containing enough chocolate to meet the nation's pimple needs well into the next century.

Of course, there is more to Halloween than massive carbohydrate overdoses. There is also the tradition of bitching about pumpkin prices, a tradition that my wife and I enjoy engaging in each year after paying as much as \$20 for a dense. inedible fruit so that some pumpkin rancher can put a new Jacuzzi in his Lear jet. This is followed by the tradition of scooping the insides, or, technically, the "goop," out of the pumpkin, a chore that always falls to me because both my wife and son refuse to do it, and not without reason, what with the alarming increase in pumpkin-transmitted diseases. (Get the facts! Call the American Pumpkin Council! Don't mention my name!)

But I consider the risk of permanent disfigurement to be a small price to pay for the excitement that comes when I finally finish carving Mr. Jack O'Lantern and put him out on the front porch, there to provide hours of pleasure for the trickor-treating youngsters except that (a) they can't see and (b) Mr. Jack O'Lantern

immediately gets his face kicked into mush by older youngsters playing pranks.

Pranks, defined as "activities which struck you as truly hilarious when you were a teen-ager but which now that you are a property owner make you wish you had a high-voltage fence," are another ancient Halloween tradition. The first Halloween prank ever, played by a group of Druid teen-agers, was Stone-henge ("HEY! You kids, GET THOSE ROCKS OFF MY LAWN!!").

I can't really complain about the pranks, because as a youth I played several thousand myself. In fact, I figure there must be a God of Prank Justice, who keeps track of everything we do when we're young and then uses Halloween to settle the score. ("O.K., that's his 14th mailbox. He has 57 to go."). Vastly enjoying this spectacle, I bet, are the ghosts of all my former victims. Assuming they can see through their eyeholes.

Knight-Ridder Newspapers.

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Templeton Award Is Assailed by Jews

Moslem Recipient of Religion Prize Is Accused of Anti-Semitic Activity

By Barry James

PARIS - Jewish organizations in London and New York on Tuesday strongly protested the award of a lucrative religion prize to a Mostem leader whom they accuse of

being anti-Semitic.
The £220,000 (\$385,000) Templeton Prize for Progress in Religion was awarded without publicity nearly a month ago in Melbourne to Inamullah Khan. secretary-general of the World Muslim Congress, based in Karachi, Pakistan,

The award had earlier been postinvolved in the dissemination of racist and anti-Semitic propagan-

The prize was awarded for Mr. Khan's "tireless work as a coordinator for peace between Moslems. Christians and Jews."

But his organization has resisted attempts to achieve peace between Israel and the Arab countries and demands the expulsion from Israel of what it calls "usurping Zionists." "We find it shocking that the foundation went ahead with this award," Abraham M. Foxman, di-

rector of the Anti-Defamation League of B'nai B'rith, said in a telegram to Sir John Templeton. president of the Bahamas-based foundation.

Mr. Foxman said that by dispensing with the public award ceremony, which is held annually in London, Sir John had "bestowed the award in a less public setting in Australia, giving every appearance of your awareness of the possible resulting negative publicity.

"We are deeply troubled," he said, "not only by your decision to honor an unworthy recipient with this once-respected award, but also by the manner in which you implemented that decision."

Past recipients of the prize, which carries the world's highest cash award, have included the Reverend Billy Graham, Alexander I. Solzhenitsyn and Mother Teresa. In Nassau, the Bahamas, a foun-

dation spokesman said the award could not be overturned.

The judges include the Prince of Wales: Sir Geoffrey Howe, the British foreign secretary; John Roman Catholic archbishop of Panama: Robin Leigh-Pemberton. the governor of the Bank of England, and William E. Simon, a former U.S. Treasury secretary,

No details of the award were released until an article about it appeared late last week in an English-language Arab magazine, lmpact International, and then in the Sunday Times of London.

Havim Pinner, secretary-general of the Board of Deputies of British Jews, said, "The delay in making the award, the transfer of the venue to Melbourne and the secrecy which surrounded it leads us to believe that we have good reason to

Mr. Pinner said the award had "Orwellian ring to it," and was "an insult to those who work for poned after allegations were made in March that Mr. Khan had been different faiths as well as to the millions of Holocaust victims."

Jewish groups say they have evidence that in 1981 and 1982 the World Muslim Congress sent two anti-Semitic books to legislators in the United States and Britain, one of which, "The Six Million Reconsidered," described the Holocaust as a myth invented by Jews.

In addition, Mr. Khan, a Pakistani citizen born in Burma in 1914, wrote a letter of appreciation to Spotlight, a U.S. publication that supports the Ku Klux Klan, and has attended meetings of the World Anti-Communist League, and extreme-right group.

He has also written articles in praise of the former Grand Mufti of Jerusalem, Haj Amin Husseini, a convicted Nazi collaborator. And in a recent letter to the International Herald Tribune, he accused Israel of persecuting Arabs "under its

Mr. Khan could not be reached for comment in Karachi.

Mr. Forker said the award, which is usually accompanied by intensive publicity and a lavish awards ceremony, was postponed at Mr. Khan's request to clear up



The building in New York, showing the collapsed west wall.

N.Y. Building Collapses; One Killed and 13 Hurt

NEW YORK —A fire fighter digging through the rubble of a six-story office building in Manhattan more than eight hours after it collapsed found the last survivor when she grabbed his hand.

"I'm Robin! Get me out!" Robin Fischer shouted to rescuers at the office building in the Garment District that collapsed just before the evening rush hour Monday, killing the owner of the building, Ms. Fischer, 27, was in serious condition at Bellevue Hospital on Tuesday after undergoing leg surgery. Twelve other persons were

The collapse caused hundreds of thousands of commuters to be delayed. Trains from the nearby Pennsylvania Station and subways were halted for more than an hour for fear that vibrations would cause more of the building to fall.

The authorities said that they did not know for certain what had

caused the building's west wall and interior to cave in, but a Fire Department spokesman said a trench had been dug along a wall. The buildings commissioner, Charles M. Smith, said construction work had been going on at the building. "It appears they undermined the wall of this building and it collapsed," he said.

Australian Prostitutes Organize Anti-AIDS Conference

Agence France-Presse MELBOURNE - Prostitutes,

politicians and professors gathered Tuesday for a conference to discuss ways of reducing the AIDS risk for Australian prostitutes and the esti-Habgood, the archbishop of York mated 55,000 men per week who in Britain: Marcos McGrath, the are their clients. The three-day conference was

organized by the Prostitutes Collective, an organization of Australian prostitutes, and was sponsored by a condom manufacturer.

Dr. Barry Donovan, an expert on venereal disease at Sydney University, said that Australia had decreased the incidence of sexually transmitted diseases in its population more than any other country.

"A lot of countries can take a lead from us," he said. "We have better sex education programs than anyone else and it shows."

Dr. Donovan said Australia had overreacted to acquired immune

When you are opening up new possibilities... The Gold Card

deficiency syndrome but added, "That's good." He said only the Dutch had approached Australia in preventive efforts.

Some prostitutes at the confer-

ence said that brothel owners had

resisted attempts to display safersex literature. One said some brothels were "paying such low wages they are forcing us to walk the streets." The city has 60 legal

Ex-Leader Of Grenada Poised for Comeback

By Joseph B. Treaster New York Times Service ST. GEORGE'S, Grenada

After the invasion of Grenada five years ago, one of the greatest fears of the United States was that democratic elections would return to power Sir Eric Gairy, the eccentric leader who had dominated the island's politics for nearly three de-

Sir Eric, who was knighted in 1977, was pro-American. But he was regarded as repressive and corrupt. As prime minister, he had cut a flamboyant figure in white suits and Cadillacs and had urged the United Nations to commission a study of flying saucers. Later, he was accused of devil worship.

At the least, U.S. officials figured, Sir Eric would be an embar-

rassmeni. At worst, he could become a rallying point for a resurgence of the leftists who had overthrown him in 1979 and been crushed by the invasion.

New elections are expected to be held sometime in the next year, and Sir Eric, who is 66 years old and is known to admirers as "Uncle Gairy," seems to have a chance at a

"Gairy is bound to be a factor," said Nicholas Brathwaite, who headed an interim government af-ter the invasion. "To deny Gairy has a chance to win is to deny the reality of the situation."

A coalition of three centrist par-ties that the United States had urged as a strategy for defeating Sir Eric has come apart, and Prime Minister Herbert A. Blaize, 70, is being challenged from within his own party.

A fragmentation of the vote would favor Sir Eric's Grenada United Labor Party, whose poor, rural followers tend to vote in a bloc and have helped him win seven of the last nine elections.

The present government has alienated many in the lower and middle classes with a new tax structure that has raised the cost of most goods while easing the burden on higher-income Grenadians as a spur to business expansion. Grena-da's hoteliers are angry that Mr. Blaize has spent little to promote tourism. Other business leaders assert that he has not done enough to

attract foreign investment.
Mr. Blaize, who suffers from degenerative arthritis and needs belo in climbing stairs, said in a recent interview that he had not decided whether to try for re-election. In the 1984 election, Sir Eric was

not a candidate and seldom made public appearances. But his party, which is synonymous with him, won 36 percent of the vote.

Sir Eric, who built his political is a labor organizer. interview that he is suffering from glaucoma, which makes it impossible for him to read. But he said, matter of factly, that he is expecting a miracle that will restore his sight and that he will then compete in the coming election.

Detractors say they think he is faking poor vision and plans to claim a miracle to enhance his candidacy. "If I did that," Sir Eric said, "God would make me blind."

Sir Eric said he had never worshiped the devil. But he referred to himself as a mystic and said he was interested in spiritualism, the occult, voodoo and a similar African religion called Shango. He once told an interviewer he had been "appointed by God to lead Grena-

Sir Eric said that although British colonial officials removed him as chief of the pre-independence government for mismanagement of money, his only offenses had been to buy a baby-grand piano for his official residence and to pay for repairs to a resident's home that had been damaged by water running off a public road. In the 1970s, opponents say, Sir

Eric silenced critics with a group of thugs known as the Mongoose

Gang.
The Mongoose Gang is one of the greatest myths that ever hit Grenada," Sir Eric said. "I would never say to beat or burn someone. I'm not that kind of person. I wouldn't kill a moth."

Some political leaders say they think the best Sir Eric can hope for in the next election is to win a half dozen or so seats, which would force his opponents into a coalition and leave him as leader of the op-

Should he win, Sir Eric said he would invite the United States and Britain to establish military bases

Zaire and Libya Reconcile

KINSHASA, Zaire - Zaire and Libya have agreed to resume diplomatic relations after a six-year break caused by Zaire's decision to restore ties with Israel, the official Zairean news agency, Azap, report-

AMERICAN TOPICS

Trade Paperback As Happy Medium

Book publishers, squeezed by inflation and declining sales, embraced the trade paperback book in the early 1980s. Bigger than the mass market paperback and only half the price of a hardcover book, it seemed the perfect solution, portable and affordable. The New York Times reports that some publishers predicted that as soon as a big-name au-thor chose to publish in trade paperback, the hardcover novel's days would be numbered

Now, Saul Bellow, Nobel prize winner in 1976, has decided to publish his forthcoming novel as a trade paperback, saying he hopes this will broaden the pubing ontions for other writers But no other leading author has followed his example. Hardcover books pay higher royalties, and a paperback original would have little chance of becoming a main book-club selection.

Even so, while trade paperbacks have not fulfilled the grand predictions made for them, they have established a siz-able niche. They accounted for about 30 percent of the 56,000 new titles and editions published

Notes About People

One year ago, 18-month-old Jessica McClure fell into an abandoned well shaft in Mid-land, Texas, and was trapped there for 58 hours while an intensive rescue effort seized the world's attention. Today Jessica is walking normally, despite amputation of her right little toe and the tip of her big toe because of prolonged loss of circulation, and she does not seem to have

any emotional scars, according

to her orthopedic surgeon,

Charles Younger On Jan. 2, 1939, Shirley Temple, then 10 years old and Hollywood's leading box office attraction, was grand marshal of the 50th Rose Bowl parade in Pasadana California Effty upper late. dena, California. Fifty years lat-er, as Shirley Temple Black, a former U.S. diplomat, she has been named grand marshal of the 100th Rose Bowl parade Jan. 2, 1989. "Awesome, wonderful." Mrs. Black said

Short Takes

In her late 20s, losing interest in the strict fundamentalist religion she had been brought up in, May Dooley of Hauppauge, Long Island, discovered that while alcoholics and drug addicts can join self-help groups, there was no place for the newly unsaved to go. Last summer Ms. Dooley, a junior high school teacher, founded the Long Island Support Group for Ex-Funda-

mentalists and placed an ad in local newspapers. She received 50 responses. The group meets every two weeks.

Role: Out

party

The U.S. Supreme Court sustained, without comment, a lower court conviction for sending cocaine through the mails. The cocaine had been intercepted by a postal worker, who intended to steal it. The sender argued that there had been no search war-rant. But the courts ruled that since the postal worker was not an officer of the law armed with search warrant, but had made an "unauthorized" interception the search was not official and constitutional protection did not

What can people do when they encounter friends in public but don't feel like talking? Enid-Nemy of The New York Times suggests putting on a blank, pre-occupied (ace, the kind that discourages intrusion. Ms. Nemy discovered other tactics. Donald Brooks, a set designer, carries a newspaper. He waves hello, and up goes the reading material "to block eye contact." Beverly Voelbel a theatrical producer, carries a large portfolio case so "I can open it up and pretend I don't see people." Edward Coffey, a career consultant, said, "If you keep answering in one sylla-ble, most people get the message unless they're complete fools."

.Arthur Highee

JFK Slain in Gang Plot, Program Claims 🛊

LONDON - A British television documentary

shown Tuesday night on the assassination of President John F. Kennedy in 1963 claims he was slain by three French gangsters hired by an American organized crime syndicate.

The two-hour Central Television program, entitled "The Men Who Killed Kennedy," said the killers were hired from the underworld in Marseille. Details of the program, made by a company in the Independent Television network, were released to news organizations ahead of the showing.

It named one of them as Lucien Sarti and said he was shot to death in Mexico in 1972. It said the

other two are still alive. One is now believed to be

working in Colombia's illicit cocaine business, the program said, and the other is understood to be living in Marseille after his recent release from

Kennedy was shot as he rode in a motorcade through Dallas on Nov. 22, 1963. A former U.S. Marine, Lee Harvey Oswald, was charged with the shooting, but was shot to death two days later in a police station by a small-time criminal, Jack Ruby.

A French drug smuggler, who claimed he was offered the underworld contract to assassinate Kennedy but did not take it, and a former drug trafficker, who reportedly became a government informant, appeared in the program supporting its

In Oregon, Death in a Commune **Unravels Tales of Child Beating**

By Laura Parker

SANDY, Oregon — The Ecclesia Athletic Association arrived here in 1987, in search of a haven to

prepare a "national plan for the welfare of a lost

Or so Eldridge I. Broussard Jr. told his new neighbors when he and his followers moved into a four-bedroom white house. Now Mr. Broussard's daughter, Dayna Lorae, 8,

is dead. Four of Mr. Broussard's associates are in iail, charged with manslaughter in connection with the flogging injuries to her head, arms and legs. The neighbors have learned that 42 of the 53 quiet and well-behaved youngsters who stayed

there were subjected to ritualistic floggings that sometimes numbered as many as 800 strokes. The children, ranging in age from 6 weeks to 16 years, were removed from the home by state juve-

nile authorities after the girl's death Oct. 14. Many of them had welts, bruises and scars. The children have told investigators that they were regularly forced to watch other floggings and

keep count. The beatings, described in a court affidavit as a "cruel and terrifying experience, giving rise to mental injury," were administered with paddles and an electrical cord.

The neighbors said they never saw evidence that the children had been beaten.

The Ecclesia house stands near acres of fir trees and grassy fields, surrounded by small farms, outside the town of Sandy, 30 miles (50 kilometers) from Portland. The group's closest neighbor was Kenneth Teuscher, who lives across the road. Linda Zade, who lives a half-mile from the

group's house, remembers her excited anticipation when she drove by the house one cold April day in 1987 and noticed that the "For Sale" sign had been taken down. Soon after, a brown van appeared and people started moving in.

"I saw teen-agers and I thought 'Hurray! Baby sitters!" " she said. A few weeks later Mrs. Zade saw a teen-age girl

near the road and stopped her car to say hello.
"She was about 15," Mrs. Zade said. "And she said, 'I'm not allowed to say anything, but you're welcome to talk to our spokeswoman.' I thought, Spokeswoman? Later, I learned this person was called the minister of external affairs."

Word went out that the new "family" in the neighborhood was an organization from Los Angeles that was setting up an athletic summer camp. A few weeks later, Ms. Zade saw all of the children

"It was pouring down rain," she said. "They were wearing ragged shirts and their shoes were too big, with no shoelaces. I thought, "What in the world is going on?"."

The group leader, Mr. Broussard, who played basketball for the University of Oregon, developed a successful 32-team basketball league in the Warts district of Los Angeles in the late 1970s. His plan for the Oregon camp was to train ghetto youths for the Olympics with a highly regimented program that involved discipline for infraction of the rules.

Most of the youths were children of his followers in Los Angeles. Those who joined the group were asked to sign a "vow of poverty application." in which they promised to turn over their assets and control of their lives to Mr. Broussard.

The training program included "rising at 3 A.M. to perform precision drills," according to "Who's Who in the Ecclesia Athletic Association," a pamphlet put out by the group. The pamphlet also 5.000 continuous jumping jacks; hundreds of push-ups and sit-ups, American and Chinese

Mr. Broussard also wanted to start an organic farm, and in July 1987 the youths planted an acre of potatoes with the help of their neighbor, Mr. Teuscher. Some of the men who lived at the house helped Mr. Teuscher mend fences on his farm. When they asked if they could set up a few tents in a small clearing on his land, Mr. Teuscher said yes.

But Ecclesia soon began to discomfit their neighbors. The group applied to Clackamas County last year for a temporary zoning variance to

The neighbors, already uneasy, balked. They held sharp memories of the last cult movement in the state, when thousands of followers of an Indian guru, Bhagwan Shree Rajneesh, set up a town in central Oregon. The commune was dissolved in 1985 after the leader was convicted of violating immigration laws and left the United States.

"This group was not another Rajneesh," said another neighbor, Gayle Gow. "But they were clearly a cult. They met all the criteria: control, power, isolation and grandiose plans."

He began collecting signatures to block Ecclesia's zoning request.

The dispute was short lived. Ecclesia withdrew its application. Mr. Broussard had always spoken vaguely to the neighbors about his plans to build a gymnasium, a swimming pool and a mansion. But after a few community meetings, Mr. Bronssard announced angrily in midsummer of last year that his people were pulling out. By October, they were gone. When summer came again this year, the group did not return.

"I thought it was all over," Mrs. Zade said. Then two weeks ago, she noticed a light in the house. A few days later, the brown van was backed up to the door. She saw a couple of adults, but she did not see any children. Nobody did.

This time, authorities said, the children were kept hidden inside.
The children were discovered by sheriff's depu-

ties Oct. 14 after four adults from Ecclesia took Dayna Lorae Broussard's body to a local fire station. They told medics there they had been unable to revive her. The four were arrested. At the Ecclesia house,

the deputies found little furniture inside. The children slept on the floor in sleeping bags. Only one of two toilets was working. There was no refrigerator and only a few tomatoes and heads of lettuce. According to a state custody petition, the chil-dren appeared to have gone without food for long

On Monday, four members of Ecclesia — Willie K. Chambers, 35; Brian James Brinson, 30; Constance Zipporah Jackson, 37, and Frederick Paul Doolittle, 28 - pleaded not guilty to first-degree manslaughter charges in connection with Dayna Lorae Broussard's death. A Dec. 12 trial date was

Mr. Broussard, who was in Los Angeles when his daughter's body was taken to the fire station, was quoted in a newspaper as saying that he had gone away because he was under stress and that inexperienced commune leaders were in charge. Last week on a television program, "The Oprah Winfrey Show," Mr. Broussard said he has been unfairly compared with Jim Jones, the cult leader

whose followers committed mass suicide in 1978. Mr. Broussard said Ecclesia leaders chastise the children but do not brutalize them. The chastisements, he said, are necessary to prepare the chil-

Mrs. Reagan Calls for Punishment of Drug Users

UNITED NATIONS, New York - Nancy Reagan, in a speech Tuesday at the United Nations, called for a stepped up effort to arrest and punish individual Americans who use narcotics, emphasizing that "it is the United States alone which bears responsibility

for its own drug problem."

Reagan said, "It is often easier to cities as New York, Miami and Los Peru, processing in Colombia and make strong speeches about foreign drug lords or drug smugglers. than to arrest a pair of Wall Street investment bankers buying cocaine

"The drug user is an accomplice to every criminal act, every murder, every terrorist attack carried out by the narcotics syndicates," said Mrs.

The Reagan administration has emphasized interdiction and stopping illegal drugs from entering the country, especially from Latin America, But Mrs. Reagan said the

came canital.

battle also must be fought at home.

Angeles, and not in Medellin, Colombia, considered the world's colombia, considered the world's colombia, considered the world's colombia. the United States to focus on coca fields grown by 300,000 campesinos in Peru than to shut down the dealer who can be found on the street corners of our cities," Mrs. Reagan

Mrs. Reagan, who often has In a strongly worded address to the General Assembly's social and humanitarian committee. Mrs.

Reagan.

It is as important to stop drug ing her husband's presidency, called for a new crussede against the streets of such big American as it is to stop coca-growing in drug use at home.

(AP. UPI) Literatur

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The state of the s Algeria Rules Out 2d Party Bendjedid Rejects Rival Alliances

ALGIERS — President Chadli Bendjedid of Algeria, elaborating When the property of the on political reforms announced after rious early this month, has ruled out allowing rival political groups in Algeria.

To have a second In a communique on Monday, Colonel Bendjedid outlined plans for more democratic controls within the governing National Liberation Front, but said he was against 11. 4.40 K coultiparty system.

The measures seek to broaden 1 the base of the party by making it more democratic. Membership in the front is to be widened and party officials made more accountable to members through elections to virtually every post.

And in a move that reduces the role of the front, the sole official political party, Colonel Bendjedid said that nonmembers would be able to run for seats in popularly elected bodies.

He hinted pluralism could eventually flow from the measures, which he said would give the front

But Colonel Bendjedid said. "Multipartyism can in no way be granted, as soon as the debate begins, to groups who are seeking power and privileges from a sham democracy."

Details of the plans are to go

before a National Liberation Front congress in December and will be submitted for approval in a national referendum early in 1989. This is the second referendum

announced since the riots, which were prompted largely by economic hardships. Algerians are to vote Nov. 3 on a plan to make the prime minister answerable to the National Assembly

The Interior Ministry announced Friday that the official death toll from the riots was 159. Western diplomats have said the number was much higher.



A protester at the demonstration at Witwatersrand University in Johannesburg.

Council Voting Spurs South Africa Clash

JOHANNESBURG - Riot police, using tear gas and clubs, clashed Tuesday with university students protesting nationwide elections Wednesday for racially

egregated municipal councils. Clashes erupted at Witwatersrand University in Johannesburg soon after Archbishop Desmond M. Tutu in an appeal after the second terrorist bombing in 24 hours, urged opponents of apartbeid to avoid violent disruptions of the daylong voting.

The black activist Winnie Mandela, wife of the imprisoned African National Congress leader Nelson Mandela, was among prominent dissidents who attended campus rally to protest the voting. She was among those affected by tear gas.

About 1,000 students, whites and blacks, spilled on to a main thoroughfare alongside the campus, disrupting traffic and touching off clashes with police squads lining the road.

Earlier Archbishop Tutu, the nation's Anglican church leader and 1984 Nobel Peace Prize recipient, issued "an urgent call for a peaceful response to the elections."

He issued the appeal four hours after a bomb exploded in the university town of Potchefstroom, near Johannesburg, slightly injuring a police officer.

■ Dialogue Under Way

York Times reported earlier from Leverkusen, West Germany: Party last year.

Delegations from South Africa, the African National Congress, and the Soviet Union have gathered here to discuss the perceptions that they have of one another.

The three-day conference, which began Monday, was sponsored by a West German political foundation and was not sanctioned by the South African government, Moscow has long shunned relations with Pretoria

Alex Boraine, a leader of the South African group, said the goal was to "demythologize" all sides and to expose the Afrikaners to the "new thinking" introduced in the Soviet Union by Mikhail S. Gorbachev, the Soviet Communist Party general secretary.

Mr. Boraine is head of the Institute for Democratic Alternatives in South Africa, a liberal South African group that has previously organized meetings between Afrikaners and members of the African National Congress, the largest group lighting apartheid.

'I'm not so naive or so foolish as to say we will find solutions here." said Vasili G. Solodnikov, a former ambassador to Zambia and vice chairman of the Soviet Afro-Asian Solidarity Committee. "But at last we will see what they look like and show them what we look like."

The South African group included Professor Willie Breytenbach, a former adviser to the South African Dialogue Under Way government, and Professor Sample Serge Schmemann of The New Terreblanche, an economist who

Leading the delegation along with Mr. Boraine was Frederik van Zyl Slabbert, a former leader of the liberal Progressive Federal Party who resigned from Parliament to work with the Institute for Demo-

cratic Alternatives. Also taking part were the Rever-end Beyers Naude, former secretary of the South African Council bach, the exiled Afrikaans poet.

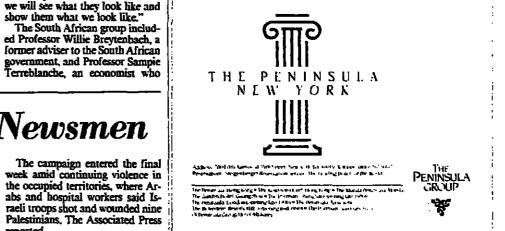
The seven-member contingent

broke with the governing National from the African National Congress included Thabo Mbeki, the publicity director, and Joe Slovo. the secretary of the South African Communist Party.

The meeting was not expected to produce a major initiative.

South Africa's Afrikaner leaders have traditionally made fear of communism a central justification for their policies toward black nationalism, contending that the of Churches; and Breyten Breyten- ANC and other black nationalist slaught" of Soviet-led communism.

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Israel Suspends Press Cards of 3 Foreign Newsmen

JERUSALEM (NYT) — Israel complaint against Paul Taylor, bu-on Tuesday suspended the press reau chief of Reuters, the British-for a British newspaper, The Ficredentials of three foreign correspondents pending an inquiry into charges they violated military censorship laws. Two had written stories that Israeli undercover assassination squads were operating in the

occupied territories. Israeli radio reported Tuesday that Defense Minister Yitzhak Rabin "categorically denied" the exis-

tence of such squads assigned to assassinate leaders of the Arab uprising in the occupied areas.

man, a Reuters reporter, for assassination squads in the West Bank and Gaza Strip.
The censor said the Reuters re-

port violated censorship laws. The report referred to "an undercover army unit code-named 'Cherry' deployed in the West Bank" and a "similar Gaza-based unit codenamed 'Samson.'"

Thew government also suspend-The military censor filed a police ed the press card it issued to An-

based wire service, and Steve Weiz-nancial Times. Two weeks ago, Mr. Whitley wrote an article describing reporting Sunday that Israel uses undercover army units used to gather intelligence in the occupied areas. His article made no reference

> An army spokesman also issued a statement, saying, "There is no unit in the Israel Defense Forces which is authorized to act, or which acts, against the well-known rules for opening fire, which are grounded in law

Yoram Ettinger, chief of the gov-

sor, together with representatives week amid continuing violence in of the army, Defense Ministry and the occupied territories, where Ar-Prime Minister Yitzhak Shamir's abs and hospital workers said Isoffice, decided Tuesday to press raeli troops shot and wounded nine charges against the three reporters. Palestinians, The Associated Press The censor's office determined reported.

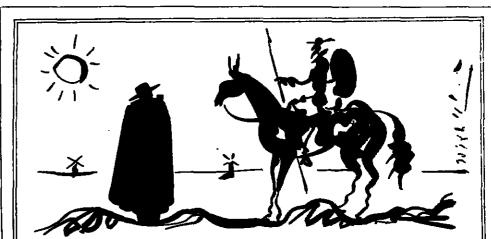
ernment press office, said the cen-

that "items of a security nature were not submitted to censorship, without any reference to their authenticity or the validity of the information as fact."

Press censorship laws in Israel apply to stories dealing with the military establishment, Arab nations and what the censor's office calls "hostile organizations." They also cover general subjects such as water supplies, road conditions in Israel, nuclear research, border settlements and aerial photographs.

■ Polls Show a Close Vote

Polls on Tuesday showed the two major parties running so close in the general election next Tuesday that they may be forced to form another national unity government, Reuters reported from Jeru-



SANDEMAN FOUNDERS RESERVE PORT No Longer Reserved For The English.

Prospects Dimming for Solidarity Talks

By Jackson Diehl

Washinston Past Service WARSAW - Negotiations between the government and the Solidarity trade union movement appeared in danger of a breakdown Tuesday after the movement's leader, Lech Walesa, rebuffed a government demand that he meet Wednesday with the interior minis-

The government spokesman, an, announced Tuesday ierzy that the authorities were proposing that Mr. Walesa and the interior minister, General Czeslaw Kiszczak, meet to resolve obstacles viblocking the talks, including the authorities' insistence on banning two prominent members of Solidarity's delegation.

Mr. Urban said that if preliminary talks Wednesday were successful, the first meeting of the formal "round table" negotiations between the government and the opposition could be held Friday.

But opposition activists said the offer was little more than a propa-ganda maneuver designed to allow the authorities to blame Mr. Walesa for a collapse of the dialogue.

man rights campaigner, on Tues-day, then visited the graves of Ger-

man soldiers taken prisoner during

second time in two days with President Mikhail S. Gorbachev, and

afterward expressed optimism

about the future relations between

the two countries. He is on a four-

day visit.
This is a great day," Mr. Kohi said. "The dialogue was important.

We will put relations on a higher

ister Hans-Dietrich Genscher,

spent an hour in the West German

Embassy with Mr. Sakharov dis-

cussing human rights and the

Kremlin's program of perestroika,

or restructuring. West German of-licials said. Mr. Sakharov's wife.

Yelena G. Bonner, took part in the

The West German leader then

laid a wreath at the tomb of the unknown soldier near the Kremlin

wall before going to the German

military cemetery in Lyublino, where 596 prisoners of war are bur-

Mr. Sakharov, 67, who was re-

leased from seven years of internal exile in 1986, was elected last week to the Presidium of the Academy of

Sciences in the latest stage of his

official rehabilitation under Mr.

Gorbachev. Mr. Sakharov's work

led to the development of the Sovi-

et hydrogen bomb. In 1975, he was awarded the No-

bel Peace Prize for his championing

of human rights. He was hitterly attacked during the 1970s by the Soviet press, which accused him of

Mr. Kohl, accompanied by his change in wife, Hannelore, and Foreign Min-

Kohl and Sakharov

Discuss Human Rights

Compiled by Our Staff From Dispatcher spokesman, Friedhelm Ost, quoted MOSCOW — Chancellor Hel-the chancellor as saying that the

mut Kohl of West Germany met mood in the West German delega-with Andrei D. Sakharov, the hu-

Mr. Urban denied that his proposal represented an ultimatum on the talks, which were first promised by the government in August in exchange for Mr. Walesa's help in ending a wave of strikes.

But he said the negotiations could not go forward without the preliminary meeting. He added that Mr. Walesa's "stubbornness before the start of the talks bodes ill for any good" coming from them. In a statement by telephone from

that he had settled all matters of personnel with General Kiszczak in their three meetings since Aug. 31 and that he would not agree to any changes in Solidarity's delegation. "I will not give in and there is no reason to discuss it," he said. "The round table," he added.

"must solve one thing; pluralism in Poland without adjectives."

The nominal focus of the preliminary dispute is the government's insistence that two senior opposition figures, Jacek Kuron and Adam Michnik, be removed from Solidarity's delegation. Mr. Urban said that they are extremists whose participation could not be accepted unless they publicly stated their al-

three-hour session between the

place, major problems remained to

reunification, which Mr. Kohl has

said be planned to emphasize in his

Mr. Kohl made an emotional appeal for reunification in a speech at

a Kremlin dinner Monday. But Mr.

Gorbachev firmly rejected any change in the status of Germany or

German reunification is a sensi-

tive issue in the Soviet Union,

which still blames World War II for

Both sides are hoping that Mr. Kohl's visit will lead to a perma-

nent breakthrough in relations.

Friendly ties with Bonn are a key

element of Moscow's efforts to es-

tablish better relations in Western

The Soviet leader is to visit Bonn

Mr. Kohl also met with Prime

The chancellor reassured Mr.

Ryzhkov that closer unification of

the 12 European Community coun-

tries, scheduled for after 1992, will

not pose an obstacle to trade with

Minister Nikolai I. Ryzhkov to dis-

in the first half of next year.

cuss economic cooperation.

many of its problems.

talks with Mr. Gorbachev.

firmed that the two sides differed on the breakdown of the participants at the talks, the organization of issues, and procedural matters like how relations with the press would be handled.

Opposition spokesmen said that the government had backed down from previous agreements with the

"We are back at square one," said Solidarity's spokesman, Janusz Onyszkiewicz. "They scrapped everything we had agreed on and tried to dictate who should take part, the proportions between the

two sides and the agenda."

The apparent official shift of position is the latest step in what has been a steady move by the leadership group around Poland's president and Communist Party leader, General Wojciech Jaruzelski, away from a political settlement with Solidarity. After the strikes in August, officials promised to consider life.

legiance to the Polish Constitution. the union's legalization and hinted In addition, Mr. Urban con- at interest in compromise formulas put forward by Solidarity in preliminary talks. Three weeks ago, a meeting of

the Communist Party's Central Committee picked a political hardliner, Mieczysław Rakowski, to take over as Poland's prime minister. Since then, the government's negotiating line has considerably union on the issues of personnel hardened. The party daily newspa-and procedure and was now trying per, Trybuna Ludu, has published a series of attacks on key opposi-tion leaders, and top officials have called the legalization of Solidarity

impossible.

Some Solidarity strategists concluded even before Tuesday's announcements that the party leadership had decided to scrap negotiations with the opposition in view of strong resistance from the party rank and file. They say General Jaruzelski appears to be betting that Mr. Rakowski's new government can quickly improve conditions for consumers and eliminate some hardships from daily

TAYING AT THE **MARRIOTT** ISN'T BENDING CORPORATE RULES, According to Mr. Ost, Mr. Gor-land Soldiers taken prisoner during According to Mr. Ost, Mr. Gor-later, the chancellor met for the change in relations had taken IT'S USING CORPORATE RATES, be resolved. This appeared to be an allusion to the question of German I EXPLAINED.

describing the Cairo Marriott. "It's a former palace of Ismail Pasha, I always stay there when I'm in Cairo."

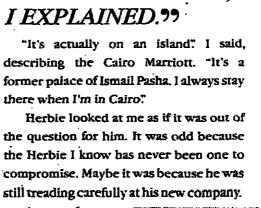
the question for him. It was odd because the Herbie I know has never been one to compromise. Maybe it was because he was

Anyway I got my for the Marriott's new corporate rate.

came the answer. There you Herb, we'll meet

countries like the Soviet Union. Soviet and West German businessmen, meanwhile, signed a series of agreements calling for assistance in textile and machine building industries and the nuclear power industry. Eighty other bilateral trade projects are currently being negotiated, Mr. Ost said.

being a tool of Zionists and the West Germany is the Soviet Union's biggest Western trading partner. (UPI, AFP, Remers) After Mr. Kohl met with President Gorbachev, Mr. Kohl's partner.



secretary to ring up '*115 U.S. dollars'

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ARTS/LEISURE

RSC Back in Epic Form

By Sheridan Morley International Herald Tribune
TONDON — It is good to find the Royal Shakespeare Company back in form with "The Planets." a nine-hour saga carved and sometimes hacked out of the

three parts of "Henry VI" and "Richard III." It is arguable that the RSC is always at its best in epics. There is something immensely reassuring about a company of 40 advancing toward the footlights to play out some vast dramatic national anthem of blood and death and restoration.

True, this one is a little rough around the edges: Charles Wood's severe editing leaves us with a magnificent opening section ("Henry VI") before declining into a somewhat somnolent "Edward IV" and then rising again to the heights of Richard III, though even here Adrian Noble as director seems willing to sacrifice a totally cohesive production for some spectacular isolated moments, none better than the opening soliloquy re-

er than the usual Olivier curse. tagenets" is the way it gives spirit more powerful "One for the Road"

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acting troupe that has for too long sons ago, this is concerned with lacked all of that. What is alarming is the way it shows up the ongoing RSC weakness in character-acting and verse-speaking, so that after the demise of David Waller early in the day we are left with no courtiers or attendant lords of any weight or authority. We do however get Pen-

THE LONDON STAGE

ny Downie aging across nine hours from the young bride to the old-crone Queen Margaret, Anton Lesser as a campy and idiosyncratic Richard, Raph Fiennes as an unusually powerful Henry VI and Oliver Cotton doing a splendid triple as Suffolk, Cade and Buckingham. We also get the stunningly bronzed settings of Bob Crowley.

At the National, the first new play by Harold Pinter in five years suggests that he is happily back there as writer and director after far too long in self-imposed exile thought as an election address rath- from the South Bank, but at 20 What is best about "The Plan- at best a sketch. Like his vastly

Elsewhere around town, there are a couple of notable Ibsens. At the Hampstead Jenny Topper

opens her management with the very brisk Trevor Nunn "Hedda Gabler," one that races through the play in barely two hours, giving it all the qualities of a thriller and allowing Lindsay Duncan precious little time to establish herself as an ice-queen of neurotic intensity up against an oddly lightweight Brack from Clive Francis

police-state brutality. The National

has given this arid blueprint a cast

Meanwhile on the open Olivier

stage, the National's new director Richard Eyre has a revival of "Bar-tholomew Fair" that is a tribute to

his talents as a crowd organizer but

gives little indication of why he thought it worthwhile to dust off

Ben Jonson's endlessly labored and

unfunny account of a day at the

fairground. True he has moved the

pageant to a mid-Victorian setting,

and encouraged John Wells to give

a splendidly waspish account of Adam Overdo. Generally however the cast seem as depressed as the

audience by the overall tedium of

proceedings that only manage to come to life as the fairground itself

lights up for the curtain calls.

At the Young Vic, David Thacker has an "Enemy of the People" that confirms him as one of the strongest and most interesting young direc-tors of his generation. As adapted by Arthur Miller at the height, or rather the depth, of the McCarthy witchhunt of the early 1950s, this "Enemy" belongs somewhere between "All My Sons" and "The Crucible" in Miller's anti-history of public and

personal betrayal. But what is so magnificent about the current Young Vic staging is its in-the-round intensity and the pow-er of Tom Wilkinson in the title role, battling through with his own brother (David Henry) and father-in-law (Clive Swift) issues of personal integrity and civic conscience.

Finally, in a crowded week, Don Black and Mort Shuman's "Budgie" (at the Cambridge) is a plastic throwback to the world of cheerful cockney-sparrow musicals that thrived a quarter-century ago at Joan Littlewood's Stratford East. Adam Faith is however desperatelacking in stage energy, and though the score has one enchanting number ("There Is Love"), it sorely needs the sheer tacky vivacity of the old Littlewood singalongs. Fings are indeed not what they

Lacroix Outshines the Stars of the Night

By Suzy Menkes nal Herald Tribune

PARIS — The importance of Christian Lacroix is now clear. Just about anything we see at the fashion shows can be traced back to the designer: the tidal wave of wide pants, colors spicy and tender, sweetheart necklines, fresh cotton fabrics used at night, India and the 1960s revisited. Other designers interpret those stories in their own ways. In his

PARIS FASHION

Luxe line shown Tuesday, Lacroix proved that he does it better, brighter and with more quirky charm than anyone else. The music alone — soapy soundtracks from TV shows like "I Love Lucy" — hit perfect pitch.

The new show did not have the

galloping creativity of the ready-to-wear show last Thursday neither its soaring leaps nor con-fused stumbles. It was still a cracking good collection.

The theme was the 1960s of Andy Warhol and Baby Jane Holzer and her style of skimpy suits and dresses. Skirts were short, and jackets equally cropped, but cut with cunning ragian seaming so that the narrow 1960s shoulder looked bornagain. A trapeze tunic in piqué, balanced over wide pants, was patterned with stylized flowers.

Lacroix juggled with pattern and color so expertly that it was difficult to believe that each base outlit in a group of two or three was the same. A long fitted jacket came out in stiff yellow cotton brocade over a slim skirt - and then again as a paisley printed silk with black lace pants. Flowers sprouted in sparse clusters with the same blooms appearing more densely on the upper half; or the designer spread bedouin stripes

of color - yellow, purple, pink,

orange, lime — on a slither of a cowl-hooded swimsuit. Decoration, from raffia embroidered carnations to nuggets of gilded buttons, was also splattered on with an open hand and light heart. Everyone is talking about La-

croix's extraordinary (even manic) productivity. Paris fashion should be proud and grateful to have this fount of creativity to slake fashion's greedy thirst for

There was not much new at Ungaro, but with fans like his, who cares? The red rose Marisa Berenson wore on her shapely black and white check Ungaro jacket, said it all. "I just adore him," she enthused."It's how I want to look. It's elegant, pretty, it's sexy — and men love it. I

It was, indeed, a vintage collection, if by that you mean that everything women look for in Un-garo came out on the runway, from his favorite marguerite print to the signature drape dresses, the soft pants and mixed flowers.

The silhouette was familiar: square shoulder, body-conscious draped bodice, short slim skirt, high heeled shoes. The only outfits to buck the trend had mid-calf skirts with kicky pleats or gores below the knee. They numbered just 15 in a collection of 196

There were also bloomers, billowing to the knee under the fitted jackets and splashed with chintzy flowers, cute in silk pop-lin, worn under a tapestry jacket.

Ungaro has always mixed color and print, but he had the misfortune to show this season immediately after Lacroix. Ungaro used a blinding mix of polka dots in pink, green and yellow on draped s. Coin dots in pink and black looked snappier on a short dress with flaring skirt. The repeat story was the little peplum



Lacroix's bead embroidery on silk twill pants outfit, left, and Valentino's chiffon and lace dress.

jacket suits. They came out every whichway - with a flowered jacket over a shiny patent leather skirt that looked like molten chocolate, in an adorable rosebud pattern, and in all the flowers fit

The show shone at night, not just with the models' gleaming pearlized hose, but when big theater coats with pretty low necklines came out over pants. A group of stunning draped jersey

low, royal blue and subtler capuccino, made a splendid (and very welcome) end to a long show. the long skirt - and he was right, for his neat daytime silhouette looked sweet and fresh this season

a suit neckline or a crunchy lace vest slipped under the jacket. Lace dyed into delicious pale colors was a pretty idea for blouses that were short-sleeved or

when lace collars peeped out from

wrist. Valentino said after the show that the lace had been dyed specially. It gave an opulent feel in a summery way to a collection that was at times pretty rich,

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Fresh ideas at night included a black organiza dress, striped with panels of solid and see-through, and touched with white cotton at collar and cuffs; a vanilla lace sheath covered with a spun sugar of chiffon; and a red dress

Taking Rockabilly to the Punjab Plains

By Mike Zwerin

DARIS - Bob Livingston tugged his cowboy hat, stuffed his jeans into his boots, hooked his guitar strap and came on stage in Madras, India. "I'm here to talk about country music," he said to the audience. "What country? That's a good question.

It was a bit hokey, he realized, but he was up there all alone and he had to get them involved fast.

When he added the line "from sun- awareness that is too consistent! Punjab" to Woody Guthrie's "This Land Is Your Land," they started to yodel along. At the end he told here to be an imperialist or dilute anything. I'd just like you to know

Texas is written all over him. He Lubbock turned out to be either a gumbo for the band after the gig. dope dealer or a musician," he says. He was part of what has been called the "cosmic cowboy boom" in Aus- looking for adventure." A Fultin before Willie Nelson moved bright scholar he met there told there in the 70s. Livingston played him that the U.S. Information Serguitar with Jerry Jeff Walker, who wrote "Mr. Bojangles" and "Up Against the Wall, Redneck Mother." They "tore through the skies in private planes" for seven years.

The seven years is a seven years. Then he went out with the Lost sounds good but not right away. Gonzo Band, which he describes as Back in Austin, he got a call from "ragtag rodeo riffraff ripping it up Madras offering him a tour of from New York to L.A. and Alaska Bombay, Calcutta and New Delhi. to the Virgin Islands."

The band's name was inspired by mortgaged house. The family Hunter S. Thompson's gonzo jour- talked it over. His older son, Tuck-

ny Bombay to the plains of the Kerouacian to be accidental Lessons have been learned from the madness, books have passed through these hands, plains poetry them: "I love your culture. I'm not spoken here. "We played some serious, hard-core honky-tonks. In La something about my part of the ing, 'Alright! The music's great. Throw the whiskey bottle at the guitar player.' Fortunately we were behind chicken wire. A joint in Port was born in San Antonio and grew behind chicken wire. A joint in Port up in Lubbock, where Buddy Hol- Arthur put on cockfights in the came from "Everybody from back room - there was losers'

He traveled to India "on my own He had a wife, two sons and a



Livingston: From the train "you'd swear you were in West Texas."

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KERVANSARAY



nalism and lifestyle. Livingston er, 14, was feeling a lot of negative been offered marijuans in the fifth tells his story with a degree of peer pressure, including having grade. And Livingston, as he deghanistan, just across the border. grade. And Livingston, as he de-scribes himself, "this crazed war-hidin. Some students were on strike horse from the road," trying to stay clean, was having problems dealing with it. "Daddy," the boy said. "Let's go to India before it's too late. Let's just go." They rented the house and took

one "for zip" in Kerala, in southern India, where they had some friends and where the musicians improvise on vinas and tamburas in time signatures like 71/2 and 16. "The Britsouth," says Livingston. "They've kept their culture. Our house is near a river, the people have been beating their clothes on those rocks for 5,000 years. In the morning the sun comes up and the mist is rising and you don't hear any telephones or airplanes or radios. It's real pristine. Our boys play cricket and they have Indian friends. When we got there, Tucker heaved a visible sigh of relief. He could be a kid again for a while. Can you imagine a 14-year-old boy walking around looking for a tree to sit under and read Robert Louis Stevenson?"

with a local rhythm section at the Indian Institute of Technology in New Delhi. After being "garlanded" by the Madras Rotary Club, he pulled out his mandolin, played an Irish jig, and sang "Don't Bury Me on the Lone Prairie." He told them that their landscape was not so far from what this song was about. "If you're on the midnight train and you wake up at 5:30 in the morning and look out the window, you'd swear you were in West Texas."

When the USIS told him he would be going to the Punjab, he said, "Wait a minute, Isn't that where all those Sikhs are shooting at each other?" The officials said safety than he was and drove him up in a bulletproof Chevrolet Suburban. At the university in Chandithe moon."

Next stop Pakistan. The day he arrived in Lahore, two convicted were thinking of pulling out of Af- he's got some gigs in Bangladesh.

horse from the road," trying to stay clean but, you know, not all that clean, was having problems dealing

for the right to take unsupervised exams, meaning the right to cheat. The other students who weren't striking said that if they do that we want our degrees to be certified supervised.' There were big meetings on the campus with everybody hollering and they started shooting at each other. The riot police came in and confiscated weapons. We stopped off to buy some fruit juice at a convenience store, which also ish didn't infiltrate very much there and the Moguis never went that far ers for sale. Convenient! Dope smugglers and arms dealers were walking around with AK-47s and there I was riding into town in my bulletproof Suburban to sing Hank Williams. It was just like Texas. "A couple of nights later, I was

doing my number in a big tent they had set up on the lawn of the U.S. consulate, which, by the luck of the draw, is next door to the Iranian consulate. It was the avatollah's birthday. They had these enormous speakers out there blaring his speeches and these cats are sweating and marching around shouting death to the heathen.' Somebody Livingston played rockabilly from the Swiss consulate went around to the back door and explained to the Iranians that there was this folklorist giving a program and could they lighten up for an hour and a half or so around seven. They said okay,

"So I've got the people clapping along to some folk song and these two characters come running down the aisle screaming, You will stop. Now!' I figure this is it. I'm a bostage in Beirut. But they talk to the U.S. consul and he gets up and says that the muezzin has been calling the faithful to prayer but we're sorry we couldn't hear him so the concert is suspended. Everybody they were more interested in his gets up and goes out on the lawn to safety than he was and drove him pray. Then they come back and I start doing 'All Shook Up' by Elvis Presley, and the same people garn, he had students "yodeling at who've been out there kneeling and praying begin stomping around to Elvis. I was in the twilight zone."

The bank that held the mortgage murderers were hung in the cricket on his house in Austin informed stadium. The following evening he sang on a stage decorated with cattle skulle and cast The state of the stadium that need the more age. the skulls and cacti. The streets of ing this story on his way back to Peshawar, at the entrance to the India after a trip home for refi-Khyber Pass, were full of camels nancing. By now he should be on and tanks and dust. The Russians the road in Sri Lanka. Next month

for creative tasks.

MADISON AVENUE

At Last, Academe Studies Ads as a Serious Subject

By RANDALL ROTHENBERG

New York Times Service EW YORK — The year is 1931. Millions of Americans are without work, President Hoover is powerless to stem the darkening Depression -and the country is suddenly beset by the dread specter of "toilet tissue illness." In a magazine advertisement created by the J. Walter Thompson agency for Scott Paper Co., a grim-faced businessman tells a colleague, "I've got to have a ... minor operation."
The ad intones that "the troubles caused by harsh toilet tissue"

are "more serious than most men realize." Sales of soft Scottissue soar; a Broadway musical even adds a song about the brand.
Within months, however, the Journal of the American Medical Association attacks the ads as alarmist, forcing the agency to move swiftly to save the cam-

paign.
"This strikes at the very fundamentals of a certain type of advertising which J. Walter Thompson believes in," says a Thompson executive at an agency meeting. Thompson's response: clinical tests, which will establish for once and all" that "improperly made toilet tissue is a menace to health."

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now see it as a window into American culture.

Scholars who once

scorned advertising

The tale may be quaint, but it reveals a Depression-wracked America highly susceptible to scare tactics and a marketing community only too eager to exploit public fears.

Yet few scholars cared to explore advertising's broader rela-

tionship to American culture — until now.

Today, Scott's "toilet tissue illness" ads, Thompson's strategic justification for the campaign and some 2 million other documents sit safely within the J. Walter Thompson Archives at Duke University in Durham, North Carolina.

Although it has long been grist for pop commentators, advertising — "things not properly the business of a Paper of Intellitising — "things not properly the business of a Paper of Intelli-gence," as the London Gazette editorialized in 1666 — has only recently begun to draw the attention of scholars who once

scorned it but now see it as a window into American culture. "There's been a huge surge of interest in advertising and consumer culture, from historians, sociologists and anthropologists," said Roland Marchand, a professor of history at the University of California at Davis.

VIDENCE of advertising's scholarly lure abounds. Last Friday, the Museum of Broadcasting in New York began a four-month retrospective of the commercials of Young & Rubicam, the first advertising exhibition in the museum's 13-year

And earlier this year, the Smithsonian Institution commenced work on an oral history of the Federal Express advertising campaign, the latest installment in its four-year-old Modern Advertising History Program.

Most significantly, on Sept. 25, Duke formally inaugurated the Thompson archives, which the agency donated to the university

In the stacks of Duke's William R. Perkins Library now reside Ford magazine ads from 1949, depictions of Prudential Insurance's rock of Gibraltar symbol dating to 1896 and enough material to fill 900 linear feet (about 275 meters) of shelf space. Scholars are using advertising to dissect the culture of consumerism, trace American adaptation to technology and an increasingly global economy and plumb the depths of the national

In his 1985 book, "Advertising the American Dream," Mr. Marchand used internal ad agency documents, trade-magazine articles and the ads themselves to illuminate the cultural changes of the 1920s and 30s.

See SCHOLARS, Page 13

Orders Fall 4.1% In U.S.

September Drop Follows 5.7% Rise

WASHINGTON — Orders to U.S. factories for durable goods fell 4.1 percent in September, after a large 5.7 percent increase in August, the government said Tuesday.

Excluding the volatile category of military equipment, orders fell 3.5 percent last month after rising 5.1 percent in August, the Com-merce Department said.

Because the monthly figures are so volatile, economists were reluc-tant to read too much into the September drop, even though it was consistent with other data suggest-ing that the economy slowed slight-ly at the end of the third quarter. Wall Street had expected a decline of about 1 percent in orders for durable goods, which are designed to last at least three years.

The durable goods report depressed the dollar. Page 15.

The August rise and the ensuing September decline were mostly the result of wide swings in the transportation category, the Commerce Department said.

Orders for transportation equip-ment fell 10.2 percent to \$31.16 billion in September, mostly be-cause of a drop in shipbuilding and aircraft, after a surge of 18.6 per-cent in August, which mainly reflected a rise in car orders.

Excluding transportation equipment, September durable goods or-ders fell 1.7 percent after rising 1.3 percent in August.

Overall, durable goods orders fell \$5.02 billion in September to

\$117.70 billion, the Commerce Department said. The figures are adjusted for seasonal variations. The department had said August

orders had risen 5.9 percent. In a separate report, the Labor Department said that compensation of American workers, including wages, salaries and benefits, rose 1.3 percent in the July-September quarter. The increase in the Employment Cost Index followed a 1.1 percent rise in the second quarter of 1988 and a 1.2 percent rise in the third quarter of 1987.

A History of Big Deals Transactions completed by Kohlberg Krants, in billions of dollars April 86 Food, consumer products and services Nov. 86 Saleway Stores 4.56 Supermarkets worldwide Packaging products, health care, financial services March 87 Jan. 88 Construction industry 2.43 products and services Storer Communications 2.41 Dec. 85 Seven television stations June 88 .. Direcell

The Kings of the Leveraged Buyout Kohlberg, Kravis: Young and Little, and Very Wealthy

parts sold.

but powerful firm, since it was founded on May 1, 1976, has

been at the vanguard of Wall Street's hottest acquisition trend.

In the process, it has built up an

enormous industrial holding

of the great family fortunes from

the industrial revolution. They each take bome in the neighbor-

By James Sterngold

New York Times Service NEW YORK — Kohlberg, Kravis, Roberts & Co., the small investment firm that has bid \$20.3 billion for RJR Nabisco Inc., has in just 12 years of existence built up one of the largest industrial holding companies in the United States, using huge

amounts of borrowed money. Monday's bid, the richest takeover proposal in history, is an attempt to acquire a consumer products giant, the 19th-largest U.S. industrial company, by means of a technique known as the leveraged buyout. And Kohl-berg, Kravis is the king of lever-

Its bid for RJR Nabisco, and the \$17 billion proposal made last Thursday by RJR Nabisco's top executives in partnership with Shearson Lehman Hutton, a large Wall Street securities firm, have opened a new frontier in the world of extraordinarily high finance.

Now, no company seems too large for the leveraged buyout, in which firms such as Kohlberg, Kravis borrow heavily to pur chase ownership of companies from public shareholders.

Most of the equity invested comes from large financial institotions, such as pension funds and insurance companies. Afterward, the company taken over generally ends up much smaller, many divisions sold and layers of management of dismissed. Although Kohlberg, Kravis usually ends up controlling the compa-nies it buys, overseeing the fihood of \$50 million a year, according to people close to the nances, it generally co-invests

But Kohlberg, Kravis is now with existing management, who far from alone in its business. All the company's attention is Shearson Lehman showed that it focused on the job of wringing as is trying to muscle its way into the top ranks with last week's bid, and most other major Wall much profit from its assets as possible, with the company usu-ally being sold after a few years. These buyouts have created Street firms have committed large amounts of capital to buysome of the largest investment profits ever realized. In one, the \$6.2 billion buyout of the Being up industrial companies and

taking them private. That is an extraordinary amount of influence to be held atrice Cos. two years ago, Kohlberg. Kravis earned more than \$2 billion for its investors after by such a few number of people. Kohlberg, Kravis, in addition to Beatrice was broken up and the having just five partners, has a total of 15 professionals on its staff, split between New York Thus it was no surprise to find Kohlberg, Kravis present in the RJR Nabisco bidding. The tiny

and San Francisco.
The partners are Heary R. Kravis and George R. Roberts - the senior partners — and Robert MacDonnell, Paul E. Raether and Michael W. Michaelson. Mr. Kravis presides over the New York office, Mr. Roberts in San Fran-

company with nearly as much Jerome Kohlberg Jr., one of its revenue as General Electric Co. founders and its elder statesman, left in May 1987. He remains an It possesses some of the largest holdings in the supermarket, container and packaging, coninvestor in the firm, which has struction, battery and furniture retailing businesses. The buyout kept his name on the door, but with his son has formed a smaller buyout firm, Kohlberg & Co., of RJR Nabisco, if successful, near his home in Westchester would bring the annual revenue of its holdings to more than \$50 County, New York. He is the only partner the firm has lost since it was founded. For its top partners, this has created wealth that rivals some

Mr. Kohlberg, who is 63, said in an interview shortly after his departure that he left in part for See KOHLBERG, Page 15.

Gold Fields Bid Target of U.K. **Antitrust Probe**

By Warren Getler mational Herald Technic

LONDON - The British government on Tuesday ordered an antitrust investigation of the £2 billion (\$3.5 billion) hostile bid for Consolidated Gold Fields PLC, dealing a serious blow to the offer by a South African-controlled

Citing possible antitrust violations in the strategic minerals sec-tor, the British Trade Secretary, Lord Young, ordered a government investigation.

The stock market reaction was immediate and violent: Gold

Fields plunged £1.40 on the London Stock Exchange to £11.40 within seconds of the news. Luxembourg-based Minerals & Resources Corp., known as Minorco, is seeking to take over Gold Fields in a deal that values the whole of the diversified mining

group at £2.9 billion, making it the biggest bid in British history. The South African anti-monopoly agency has already launched an investigation of the bid. Minorco is controlled by Anglo American Corp. of South Africa and its affiliate, De Beers Consolidated Mines

Gold Fields shares closed Mon-day at £12.40, but had picked up strongly to £12.80 in early trading Tuesday on market expectations of bid approval by the trade secretary.

The market's initial reaction to Lord Young's statement reflected nervousness that the government's move could represent a fatal blow to Minorco's hopes of acquiring the British company, the world's sec-ond largest gold producer.

But industry analysts generally dismissed the possibility that the referral to Britain's Monopolies and Mergers Commission repre-

sented a knockout blow. Minorco, in accordance with British law, withdrew its offer on news of the antitrost investigation. The first closing date of the bid, launched Sept. 21, was to have been at 3 P.M. Tuesday.

A bid automatically lapses on being referred to the monopolies panel. But it can later be re-launched or amended to comply

The British investigation announcement comes a day after a U.S. District Court judge in Manhattan issued an order enjoining Minorco from proceeding with the bid, pending an investigation on grounds that it would pose a threat to competition in the world gold

Britain said its antitrust inquiry. which is due to produce a report within three months, is based on the question of competition in certain high-value minerals, especially the mineral sands titanium and zircon, but does not "in any way prejudge the question of whether or not the merger would be against the public interest."

A spokesman at the Trade and Industry Ministry said that the political issue of South African own-ership of Minorco played no part in Lord Young's decision.

Minoreo's bid has generated a barrage of appeals by Gold Fields' board to leaders in the United States, Britain, South Africa and Australia to block the takeover approach on antitrust and national security grounds.
Gold Fields has illustrated the

prospect of increased South Afri-can domination of the world's gold industry, growing to more than one third of the non-Communist market from about one fifth at present. if the Minorco bid succeeds

Gold Fields has contended that its relations with customers in the United States, Britain and in other important markets would be irrep-

arably damaged if its capital structure were formally linked to South Industry analysts say Gold Fields has won a tactical victory. Nick Hatch, mining industry analyst with Kleinwort Grieveson Se-

curities in London, said the investigation puts a damper on the bid for three months, "but you may well see Minorco back in the fray again if the commission doesn't find against it." He added that he does not expect the investigation to find against the bid. Mr. Hatch, echoing other Lon-

don analysts, said that while the government has said it is not worried about the South African con-See BID, Page 13

Tobless Rate The United States was able to retain its simple, 19th-century For France **Currency Rates**

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Asian Bellar Deposits

Falls 2.1% Compiled by Our Staff From Dispatches PARIS — Unemployment in France, in its biggest monthly decrease in 10 years, fell a seasonally adjusted 2.1 percent in September from a month earlier, the Labor

Ministry said Tuesday. Socialist government of President François Mitterrand, who in April had pledged to put the fight for jobs at the top of his priorities for the next seven years.

The Labor Ministry said there

had been 2,556,400 registered un-employed at the end of September, down 53,600 from the end of August. Compared with September

Germany's Bundesbank finetuned monetary policy. Page 15.

1987, the ministry added, unem-ployment had dropped 1.5 percent. The unemployment rate stood at 10.2 percent of the work force in September, down from 10.4 per-cent in August. Most of the reduc-tion came from a 4.3 percent drop in the number of unemployed youths during September, when school begins, the ministry said. Labor Minister Jean-Pierre Sois-

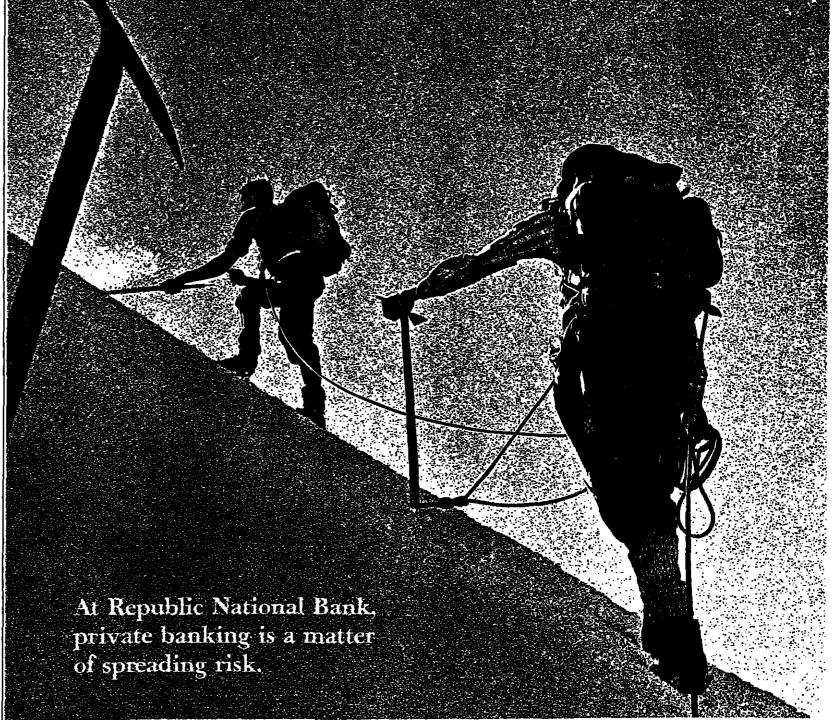
son called the monthly decline, the largest since 1978, "encouraging."
He said it also was due to improved labor market conditions. with fewer layoffs and more job the work force and the first impact of the latest government measures

against unemployment.
Layoffs declined 8.1 percent last month from a year earlier, while the number of job offers at government employment agencies rose by 11.5

In nonadjusted figures, the num-ber of jobless people reached 2.632.817 at the end of September, up 3.2 percent from August but down 1.5 percent from a year earlier. Meanwhile, the Bank of France said Tuesday that it had left its key intervention rate unchanged at 7.25 percent for the day's securities reourchase tender when it allocated funds for injection into the money market on Wednesday.

The government, resisting pressure to devalue the franc against the Deutsche mark in the European Monetary System, had been faced with tightening its monetary policy by again pushing up the intervention rate if its currency came under

But with the public sector industrial unrest of last week fading, the first stage of the 1989 budget hav-ing passed the National Assembly last weekend and now the encouraging unemployment report, it appeared that officials had found that



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York. A matter of trust.

REPUBLIC NATIONAL BANK OF NEW YORK (SUISSE) SA



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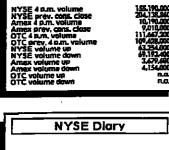
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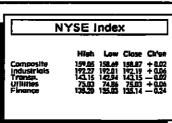
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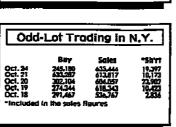
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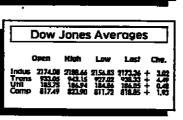


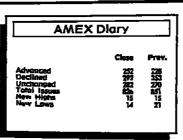
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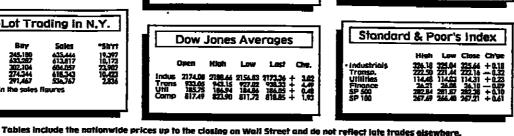












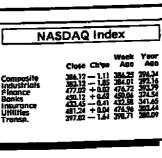
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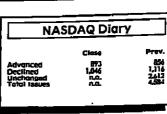
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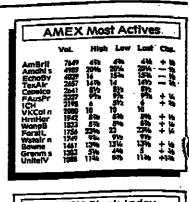
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12 Month High Low Stock



AMEX Stock Index LOW

NYSE Mixed, Trading Moderate

NEW YORK — The New York Stock Ex-change closed narrowly mixed Tuesday in moderate trading, after takeover issues continued to dominate the market and anticipation of a goverument report kept many investors at bay.

The Dow Jones industrial average rose 3.02 to close at 2,173.36. The Dow had fallen 13.16

on Monday. However, declines edged advances, 735 to 720. Volume was 155.19 million shares, down from 170.59 million traded Monday. Broader market indexes advanced

The NYSE composite index rose 0.02 to 158.87. Standard & Poor's 500-stock index rose 0.10 to 282.38. The price of an average share gained 1

"There hasn't been much activity in the mar-ket," said Sid Dorr, vice president of block trading at Robinson-Humphrey Co. in Atlanta "Basically, we had a recovery high last week and we're backing off a little bit," he said, noting the Dow's surge to a post-collapse high Mr. Dorr said takeover issues continued to be

that many investors were staying on the sidelines in anticipation of the U.S. gross national product report on Wednesday. Before the market opened, the government reported that new factory orders for durable goods in the United States fell a seasonally adjusted 4.1 percent in September. The 4.1 percent decline was more than analysts had

the driving force behind the market, but noted

Analysts said market participants remained primarily focused on takeover issues, including RJR Nabisco and Kraft.

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"The market seems to be fence-sitting a little bit," said Eugene Peroni Jr., chief technical analyst at Janney Montgomery Scott Inc. in Philadelphia. Volume is still there, but people are stepping back and scrutinizing the recent mega-deals that are in the works."

Mr. Peroni said there was a narrow breadth in

the market in terms of trading activity, with most activity centered around takeover issues. Those who are participating will continue to rifle shoot, keeping a narrow focus on a shopping list of stocks," he said.

He said market participants also remained concerned about interest rates and the weaker

"The market can cope with those concerns

but if the Dow runs to the mid-2,200 level, the market could become overvalued." Kraft was the most active issue, off 3 to 99.

RJR Nabisco followed, up 1 to 85. Pinnacle West Capital was third, off 1/4 to 17%. Strong profits from refining and chemica operations have pushed many oil company earnings higher from third-quarter 1987 levels. In the oil sector, Phillips Petroleum, ex-dividend, was off 1/2 to 2014, Exxon was was un-

changed at 45½, Texaco was up 1/4 to 44% and Mobil was up 4 to 45%. IBM was off 1/4 to 122%. AT&T was up 1/4 to Among other blue chips, Sears was up 11/4 to 43%, Philip Morris was off 11/4 to 95% and

Prices closed lower in moderate trading on the American Stock Exchange. The Amex market value index fell 0.57 to 304.57. The average price of a share lost 2 cents.

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Minnesota Mining & Manufacturing was up 1/2

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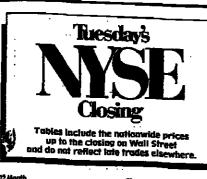
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Goodyear Tire & Rub.

Goodyear Tire & Rub.

Goodyear Tire & Rub.

Fri Guar. 1988 1987

Revenue 2460, 2480.

Net inc. 41.91 13.13

9 Months 1988 1987

Revenue 7.980, 7.280.

Net inc. 251.70 883.90

Per Share 51.3 9.78

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Per Share.... 1948 679.50 121.00 1.25 1988 1,920 328.00 1988 754.00 (a) 2.40 1988 2.240 2.40 0.15 1988 715.40 29.40 0.54 1988 2,208, 103.20 1,91 7987 718.90 74.50 0.47 1987 2030 158.90 1987 631.10 22.30 0.41 1987 1,900. 74.10 1.35 Percent 1988 — 803.51 — 46.00 1.28 1988 2.270. 1 129.40 7. Stundard Register
2rd Quar. 1988 7
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Nel Inc. 5.69
Per Shore 0.19
9 Months 1988 7
Revenue 485.30 42
Ref Inc. 24.10
Per Shore 0.31 1987 1987 1987 2130 2130 213 Marsh & McLennon
Trd Goar, 1988 1987
Revenue 562.07 524.09
Net Inc. 752.00 742.09
Per Share 1947 1947
Revenue 1,700, 1,60 1988 734.40 94.40 0.84 1988 2,229. 294.90 2,45 1987 844.20 73.80 8.63 1987 24135 241.20 2.03 Poine Webber Group IF YOU GET A KICK OUT OF SOCCER, READ ROB HUGHES WEDNESDAYS IN THE IHT Promo went
and quer.
Nel Inc.
Per Shore
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Revenue
Per Shore
Per Shore 1987 624.60 14.80 0.44 1987 1,900 45.00 2.01 1788 (42.40 20.90 1.50 1988 1.41.80 0.77 State Street Baston
2rd Quer. 1998 19
Net Inc. 23.50 20
Per Share 0.02 0
9 Manths 1998 19
Net Inc. 68.10
Per Share 175 1 1987 2030 053 1987 6070 1,55 Martin Marietta 2rd Quar. 1998 Revenue 1,460. 1 Net Inc. 201.80 Per Store 3.81 1967 343.10 14.50 0.48 耀耀

U.S. Futures Via The Associated Press CE.

417 Dec 1.

112.44 Mor 1.

112.13 Mor 1.

14.00 Jul 124.5.

14.00 Sep 124.00

00 Dec 125.98 1.

Mor 124.54 1.

Prev. Soles 1.853

YYCSCE) 124.71 127.78 127.34 127.34 126.45 126.74 126.25 125.25 126.75 126.46 127.80 126.50 1.77.40 126.50 127.25 126.00 126.00 125.98 125.98 Prev. Day Open Int. 22,025 sft?!
SUGARWORLD 11 (NYCSCE)
112,000 lbs.- centa per lb.
15,000 7.75 Jon
14,37 7.56 Mear 10,28
11,46 2.77 Mey 10,00
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12,30 8.45 Oct 9.86
9.00 8.00 Jon
8.10 WHEAT (CBT)
\$500 bu minimur
438 289
442 120
420 120
1.91 127
1.77 1.5042
1.85 327
1.77 2.5042
Prev, Day Open i 4.20% 4.25% 4.25% 4.07 3.67% 1.74% 1.80 1.175 9.80 10.15 9.87 9.73 9.47 8.65 9.35 Dec Mar May Jul Sep Dec Prev.S 4.1992 4.24 4.05% 1.09 1.74% 1.79% 400 400 140 170 178 10.28 10.00 9.82 9.68 10.15 9.86 9.73 9.61 10.38 10.09 9.39 9.51 COCOA (MYCSCE)
10 metric tone-Sper in
2177 1100 D
2089 1122 M
2088 1132 M
1895 1175 J
1850 1206 S
1728 1205 M
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3,000 bu minim
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3,70 1,92
1,69 2,07
1,60 2,17
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SOOU BEANS (CBT)
SOOU BU minimum-d
10.46 to 1976
10.34 5.57
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10.21 6.48%
9.56 7.47%
9.56 7.47%
9.57 7.01
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per ten
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J 159.00 176.00 187.00 187.50 200.50 221.50 217.50 214.00 203.00 246.50 247.50 247.50 244.50 247.50 237.50 238.00 217.50 217.50 245.80 246.30 245.90 245.40 245.00 245.40 245.00 245.40 245.00 245.00 225.00 235.00 236.00 238.50 218.00 218.50 214.00 214.50 248.20 248.20 248.20 245.50 245.50 238.00 239.00 219.00 217.50 COPPER COMED 25.000 lbs. cents per 144.50 108.00 lbs. cents per 144.50 108.00 lbs. cents per 15.00 108.00 lbs. cents per 15.00 108.00 64.70 lbs. cents per 15.00 64.70 lbs. cents per 15.00 73.70 lbs. cents per 15.00 p 140.50 141.50 131.00 137.50 130.00 137.20 172.00 137.25 104.20 111.50 105.00 105.00 100.50 101.50 108.5 8606 22 0H444 DEC NEW DEC JOB MOR MOR Jul Sep DEC 139,40 138,40 134,40 128,40 115,40 115,40 1105,70 101,70 101,70 -2.00 +4.05 +1.15 +1.30 +1.50 +1.50 +1.50 Soys Beart Oil. (CBT)
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Est, Soles 19,384 Prev. Soles
Prev. Day Open Imt, \$2,427 u
FEEDER CATTLE (CME)
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44,000 lbs. conts per b. 81,90 82,95 84,85 83,75 82,30 81,70 80,15 80,00 81,80 82,80 84,45 81,40 82,55 81,52 80,15 77,95 81,90 82,85 84,50 81,47 82,70 81,57 80,15 77,95 - 85 - 85 - 87 - 88 - 88 + 15 + 15 82.02 83.40 85.05 83.85 83.85 81.75 80.15 80.00 ME)

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rev. Sales

18,203 oh 452.00 457.00 457.00 462.00 507.00 532.00 5 571.4 50 http://dia 667.50 646.00 642.50 647.50 564.00 532.00 Est. Sale: Prev. Do 531,00 530,00 530,00 531,00 545,50 545,50 Hogs (CAE) Bago iba-can 405 200 41 51.45 40 54.25 47 51.00 41 47.00 42 Est. Sales 53 Prev. Day Ope 539.00 537.50 538.50 549.60 549.00 Cents P 38.30 40.80 40.60 40.50 47.97 40.25 40.50 5.377 Prib. Dec Feb Apr Jun Jul Aug 42,05 45,85 44,80 48,80 48,40 48,40 45,40 42.12 45.90 44.97 48.80 48.25 48.40 45.90 -,13 -,35 -,45 -,45 -,45 -,45 -,45 -,45 42.70 46.70 45.30 49.35 49.40 48.67 45.90 44.45 44.45 47.50 123,40 122,80 120,10 PORK BELLIES (CME) 40,000 lbs.- cents per ib. 67,00 46.40 Feb 64.35 44.75 Mor 64.75 40 Mory 64.50 47.50 Jul 58.20 47,00 Aug 241, Soles 4775 Prev, Sol Prev, Doy Open Int. 16,000 51.30 51.35 51.30 51.30 51.80 51.80 52.80 52.80 52.80 52.80 51.50 51.57 51.50 51.50 51.25 +25 +.10 +.25 -.20 +.75 25.25 25.25 25.25 25.25 25.25 GOLD (COMEX) 100 froy 62 - dollar SSL30 544.00 595.00 497.00 497.00 407.00 407.00 407.00 407.00 407.00 407.00 407.00 407.00 407.00 407.00 407.00 407.00 407. 407.00 407.00 414.30 414.30 419.20 425.00 436.00 441.50 407.90 406.40 407.90 407.30 407.90 407.40 414.10 414.50 419.20 419.80 424.80 425.90 424.90 424.90 441.50 441.50 452.40 452.40 452.40 464.00 464.40 408.00 410.80 414.00 421.00 425.80 430.50 436.00 441.50 544.00 549.50 559.00 575.00 575.50 514.50 514.50 525.80 477.50 470.50 Currency Options 0.48 0.80 r r 7 Dec Mar Jun Sen Dec Mar Jun Tev. Salet 91.17 91.26 91.97 91.83 91.83 91.82 91.73 94,09 93,48 93,13 92,71 92,44 Est. Sok Prev. Do 92,62 92,69 92,61 92,45 92,36 92,36 92.45 92.77 92.45 92.36 92.36 92.35 92.61 92.69 92.61 92.45 92.33 92.36 92.63 92.63 92.69 92.15 92.35 92.35 92.35 59.00 C CDoit 61.31 61.31 62.50 W 55.50 55 0.35 1 000 1 1 2 45 1 2 45 1 3 2 2 3 7 0 1 4 0.08 0.21 0.45 0.84 r r 0.16 0.49 r r L32nds of 100 p Dec 94-19 Alar 94-15 Jun 93-31 Sep 93-20 0.20 0.33 0.55 1.00 (8 pci-\$100, 99-2 95-10 94-4 93-16 93-16 93-13 85-13 85-13 85-13 85-14 06-26 86-16 Est. Soles Prev. Day (87-14 87-14 88-30 88-13 87-17 87-2 86-22 88-31 88-14 88 87-21 87-5 86-23 86-17 Dec Mor Jun Sep Dec Mor Jun Sep Dec Mor Jun 74-1 73-20 73-11 72-26 72-18 72-1 75-1 80 71-18 88-23 88-7 87-24 87-11 86-19 66-5 85-29 85-7 0.14 0.30 F 1.63 뙎 8. 32nds of 160 Dec 91-3 Mar 97-2 Jun 98-2 Jun 86-2 Oec 85-1 Prev. Sales It, 17,835 off 1 80-16 78-25 77-6 78-6 81-10 3.00 294 _î ‡} 91-3 99-22 98 86-23 85-19 Dividends Paris Commodities Pay Rec Oct. 25 SUGAR
Franch francs per metric
Dec 1,570 N.T.
Mar 1,515 1,510
Aury 1,519 1,500
Aury N.T. N.T.
Dec N.T. N.T.
Dec N.T. N.T.
Ext. vol. 575 lots of 50 tons
877. Open interest: 12,494 1,670 1,610 1,690 1,690 1,690 1,700 1,620 1,610 1,615 1,615 ST. Open interest: 12.494
COCOA
Presch francs per 100 to
Dec N.T. N.T.
Anar N.T. N.T.
Anar N.T. N.T.
Jfy N.T. N.T.
Sep N.T. N.T.
Anar 90 N.T. N.T.
Est. vol: 0 lots of 10 tons.
Open interest: 612.
COFFEE
French francs per 100 tons.
Open interest: 612.
Nav 1,145 1,130
Interest N.T.
Mar 1,145 1,135
May N.T. N.T.
Sep N.T. N.T. 1,095 1,070 1,025 1,030 1,035 1,045 1,050 1,120 SPECIAL

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Acme United Corp
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Source: UPI.

1,160

S&P 100 Index Options

USUAL

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95.030.050.0517 02.030.050.0517 03.030.051

US.Treasuries

84 Offer 7.45 7.56 7.56 7.54 7.60 7.58

Yield 7.70 7.97 8.16

Prev. Day Open Int. 19-854 of 1558

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10-87 LAR (Immunus 2000)
Dec 259
Mar 124
Jun 25
Sep 87
Dec Mar
| Prev. Soler
inf. 25.490 (E29) E244 E215 8278 8278 8249 8230 8191 8162 Prev. Dav Geen int. 28.490
FRENCH FRANC (IMM)
FRENCH FRANC (IMM)
FRET tranc. 1 point equois 30.
16/20 13455 Dec. 16.
16/30 13455 Mor. 163
76v. Dav Open Iml. SERMAN MARK (IMA) Sper mork-1 point equals S acto 5222 Dec 4106 5222 Mar 5755 54M Jun Est Sales 20,163 Prev. Sale Prev. Day Open Int., 53,199 Prev. Day Open Int. \$3,199 off 9

JAPANESE YEN (IMM)

Sher ven 1 boint equals \$9,00000

808350 007115 Dec 007718.

808350 007409 Mer 00790.

908400 007500 Jun 000700.

\$00100 007400 Sep 000100

Est. Sales

Prev. Soles 2 5 Per In .8203 .7701 .6800 .6866 St. Sale rev. Do - 1 poin 6786 6360 6450 .6675 19,456 50.000 6408 .6475 .6795 Dec Mar Jun Seo 66.4 6694 6774 6834 .6450 .6795 LUARSER (CAE) 150,000 to, fr. 5 per 191,90 141,00 165,50 171,00 165,50 171,00 164,40 167,10 162,40 157,10 182,90 157,10 Est. Soits 1,062 f Prev. Day Open Ir r 1,000 bct. (1. Nov 179 00 Jan 182,50 Mar 182,50 Mar 182,10 Jul 182,00 Sep 182,60 Prev. Soles 11. S,752 olf 34 179.70 183.00 183.80 184.40 182.40 183.30 COTTON 2 (NYCE)
50,000 lbs. - Cents per lb.
70,20 48,45 Dec 54 4,
88 90 48,91 Mar 54,2
84,70 49,25 Jul 54,0
63,70 50,35 Dec 57,0
63,50 50,75 Dec 57,0
68,30 50,50 Dec 57,0
68,30 Dec 55.70 55.80 55.70 56.00 56.70 56.60 54 40 54.30 54.30 54.00 54.70 57.00 57.45 57.40 57.80 57.75 57.69 58.00 5a.18 5a.35 5a.30 5a.30 5a.30 5a.76 57.05 42,000 es 51,40 52,00 51,50 51,50 50,30 44,80 44,80 Est. Solet Prev. Don (NYME)
per gai
Nov
Dec
Jon
Reb
Mar
Apr
Apr
Jun
Prev.
Int. 95.7 40.75 41.55 42.00 41.90 40.20 37.30 37.15 37.00 438 758 37.00 37.45 38.25 38.25 37.00 35.45 34.65 34.65 34.75 39,95 40,45 41,10 41,05 39,30 37,50 36,50 36,20 36,90 40.30 40.95 41.30 41.10 37.40 37.95 36.50 36.70 36.70 40.15 41.40 41.40 39.40 37.90 37.25 34.90 37.00 RUDE 500 bb 18.20 18.10 18.05 18.25 17.82 16.80 17.60 14.90 13.10 13.15 13.29 13.28 13.40 13.46 13.55 13.65 13.80 Dec Jen Feb Mar Apr May Jun Jul Sep 13.12 13.18 13.24 13.45 13.45 13.45 13.45 13.20 13.39 13.34 13.43 13.48 13.61 13.61 13.75 13.80 13.27 13.27 13.30 13.38 13.45 13.53 13.53 13.50 13.70 Dec 159.30 160.00 159.10 Mar 161.10 161.45 168.90 Jun 162.85 162.85 162.80 Sep Prev. Soles 5.774 **Commodity Indexes** 1,084.90 f 1,896.70 138.78 242.54 Moody's : base 100 : Dec. 31, 1931. p - preliminary; f - final Reuters : base 100 : Sep. 18, 1931. Dow Jones : base 100 : Dec. 31, 1974. <u>Market Guide</u> NYCSCE: NYCE: COMEX: NYME: KCST: NYFE: London Metals London Commodities Oct. 25 815 808 810 820 835 875 874 825 814 814 827 838 875 894 805 799 801 810 824 875 875

Today 1,045 1,12 1,42 213,00 0,34 - 0,48 - 0,245 473,00 117 4,57 0,72 Cemmodity
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Iran FOS, ton
Leod, ib
Frinticistin, vd
Silver, Iray az
Steel (billets), ion
Steel (scrap), ion
Tien, ib
Source: AP.

Prev. 1.05 1.12 1.39 213.80 0.38 0.48 6.705 473.00 117 4.6154

Jew, Illinois — Kraft on Tuesday told its hostile santor, Philip Morris Cos., to raise its takeover offer to more than \$110 a share if it expected results.

"If Philip Morris or anyone else truly wishes to negotiate with Kraft, a simple phone call" to propose the sweetened price "is all that's necessary," John Richman, chairman of Kraft, said in a letter operations."

"If Philip Morris or anyone else truly wishes to negotiate with Kraft, a simple phone call" to propose the sweetened price "is all that's necessary," John Richman, chairman of Kraft, said in a letter operations "itself"

Oct 25

Spot

Commodities

DM Futures

Options

-기계(1) 0.14 0.74 0.74 1.34 2.11 2.98

Oc. 25

Despite Higher Earnings, Stock Prices of Japan's Electronics Companies Head Lower

TOKYO - Japan's giant electronics companies, battling the high yen and trade barriers abroad, have recovered brilliantly - but for investors it's not

The companies, after pulling out of a two-year slump last year, are expected to report higher first-half earnings again this week. But analysts say their share prices are headed lower.

"They've pulled things around, but to take it from here and get profits up is more difficult," said Darryl Whitten, an Toshiba Corp., Fujitsu Ltd. and some

analyst at Prudential-Bache Securities

"Japan's world market dominance in electronics is weakening, especially in consumer electronics, and export expansion can no longer be counted on to offset

weakening domestic demand," he said.

Profits will be up but profit growth trending down, and investors, more sensitive to momentum than actual results in a notoriously cyclical sector, are bailing out, analysts said.

Current profits for the six months end-

other microchip makers, which could post 100 percent gains. Current profit is similar to pretax profit.

profits in the electronics industry are likely to be only 15 percent to 30 percent Asia are boosting exports to Japan, inhigher, and growth may slip into single digits next year, analysts said.

Exchange have fallen by an average 20 percent from their July peak, and analysts expect another drop of 10 to 20 percent before prices regain any ground. A year ago strong domestic demand helped electronics companies start to re-

cover from the ravages of the appreciat-ing yen, which had doubled against the dollar, but benefits from that sector are But for 1988-89 as a whole, current likely to wane next year, analysts said. The newly industrializing countries of

creasing competition, analysts said. Many of the industry's product cycles Electrical stocks on the Tokyo Stock are maturing, presaging falling prices for semiconductors, computers and telecom-munications equipment, said Thomas Murtha, an analyst at Baring Securities

(Japan) Ltd.
The U.S. semiconductor book-to-bill

products shipped, fell to 0.97 percent in September after 22 consecutive months above 1.0.

"A lot of this has been discounted in stock prices, but it could get worse," Mr. Whitten said.

Investment trusts - among the market's wealthiest investors — have an average electrical sector weighting of 25 percent in their portfolios, more than double the sector's market weighting. Many face redemptions on closed-end funds and are trimming their exposure to electricals ratio, a measure of orders received to and other high-tech shares, he said.

Dai-Ichi and Witter in Link

Bank Ltd. said Tuesday that it would begin trading U.S. futures contracts for its clients through Dean Witter Reynolds Inc. if the Finance Ministry to all nese firms to take custome TOKYO - Dai-Ichi Kangyo Finance Ministry allows Japanese firms to take customer orders.

Ichi Kangyo's international plan-ning group, said Dai-Ichi would act as a marketing arm for Dean Witter

assets, will share commissions with Dean Witter, a subsidiary of Sears.

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Mr. Ishimaru said he expected the Finance Ministry to allow Japanese firms to take customer orders next year. Dai-Ichi, which does not have a U.S. securities subsidiary Haruo Ishimaru, head of Dai- would have had to set up a new company to become a U.S. futures exchange member, he said.

Dean Witter, which has no ofin Japan and channel all its futures fices in Japan, will be able to offer business through the U.S. firm. In exchange, Dai-Ichi, the world's largest bank in terms of when the contracts open in June.

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Sears Net Is Off, Outlook Gloomy

CHICAGO — Sears, Roebuck & Co., posting lower third-quarter earnings, said Tuesday that its 1988 consolidated earnings may not exseed those of 1987.

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Edward A. Brennan, the chairman, said that in spite of anticipated growth in merchandise sales for the rest of the year, "results to date in Sears's merchandise group, to-gether with continued sluggislmess in the securities industry, makes it less likely that Sears's consolidated income will exceed last year as pro-

In 1987, Sears, the largest U.S.

lion, or \$4.35 a share.

\$344.2 million for the quarter end-ing Oct. 25, down 15.8 percent from \$409.0 million a year earlier.
Per share, earnings were 90 cents, compared with \$1.08.
Sales for the million, compared with \$1.08.

Sales for the quarter totaled \$13.35 billion, up 9.5 percent from \$12.19 billion. For the first nine months, net

profit was \$893.1 million, or \$2.35 a share, down from \$1.09 billion, or \$2.86 a share. Sales totaled \$38.49 billion, up from \$34,39 billion. The company said its merchan-

Bid for Forstmann Studied the Securities and Exchange Com-

WASHINGTON — General Inmission that no agreement had WASHINGTON — General In-trestments America Inc., a unit of General Investments Group of Syd-ney, said Tuesday that it had begun talks with Chargeurs SA, the French conglomerate, about a joint offer to buy Forstmann & Co.'s stock. been reached on acquiring additional shares of Forstmann General Investments said it un-General Investments, which holds 1.2 million shares, or 23.9 the possible sale of the company. percent, of the common stock out-The committee includes representa-

retailer, had earnings of \$1.65 bil-lion, or \$4.35 a share. dise group's income was hart by flat sales, intense competition, Sears reported net profit of pressure on gross margins and inventory adjustments. The group's

> Scars said its net after-tax realized capital gains and other income in the quarter was \$41.8 million, compared with \$90.6 million a year earlier. For the nine months, net after-tax realized capital gains dropped to \$180,3 million from

Sears said its Allstate Insurance group and Coldwell Banker Real Estate Group had lower earnings in the quarter. Allstate had strong revenue growth and higher invest ment income, Sears said, which were offset by lower underwriting results, reduced tax benefits and lower capital gains.

It said the Dean Witter Financial General Investments said it understood that Chargenrs owns no Forstmann shares.

Forstmann has set up a special with a loss of \$4.2 million a year Forstmann has set up a special with a loss of \$4.2 million a year committee of its board to consider earlier. Securities related activities resulted in income of \$13 million, compared with \$22.7 million, retives of Forstmann's principal hold-ers, including General Investments. investor trading.

BMW Forecasts 18% Rise In Group Sales for 1988

REGENSBURG, West Germany - Bayerische Motoren Werke AG expects 1988 group sales to rise to 23 billion Deutsche marks (\$12.8 billion), up 18 percent from sales of 19.45 billion DM in 1987, BMW's management board chairman, Eberhard von Kuenheim,

said Tuesday.

He said 1988 profits would be of "the same quality of last year's

good result," but gave no details. The parent company's net profit in 1987 was 375 million DM, up from 337.5 million in 1986.

Mr. Knenheim said BMW expected sales to rise to 16 billion DM for the first 10 months of this year, from the 14.4 billion reported for the same period in 1987. Automobile output, he said, should increase to 395,000, up 5 percent from the 376,273 built in the first 10 months of 1997.

He said that domestic auto sales were expected to rise to 154,000 in the January-October period, up 25 percent from the year before. That sharp rise was attributed mainly to purchases being made before the Sept. 30 expiration of tax relief on cars with catalytic convertors. However, foreign sales fell 5 percent to 241,000 in the first 10 months from 253,000 in the 1987 period, mainly because of a 20 percent drop in U.S. sales to 53,000. Price increases in the United

States, caused by the weak dollar, contributed to the fall, as did a lack the restyled "5" series" models, Mr. Knenheim said. He said those cars had arrived in U.S. showrooms this mouth. But, he said, BMW expects to have a hefty rise in European sales

for the first 10 months, with sales up 60 percent in Austria, 25 percent in Britain and 30 percent in Spain. Sales in Japan rose 16 percent, to 19,000 cars, in the first nine months of 1988.

Mr. Kuenheim repeated company forecasts that BMW. would produce 480,000 cars in 1988, up from 461,000 in 1987, and that in 1989 or the state of the sould produce the 500,000 for the first size.

1989 output would pass the 500,000 for the first time.

Hong Kong Hotel Group in Defensive Bid

By Steve Vines Special to the Herald Tribune

HONG KONG - In a defensive move against a hostile cash-and-securities bid for a leading Hong Kong hotels group, the family that founded the company has made a rival all-cash offer for the shares. But the Hong Kong-based Ka-doorie family's bid for Hongkong & Shanghai Hotels Ltd., which val-ues it at around 5.8 billion Hong Kong dollars (\$743 million), has

come under fire from independent These directors have rejected the Kadoories' 5.80 Hong Kong dollar offer, and the earlier bid from Cathay City Investments, controlled by a leading local businessman, Y.S. Lo, as being "wholly inade-

Cathay City has offered 4.80 dollars in cash and 1.50 dollars-worth

of Cathav shares. Some analysts think Hongkong & Shanghai is worth up to 7 dollars a share. Its stock was suspended Tuesday at 5.60 dollars, up from

5.40 on Monday. Hongkong & Shanghai is best known for its flagship hotel, The Peninsula in Hong Kong although recently it has embarked on an ag-gressive expansion program result-

ing in the purchases of New York's lished an independent committee Maxim's de Paris hotel and a new to advise shareholders on the rival deluxe hotel in London.

After an acrimonious battle for control of the company last year, when the Evergo group, controlled by the Lau brothers, tried to take over Hongkong & Shanghai, the Kadoories raised their stake in the company to 34.9 percent. This has since been increased to 37.2 percent, they disclosed Tuesday.

The Hongkong & Shanghai board announced that it had estab-

French Bourse Group Will Sell Office Sites

PARIS - The French Stock Exchange Association said Tuesday that it would sell for commercial reasons several of its office buildings worth about 500 million francs (\$82 million) in Paris's central fi-

nancial district. A spokesman said the association would rent back the office space. He said the sale was not related to efforts to recover almost 700 million francs in losses this year because of unauthorized deals

offers. The five-man committee includes the company's chief executive, Hamner Webb-Peploe, a leading banker, David Li, and the prominent businessman Robert Ng. They advised shareholders to take no action on the offers.

Most market watchers believe that Cathay City will now increase its offer, although this would severely strain the resources of a group whose interlocking relationships in six major companies still give it a market capitalization less than that of Hotels around current

Cathay City does have hotel experience by virtue of its controlling stake in Hong Kong's Regal Ho-tels. But Mr. Lo's conglomerate is. better known for its acumen in

property deals. Many analysts feel Hongkong & Shanghai's assets are underdeveloped and are uneasy about a company run by Michael Kadoorie, who remains very much in the shadow of his father, Lord Kadoorie. The recent appointment of Shell (Hongkong), was widely viewed as a move to dispel these

SCHOLARS: Academe Is Taking Madison Avenue, as a Cultural Influence, Seriously

(Continued from first finance page) plex society in part because compainvented characters like General' scholars. Mills' Betty Crocker and Philip Morris's little belihop, Johnny, to help people "cope with a modern bureaucratized life" in which personal relationships had been weak- the world.

standing in the Dublin, Georgia, fabric maker, said in a filing with

Advertising history is also being was called in as an expert witness in a lawsuit filed against several to-Rose Cipollone, a New Jersey woman who died of lung cancer in 1984 after several decades of cigarette smoking Mr. Pollay analyzed thousands

of print ads from the 1940s through the 1960s, and testified that, his-torically, roughly half of all ciga-rette ads have used healthfulness as

In June, a jury toung our recommendation of L&M cigarettes, sentially American Manuscon Sentially Sentiall In June, a jury found the Liggett that smoking was safe.

Researchers have visited the vast Thompson archives — a collection. of print ads, market research reports and transcripts of meetings dating to the 19th century - to

(Continued from first finance page) look into subjects as disparate as ideals despite an increasingly com-

and how radio developed nies developed "personality adver-tising," Mr. Marchand wrote. They these materials that excite many

> During the late 1920s, Thompson and several other large agencies --- along with their major clients ---opened dozens of offices around

"They discussed issues of critical concern to anthropologists," said William M. O'Barr, the Duke auused in new ways off the campps as well. Richard W. Pollay, a market-ing professor at the University of British Columbia in Vancouver, where? Could you devise ads in New York and just translate them? bacco companies by the family of All the questions we ask now were Rose Cipollone, a New Jersey first asked then." Files in the Smithsonian Institu-

tion's Archives Center could easily buttress research on the transmission of images across cultures. In the Modern Advertising His-

tory Program's oral history of the Mariboro cigarette advertising, ex-ecutives of Philip Morris and its ad seency. Leo Burnett, describe the difficulty of exporting the quintes-sentially American Mariboro cow-

The advertisers learned that in Chinese culture, the cowboy is considered no better than a common laborer. Although the manufactorer hesitated to tinker with the cam-



The film star Rosalind Russell endorsed bar soap in this 1942 ad.

show the cowboy riding a white horse, a symbol of esteem. Mariboro grew to become the best-sell-

ing cigarette in Hong Kong.
Smithsonian researchers have

tising campaigns. A donation of material from

of a Burnett executive that they Express oral history and will move on to Campbell's Soup next year.

That scholars would even consider looking at advertising was a heretical idea until recently, despite the sporadic attention advertising as a clear reflection of the times in also completed oral histories of has received through the years in which it was created, cultural histories and Pepsi-Cola adverture of the press and in books written for rians consider it, in Mr. Marthe general reader.

But, as Daniel J. Boorstin, for-Pepsi in 1984 spurred the institu- mer librarian of Congress, lament- but nonetheless captures some retion to take on the project, which ed in "The Americans: The Demo- flection of everything within its continues with the current Federal cratic Experience," his 1973 purview.

ty to finance the transaction.

Merrill Lynch & Co. had stated that it was confident of arranging

the sale of \$200 million of senior

subordinated debt securities, Cope-

(Reuters, AP)

Pulitzer Prize-winning work, "Advertising, one of the most characteristic and most vigorous of Amer-ican institutions, has been less adequately chronicled than almost any other major institution." The rise of the historical profes-

sion created ruts that people were supposed to stay in," Mr. Boorstin said in a telephone interview. Scholars disdained advertising and other representations of "low cul-ture." The accepted subjects were "high culture" — the nature of Re-construction after the Civil War or the wellsprings of the New Deal.

The rise to prominence of cultural history, sometimes referred to as \$1.29 billion. the "new history," in which the status of minority-group members, women and working people is an integral part, accorded advertising

more academic stature. Some historians and anthropologists began to pay attention to consumer culture and "the life of Everyman," said Mr. Pollay, focusing on "what's going on in the land as well as what's going on in the boardrooms of power."

Rather than look at advertising

dred staff members. chand's term, a zerrspiegel, a fun-house mirror that distorts reality

Company Results Salomon's Net Revenue and profits or losses, in millions, are in local currencies unless otherwise indicated. Rose Strongly In 3d Quarter

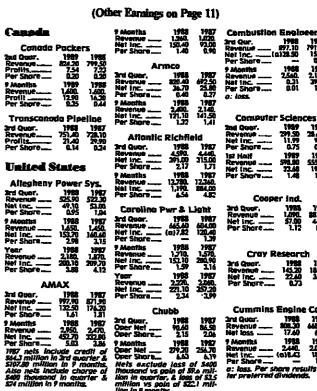
NEW YORK — Salomon Inc., the big Wall Street investment house, reported Tuesday that its net profit had more than doubled to \$65 million in the third quarter, helped by significantly lower expenses and strong results in its Phibro Energy unit.

The gain in net was accom-plished by bolstering margins, as revenue fell 17.3 percent to

Salomon said Phibro Energy earned \$45 million in the third quarter, triple the amount in the comparable quarter last year, on gains in oil refining and trading. However, weak commodity prices resulted in a \$15 million loss at the Philipp Brothers unit.

The company: also said ex-penses in the third quarter were significantly below the 1987 level. Beginning in the fourth quarter last year, Salomon closed two major operations and laid off several hun-

Salomon earned 38 cents a share in the third quarter, up from 18 cents a share in the comparable 1987 period.



Columbia Sygs & loan

Vanguard Press Is Bought by Random House

New York Times Service NEW YORK - Vanguard Press, the 62-year-old inde-pendent publishing house that published the first books of Saul Bellow, Dr. Senss, Mar-shall McLuhan and Joyce Carol Oates, has been sold to Random House.

The 500 titles on Vangnard's backlist will be merged into Random House's, but for at least 10 years they will be identified on the title page as Vanguard Press books.

The two privately owned companies did not disclose the terms of the acquisition, announced Monday. Evelyn Shrifte, Vanguard's president, said the sale was prompted by the poor health of some of

Vanguard's investors. Vanguard published Mr. Bellow's first two novels, "Dangling Man" and "The Victim," as well as 21 books by Ms. Oates, including "Them." It published the first two books by Dr. Scuss.

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NEW YORK — A. Copeland Enterprises Inc., the owner of Pop-eye's Famous Fried Chicken, offered Tuesday to buy Church's Fried Chicken Inc., a fast-food competitor, for \$8 a share, or a

total of \$295.7 million. Biscuit Investments Inc., a subsidiary of Copeland Enterprises, made the cash offer to Church's stockholders in a newspaper adver-

Texas, is a distant second in the U.S. chicken fast-food business to Kentucky Fried Chicken, owned by Pepsico Inc.

change at \$8.25, up \$1 from Monday's close.

Church's has nearly 1.500 outlets

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of an impending takeover bid.

The offer is conditioned on receipt to providing up to \$144.4 million of of enough shares to give Copeland of enough shares to give Copeland senior debt financing in a tender a two-thirds interest on a fully difficulty and up to \$261.9 million in luted basis and on the arrangement a merger and working capital facili-

INTERNATIONAL CLASSIFIED

(Continued from Back Page)

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Church's, based in San Autonio,

Shares in Church's closed Tues-day on the New York Stock Ex-

James Flynn, president of Copeland Enterprises, said his company intends to pursue the bid "on an

while Popeyes has a little more than 700, he said. In July, Church's denied rumors

In the announcement of the of-

Church's Chicken Gets \$295 Million Bid

Compiled by Our Staff From Dispatches excise Nov. 22, unless extended, of Cost

Copeland later said it already owned about 3.2 percent of Church's shares on a fully diluted

It said Canadian Imperial Bank land said.

BID: Antitrust Inquiry Launched

(Continued from first finance page) nection, "that connection may be one of the underlying reasons for its decision to choose such an illogical basis for investigation as zircon

Neither Minorco nor any member of its group of controlling shareholders appear to have any titanium and zircon assets.

Under Britain's Fair Trading Act, the trade secretary is empowered to refer merger proposals for investigation which create or inten-

component of lightweight metal parts for the aerospace industry. Zirconium is widely used as a temperature moderator in the core of anclear reactors.

Gold Fields commands significant titanium and zirconium assets through its Remison Gold Fields of Australia subsidiary. The Austra-lian Prime Minister, Bob Hawke, concerned about the future of Regison, is reported to have asked Prime Minister Margaret Thatcher to block Minorco's bid.

Gold Fields owns 49.3 percent of Newmont Mining Corp., the largsify a monopoly, defined as 25 per-est U.S. gold producer. Minorco cent or more of the supply in Brit-has said that it would sell the Newfer, Copeland Enterprises said the ain of a particular good or service. mont holding if its bid for Gold bid and withdrawal rights would Among other uses, titanium is a

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Gatwick's New Terminal Has Many Innovations

Last year some 19.3 million passengers passed through Gatwick, making it the second busiest international airport in the world. Gatwick's lounges, restaurants and duty free shops were overcrowded until the new North Terminal was officially opened by Queen Elizabeth II in March, 1988. At least 35 percent of passengers to the airport are expected to be transferred to this new facility.

Connection to the main (South) building is by the ingenious Westinghouse automatic train, or "People Mover," which runs every few minutes. Its three-car units are capable of transporting 7,900 baggage-carrying passengers an hour. On arrival, travelers will find that

An elegant, spacious and relaxing shopping area

the North Terminal has three levels with departures at the top and arrivals at ground level. In the middle are the lounges, shops and restaurant facilities.

The demands of modern retailing and the unknown requirements of the integrated European market have been inherent factors in the overall design. Bruce Henderson, chief executive architect for the Project YRM, describes the terminal as "a huge stage set that can be altered to suit the current scene." The inner walls, for instance, are lined with factory-built panels that are all the same size and interchangeable. This means that the windows, doors and air conditioning can all be swapped

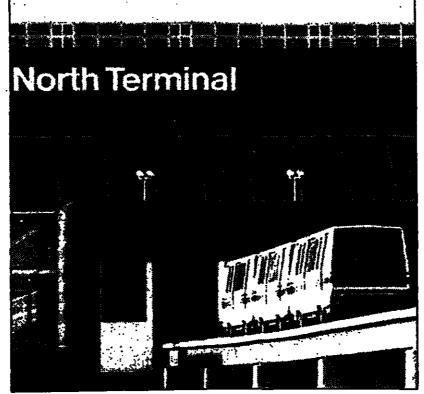
The departing passengers will notice the vast check-in concourse unencumbered by pillars or seats. For those arriving, a faster baggage claim system answers passengers' demands. Computer aided systems sort out the luggage and get it onto the belts and clearly marked sausage-shaped carousels which will

take awkward items, such as skis, more easily.

British Airport Services (BAS), the commercial arm of the operating British Airports Authority (BAA), is determined to make the duty free facility at the North Terminal the recipient of all the lessons learned in the past, especially from the recently completed Terminal 4 at Heathrow. There are also the changes that 1992 is likely to bring about, when three categories of shopper will have to be catered to instead of one. Flexibility, the BAS notes, was of paramount importance.

Planning began in 1983. In the words of Frank Gray, BAS Group marketing manager for duty and tax free, "It was absolutely vital to involve architects and designers greatly experienced in retailing needs." conran Design Group, a member of the Storehouse company that includes several leading European stores, was selected, their team headed by Graeme Lusted, design director. Experienced duty free concessionaires were also consulted so that their daily problems in serving the traveling public could be effec-tively resolved. Various bids were taken and the new concession ultimately went to a comparative newcomer to the European scene, Duty Free Shoppers, who until now have dominated the Asia/Pacific duty free market.

The result of all this work is an elegant, spacious and relaxing shopping area on both the land side and the air side of passport control. On



An automatic train arrives at Gatwick's new Terminal North.

the landside is the "Avenue," in which popular British retail names can be found such as Burtons and Dorothy Perkins for men's and women's fashion. Healthworks offers a range of health foods and related products. BAS is also running its own store, Teddys, in which, apart from the ubiquitous bear, there is a wide selection of cuddly toys for both children and adults.

On the air side the most impressive duty free shop in Europe occupies a central 1,400 square meter floor space. Open on all sides, it is surrounded by the strongly patterned carpet of the whole lounge area, which contrasts with the quieter carpeting of the display and sales areas. The display gondolas are about head height throughout so the signs over each product sector are visible from all points.

The middle section of the shop area contains liquor and tobacco goods on gondolas made of gray speckled laminate with anodized aluminum trim. Special offers and samplings are presented on individually designed gondolas appropriate to the type of product displayed.

Around the inner edge of the shop are the specialty sections for fashion, electronics, jewelry, confectionery, glass and china, each with its own trained staff. One side is completely occupied by counters selling every major international perfume. Every specialty area has its own color scheme. For instance, china and glass display units are finished in blue and gold trim while those for men's toiletries are in bronze and brown.

The whole effect is of shopping in one of the world's finest department stores. Yet, the whole shop is totally demountable and can be rearranged in another configuration with minimum disruption. It combines the best of modern retailing with the flexibility to cope with any as yet unknown demands that the abolition of duty or tax free shopping for the European resident will bring after 1992. Gatwick North is truly an airport terminal for the 1990s.

The Global Structure of A Retailing Phenomenon

The main global duty and tax free market is currently estimated to be worth \$8 billion. If all fringe transactions that are conducted free of duty or tax are included, its value might reach \$15 billion. This major business, begun in 1947, is a contemporary retailing phenomenon.

Smart marketing people who pride themselves on being streetwise when it comes to moving products are often surprisingly ignorant on the subject of duty free marketing. On their travels they rush into the airport shop for their cigarettes and liquor allowance and never look critically at the pricing and displays on the gondola shelves as they do when shopping in main

Modern travel has created a massive captive market

street stores with their families each weekend.

A little insight into how the duty and tax free market is set up is needed. First, a word of warning. Unlike most developed market situations there is no published accurate retail measurement of product movement and pricings like the Neilsen or AGB. Since its inception duty free has been a sellers' market and the demand for shelf space intense. The demand to measure sales has never manifested itself sufficiently outside a few individual and confidential exercises. It must be recognized that with airport retailing franchises changing hands every three or five years the need for confidentiality of sales figures by franchisees is understandable. The little data that are published are piecemeal or based on goodwill report-

age by the trade.

From initially being seen as a risk to Government revenues duty free shopping has now been accepted as a major source of such revenues, especially since the majority of locations are government owned or in-

fluenced. The scale of these revenues and their contribution to the operational costs of carriers, landing and terminal facilities are causing grave concern about the potential effects of abolishing fiscal harriers

barriers.

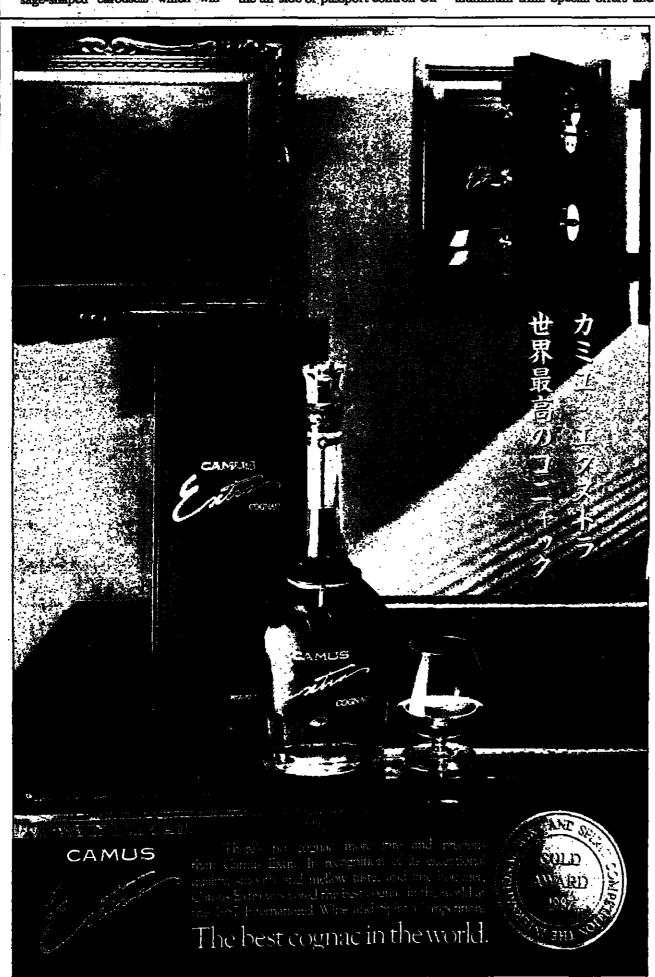
Miscellaneous goods include writing instruments, smokers' accessories, watches and clocks, clothing, china, glass, electronics — in fact anything that is not tobacco, liquor or perfumes. The recent growth of this sector means a constant stream of would-be market entrants knocking on franchisees' doors.

The advent of the wide-bodied Jumbo aircraft in the 1970s and the subsequent availability of cheap travel for the mass of people meant that the predominance of international travel was by air. This assured airport shops of being the dominant duty and tax free sales outlet. In recent years airlines other than charterers and long haul carriers have cut back on their duty free sales on board. The ferry trade is only to be found in limited areas of the world such as the British Channel the North See and the British Channel the Research See and the British See and the B

nel, the North Sea and the Baltic.
Notable is the fourth category of "other shops and sales" and in particular the growth of downtown or off airport shops. These are flourishing in Australia, China, South-West Africa and certain parts of the Middle East. In addition there are some \$90 million in sales in the diplomatic sector and \$40 million in sales to the military abroad through such outlets as PX and NAAFI.

The trade has a definite structure.

Continued on Page 11





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Top Ten Cognac

• Among the various drinks that attract the duty free shopper, co-gnac figures high on the list. One of the top ten selling cognacs is Hine.
1987 was its best ever trading year.
Sales reflect the worldwide strength of the brand, particularly in the higher categories," says Philip Robinson, duty free marketing director for Hine's distributors UDG. Prime markets are Europe, especially the United Kingdom, the Americas and Asia/Pacific.

New introductions in 1988 have been Hine XO in an attractive Royal Blue Limoges decanter and a striking 24 carat gilded Golden Stag containing Hine Extra. This stag at rest is a replica of the Hine emblem in Limoges porcelain, each one indi-vidually numbered. It makes an excellent gift.



Mr. Jacques Hine.

Scheduled for introduction in the second half of 1989 and a must for the cognac connoisseur is Hine Très Vieille Fine Champagne Antique. There will also be several other new product introductions to watch out

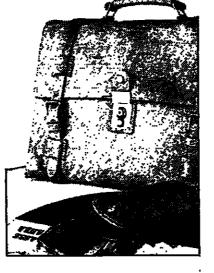
Meanwhile, the UDG stand at the Tax Free World Exhibition is displaying the full Hine range of Extra, XO, Napoleon and VSOP cognacs.

The Legend Of Leather

 Nobody could accuse German leather goods manufacturer Goldpfeii of standing still. Always in search of innovation, the company works in association with leading fashion designers such as Jil Sander to ensure that a constant stream of new ideas keeps coming off the drawing board.

A new handbag named "Wall Street" was recently introduced for the woman executive. Doubtless in-spired by the Michael Douglas film, its executive styling and soft black nappa leather finish make it a classical accessory for any business situa-

For the highly selective business traveler, prime duty free attractions are the Sport and Caracciola luggage collections. Sport is a smart range of handbags, attaché cases,



portfolios and personal items in several colors including burgundy. Hand-crafted from Goldpfeil's "Oxford finish" leather, they are supple yet virtually indestructible. By way of contrast, Caracciola looks casual and rugged in tanned and deeply textured leather.

Goldpfeil already has 33 of its

own shops in the world's leading capitals. But travelers continue to enjoy the chance to browse through duty free for a handbag, portfolio or wallet to suit the mood of the mo-

Distinctive Malt Whiskey

 The folk who inhabit the islands of Scotland are a hardy race who prize their individuality and fiercely protect their independent way of life. This is reflected in the whiskey that they produce, especially the single malt that proudly bears the name of its highland home. Isle of Jura. It has a distinctive, subtle smoothness all its own that will delight the palate of the whiskey connoisseur and will evoke thoughts of the rugged mountains and clear soft water that gave it thoughts of the rugged mountains and clear, soft water that gave it birth. Its distinction is enhanced by its curved bottle that can be found in most duty free shops in Europe as well as on all British

It is a sister whiskey to Glayva and Mackinlay. Glayva also sells well in duty free and can be found in the Canadian border shops. Early in 1989, Mackinlay will be launching a special bottle into local markets, which will be worth looking out for. Meanwhile, its superb 12 and 21 year old blends continue to hold pride of place in this portfolio of fine whiskies.

Tequila for Afficionados

 Don Jose Cuervo founded his company in Mexico in 1795 with a deed from King Carlos IV of Spain.
Today it is still family owned and
run, the present owners being direct descendants of Don Jose Cuervo.

Tequila is made from the juice of the agave plant. It was first discovered when Spanish soldiers tried distilling the juice of the plant that the Mexican indians fermented for

sacred wine. The region around the small town of Tequila in the Mexican state of Jalisco is the only known area where the agave tequilana grows naturally.

Today the range from this origi-nal producer includes Jose Cuervo Blanco, a high quality white tequila with a smoothly unique taste, and Tequila Cuervo Espe-

cial, which is "rested" in oak barrels until it turns to liquid gold. Cuervo 1800, the ultimate in perfection, is aged for three years in Limousin oak casks to produce a rich aroma and

smooth flavor which should be savored slowly in a



Structure

Continued from Page I

The owners of the shop locations government or municipality in the case of terminals or airline or ferry operators in the case of carriers often operate the shops on their premises. Where they do not operate such outlets themselves they are offered to franchises that bid to have them for a fixed term. Names such as Allders, Heineman, Weitnauer and Duty Free Shoppers figure large as franchisees. If a company does not wish to run its own specialist duty free sales team, a number of duty free agents/wholesalers will carry complementary products in their portfolios.

Available data show that there were some 800 million passengers on scheduled flights in 1985 and a further 100 million on charter flights. Setting aside the high percentage of domestic internal flight passengers, it is estimated that over 286 million international trips are made annually of which some 57 million (20 percent) are business trips involving between 20 and 30 million passengers. That is a big

total communications freedom.

captive audience waiting in the de-parture lounge. Yet only 35 percent of them take the opportunity to shop. While some fear missing their flight call, others merely become

Travelers also shop less critically than they do in their main street stores at home and more often than not end up buying their favorite brand, but trade up to a higher

Is duty free a good place to test market quality products? Opinions vary. Duty free shop operators tend to see it as an abuse of their facility. United Distillers Group's James Espey sees it as ideal for the purpose, whereas Seagram's Ed Mc-Donnell sees the duty free shopper as atypical and unrepresentative. Products taken into a duty free shop have to sell. Pressure on space is intense and if a product does not move fast then it is quickly delisted. That is why duty free is so much the province of established brands and names that are heavily promoted in

Duty and tax free shopping together with shopping in the air on board is here to stay. Airports are increasingly turning their circulating areas into shopping malls. Travelers are lessening the inconve-nience of waiting for flights or the tedium of the journey by shopping for whatever is on offer. The travel

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	8.0	100.0
Total Sales by Region (5 bil	lions)	
		Market Share
_	(2)	(%)
Europe	3.725	46.6
Americas	1.412	17.6
Middle East		
& SW Africa	0.516	65
Africa	0.103	1.3
Asia/Pacific	<u>1.7</u> 42	28.0
	8.0	100.0
Total Sales by Outlet Type	(\$ billions)	
	Marker Sales	Market Share
	(∑)	(%)
Airport Shops	2.758	34.5
Airlines	0.719	9.0
Ferries	0.809	10.1
A	0.713	4. 4

SOURCE: GENERATION PUBLICATIONS

experience is now a shopping experience. Today's manufacturers increasingly recognize the showcase that these outlets offer to those who influence their friends and neighbors by shopping in the global vil-

Exports from Russia

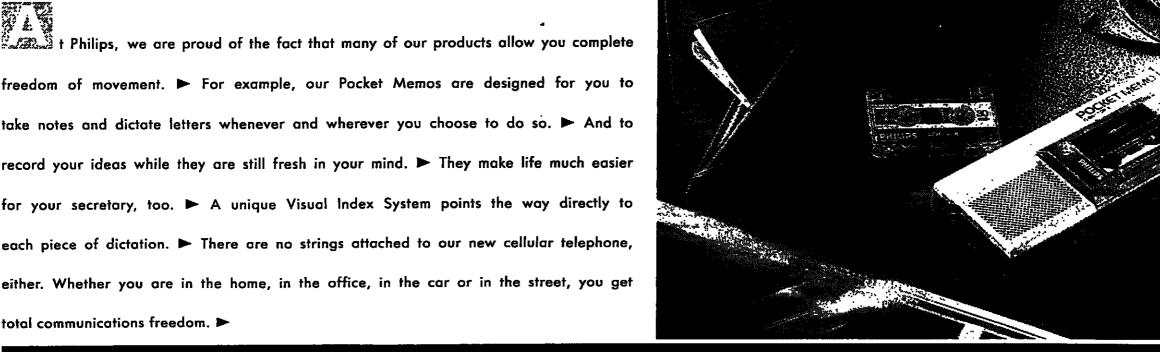
• The last years have seen major changes in attitudes to foreign trade within the USSR. Now Soviet enterprises are encouraged to have direct access to foreign markets and to create conditions for increasing their export and financial potential from such trade. This perestroika is crucial to Plodimex, a Soviet/German foreign trade company established in 1974 and with business activities throughout Europe. Its main shareholder has now been incorporated under the supervision of the State Committee for Agroindustrial affairs (Gosagropom), thus making Plodimex its export chan-

Under the patronage of Gosagropom are thousands of Russian en-

terprises which will benefit from Plodimex's long experience of trading with Western European countries and its wide ranging professional marketing services.

It is a two-way business, with Plodimex assisting in the buying of equipment and machinery for food processing and the production of juice concentrate, for instance. Finished products are then being bought for sale to Western European consumers.

One of the better known products from 'Plodimex is Moskovskava vodka, now in the lead position in the Federal Republic of Germany, with its sister brand Stolichnaya strongly featured in duty free shops.



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SIGN OF INNOVATION



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A Decade of Dunhill

■ Dunhill is a name synonymous with some of the finest quality goods that money can buy. Next year the company celebrates a decade of business in duty free shops worldwide, especially in the Asia/ Pacific region. Dunhill is committed to duty free as it provides high visibility in the international market-

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This year there are several excit-ing new Dunhill products to look out for. Notable is the multi-function Millenium watch, a new design featuring gold plated links intro-duced vertically on the bracelet which has a porte-feuille clasp. The dial has the date on the radius and there are three smaller dials which show day, month, seconds and the phases of the moon.

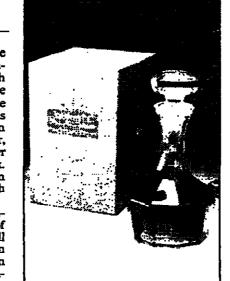
· For spring/summer 1989 the menswear collection is entitled, "A Gentlemen Abroad - St. Paul de Vence." This attractive line includes the finest cotton polo shirts, luxury knitwear and hand-finished silk

Among Dunhill's leather goods, there are a number of ideal gift items. An extensive selection of fine leather belts ensures no sizing problem, as each is adjustable. The wallet collection also is innovative as it comprises various sizes according to the currency being carried, whether American dollars or Japanese yen.

The Dunhill Edition personal care line encompasses fragrance, hair, skin and body care products. Recently introduced to this line is a bath and shower gel.

Suitably bathed and dressed, the Dunhill man can settle back to enjoy Dunhill Old Master Scotch whiskey, now available worldwide in a crystal decanter. Crafted in the shaft and globe shape that dates back to the work of a well-known 18th century English glass maker, George Ravenscroft, each decanter is packed in an attractive gift box. The whiskey can also be obtained in a distinctive green glass bottle with cork stopper and wax seal.

These are just some of the highlights from the extensive range of Dunhill luxury goods that you will be able to find in duty free shops in the coming year. Look for them in the new Dunhill boutique in Heathrow's refurbished Terminal 3 or in the Dunhill shops.

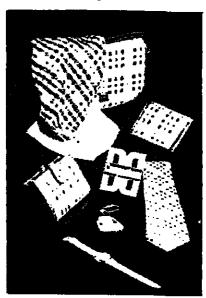


British Style and Quality

 DAKS-Simpson, a name synonymous with the best of British fashion and epitomized by its famous store in London's Piccadilly, traces its origins back to 1894. In that year Simeon Simpson set up a tailoring business on Middlesex Street in the City of London. The name DAKS was introduced in 1934 to brand the world's first selfsupporting trousers. This totally eliminated the need for suspenders and waistcosts to hide them, and a new sartorial freedom became pos-

Today the name DAKS is being used to spearhead a whole range of classical, quality goods designed to meet the needs of the most fastidi-ous global traveler. Duty free shops have long displayed this attractive line and at the Tax Free World Exhibition in Cannes the latest DAKS goods are on show this week. For instance, a new range of luggage is Black DD Jacquard with cowhide trim, complementing the current brown leather lines. There are also handbags, watches and sunglasses in the unique DAKS style. For men there are fashion accessories such as silk scarves and belts and the beautiful DAKS silk fou-

DAKS is expanding its sales worldwide and is now available in some 76 countries. The lastest innovation is the duty free DAKS Cor-



ner, which opened in Seoul on September 30, a further development of the DAKS Corner concept, of which five more were recently

Cointreau Expands Its Line

• The major drinks group Cointreat is diversifying into new markets, as well as expanding the international network of its Topline Tax Free Traders subsidiary in order to bring new and attractive products to the duty and tax free shopper.

Several major agreements are ex-pected to be finalized this week at the Tax Free World Exhibition in Cannes, but already Cointreau has taken a majority share in Bizac, manufacturers of fine foods.

Other new additions to the Topline range include Swissbee watches, Lanvin and Therese Sudre jewelry, Pontifa clocks, Kellermann leatherware, Valrhona chocolates and Callard & Bowser confection-

Explaining the emphasis on tax free as opposed to conventional duty free lines. Topline marketing coordinator Peter Brandsma commented: "The sales growth of miscellaneous gift lines is far outstripping that of liquor and tobacco so much so that this area is now worth over \$5 billion in worldwide tax free sales, only fractionally behind the traditional bastions of wines and spirits."

Topline, already represented in Benelux, Germany, Austria and France is looking farther afield at the United States, the Caribbean, the Mediterranean and Middle East markets. "We are looking world-



Mr. Peter Brandsma of Topline.

wide at a combination of joint venture trading companies and green-field operations," says Mr. Brandsma. "The Topline philosophy of concentrating solely on maximizing individual brand performance is rapidly gaining favor as an antidote to the huge, tax free marketing divisions where competing brands are often carried in the same portfolio."



Traditional Favorite

• The Danes are the world's leading pipe smokers, and Mac Baren is their most popular choice. The rest of the world seems to be following their lead, because over 80 countries now import a score of blends from Svendborg on the beautiful island of Funen.

More than 150 years of tradition have gone into this fine range of quality pipe tobacco. In duty free, look out especially for Mac Baren Mixture, Golden Blend and Plumcake, available in 50g pouches, 100g tins and 250g tins. In recent months there has also been an increasing demand for the more aromatic tobaccos such as Mac Baren Black Ambrosia and Golden Ambrosia. A new introduction to duty free this year, Navy Mixture, is also proving popular.

New Service for Shoppers

• It is possible to shop duty free and tax free in the main streets of many European cities and towns. For the foreign visitors, made-tomeasure clothes, fabric lengths, cars, electronic and many other goods have always been available for purchase at preferential prices. But the recent advent of the Europe Tax Free Shopping Service is cer-tain to make the whole process far simpler,

The need for this type of service is underlined by the \$340-\$374 mil-lion worth of VAT that went unclaimed last year. Visitors were either unaware or simply didn't care enough to act on their exemption.

Those that enjoyed the advantages of the Europe Tax Free Shopping Service were far luckier. This

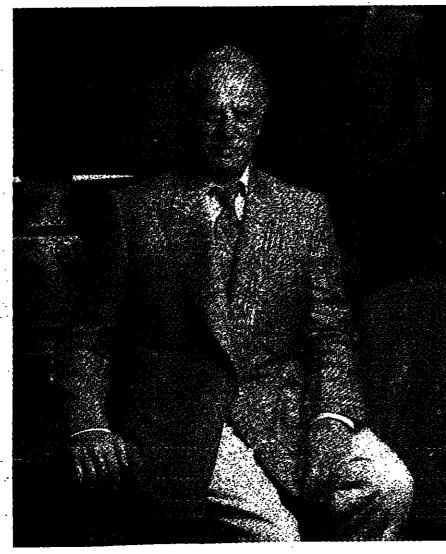
service is offered by a network of European stores that can be easily identified by their distinctive red, blue and black symbol.

The service gives visitors a voucher showing exactly how much tax they have paid, and where they would like to have it refunded. When visitors leave the country, they present these vouchers at the customs gate for stamping.

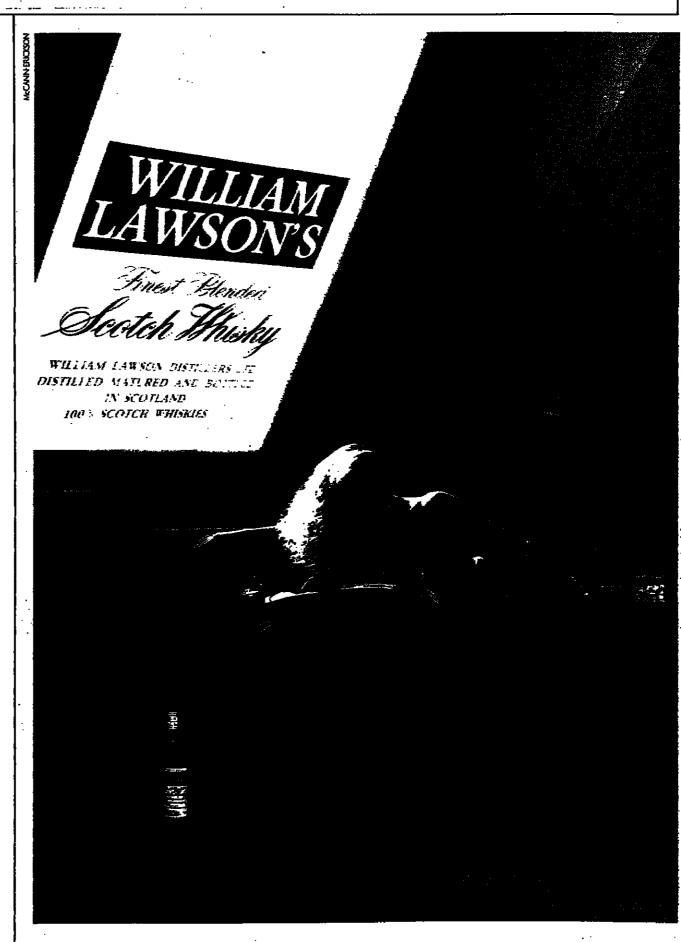
With this final seal of approval, the vouchers are then mailed back to the Europe Tax Free Shopping Service, which arranges repayment.

Despite the resistance of some airport operators, it seems likely that refund vouchers will soon be cashable at special desks in airport departure areas.

"Some of my best customers are so impressed with the Goldpfeil quality they're even switching to German cars ... Mr. Guy Greengard, Rodeo Drive, Beverly Hills.



GOLD A PFEIL



Light up your evening with a great Scotch.



Mignal Deriv

PHILI

• DUTY • FREE

New Shops Inaugurated at Moscow Airport

Within ten days of opening, Mos-cow's duty free shops had sold more bottles of premium brandy, such as Remy Martin's Louis XIII at \$398 a bottle, than Shannon sells in a year. Cashmere jackets at \$750 each were also top sellers. In Aer Rianta's view this makes Moscow a prime outlet

for top-of-the-range merchandise. The Aer Rianta deal was the 38th joint venture signed by the Russians with Western partners since the advent of perestroika. Aeroflot and the Irish company formed a joint company called Aerofirst, on February 16, 1988, Ireland's minister of transport, John Wilson, and a delegation of top Aer Rianta management led by Liam Skelly, assistant chief executive and manager of Shannon airport subsequently paid a preparatory visit to Moscow, Expecting months of negotiations, they were amazed at the speed with which agreement was reached. However, the Russians required the shops to be open in May 1988 to coincide with the inauguration of Pan Am's new jumbo jet service out of Moscow and the visit of President Reagan.

The Irish have the longest experience with this business, having opened the world's first duty free

The opening last May of two spacious duty free shops in Moscow's Sheremetyevo airport comes as something of a revelation because, while ubiquitous lines and disinterested sales people are the norm in Russian shops, here one is greeted by cheerful Irish assistants. This major entrepreneurial event in a country not noted for progressive retailing is the result of a close relationship between Aeroflot and Aer Rianta, Ireland's airport operating authority.

shops at Shannon airport in 1947, so Liam Skelly and his colleagues were determined to show the cynics in the foreign airlines and the diplomatic corps of Moscow that they could meet their target in just under the four-month limit. Construction began in the airport on April 4, and on May 1, 1988, the opening ceremony was conducted by John Wiison. Ireland's Transport Minister and His Excellency Gennadi Vasilevid Uranor, the Soviet Ambassador to Ireland, and Mr. Vladimir Na-

charov, director general of Aeroflot. The job of the Irish staff is not only to operate the two shops at Aer Rianta's high standard but to train a Russian team to work with them

national brands such as Christian Dior and Johnnie Walker.

Russian goods will also be featured as David Hope, overall manager of the shops, upgrades their packaging to compare favorably with the non-Russian products in the shop. Aer Rianta is also taking the present Russian Beriozka airport shops into Aerofirst control. David Hope is wildly enthusiastic about a Russian armagnac which he says "would put others to shame," and praises porcelain from Leningrad and naturally, Russian vodka.

Of particular interest to the traveler in the airport are the prices, which for some international brands are as much as 30 percent below the rates in other European duty free shops. A key factor is the comparatively low Russian wage rate. A Russian sales assistant in Moscow is paid \$75 a week compared to around \$350 in Shannon.

In their first year, the two Aerofirst shops are expected to take in \$20 million. Aer Rianta's agreement is that they can take their profits in hard currency, but Liam Skelly does not see such profits flowing until after two years or so of operation. This latest Irish/Soviet venture has opened the trade doors wide to oth-

Desiron Designation

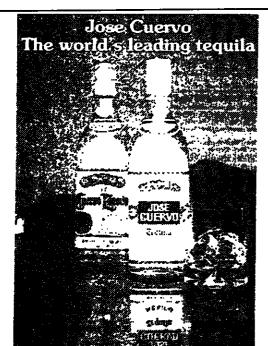
Mr. Liam Skelly and Moscow Duty Free.

er commercial relationships. Duty free trading is likely to extend to Leningrad airport and the border with Finland at Vybourg and to the 20,000-strong diplomatic community in Moscow.

On August 8, 1988 Aeroflot introduced duty free sales on the Moscow to Tokyo route, managed by Aerofirst. Some 70 items are carried including Russian amber jewelry, vodka, and lacquered boxes with miniature inset paintings.

The joint agreement runs for an initial five years. The Russians have a 51 percent share in Acrofirst, a standard holding in all such deals. and have invested \$6.25 million, the Irish investing all their know-how and some \$2 million.

A returning Irish tourist summed up the effect of this example of perestroika when he said. "For the first time during our stay in the Soviet Union we felt welcome in a



Australia's Downtown Shops Have \$120 Million Turnover

On-airport operators and their government landlords are putting pressure on downtown shops to preserve their own market share and concession fees. This insular attitude is scarcely an incentive for the tourist industry which, ac-

and ultimately to take over the ma-

jority of the jobs. This is being

achieved with great success because

the Russians enjoy working with the

Western goods and are proving

themselves quick learners of sales

So what will the million or so

passengers who pass through Mos-

cow airport find in these duty free

shops? Not surprisingly, Liam Skel-

ly wants to make them a showcase

for the finest Irish products such as

Waterford crystal, Magee tweeds,

Henry White ladies' fashion, Bai-

ley's Irish Cream liqueur. Irish

smoked salmon, Irish whiskey and

Irish linen. All of these will be fea-

tured strongly among famous inter-

techniques.

Bureaucracy has done little to help Australia's downtown duty free trade, a business legalized in 1970. cording to the Australian Tourist Commission, was

valued at around \$2.26 billion — equivalent to 8 percent of the country's export earnings — in

MARTINI

Cheers!

Despite these obstacles, there are now 175 downtown shops in Australia and their annual turnover has reached a healthy \$120 million.

THE BEST OF TASTE:

MIX A BEEFEAT

Take Beefeater Gin and dry Vermouth in a proportion anywhere from 21 to 1 to 5 to 1.

For a recipe leaflet which further demonstrates

Pour into an ice cold mixing glass with ice,

the excellence and versatility of Beefeater Gin

James Burrough, Beefeater House,

Montford Place, Kennington Lane,

London SE11 5DF, England.

stir and then strain. Add a twist of lemon.

They fall into two carefully nurture close

working relationships groups: those aimed at the wealthy Japanese visiwith tour companies. At tor and those that cater the same time, these specifically to the Westdowntown stores are doing everything in their power to publicize their ern tourist. The former tend to buy only premium items such as very expenlocations. Indeed, Australia sees sive cognacs or fashion products and accessories. They usually employ spe-

cially trained Japanese

staff and, in most cases,

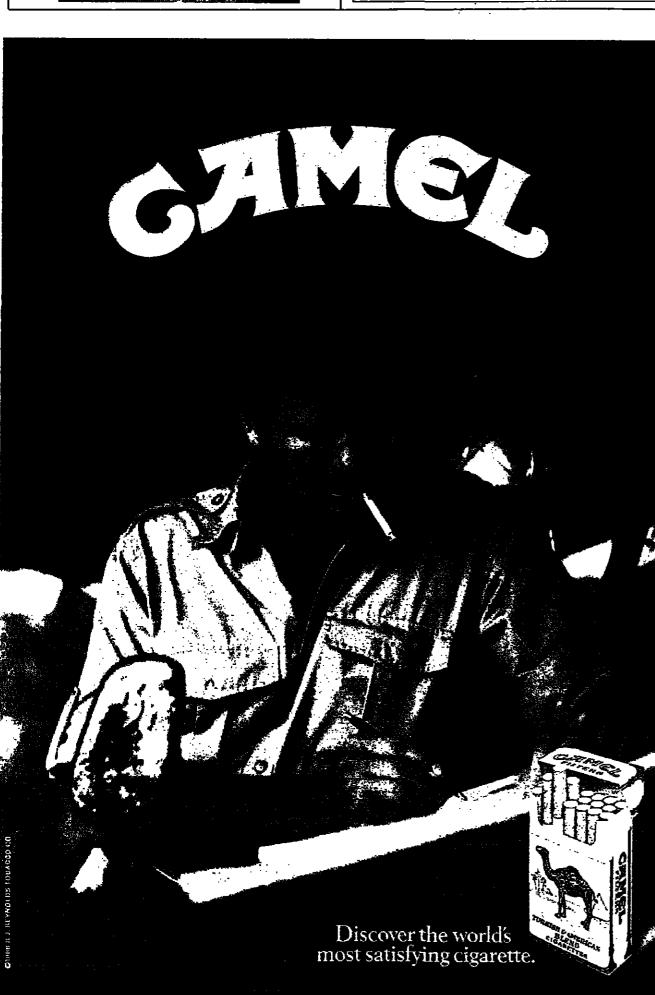
THE GIN OF ENGLAND

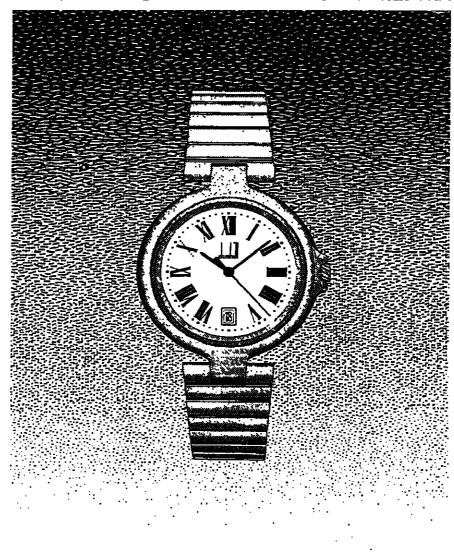
its greatest tourist poten-tial as being the largely under-developed inter-Asia business. With this reservoir to draw on, plus the increasing affluence of the Asia/Pacific region, the potential for a vigorous duty free trade is

apparent.
This awareness is stimulating other Australian services to help travelers plan their shopping. A recent development is the Travelers' Radio Service broadcasting news, information and advertising to Asian visitors in Asian languages.

This Advertising Section was written by Peter R. Wenban & Associates, London-based specialists in world duty free marketing.

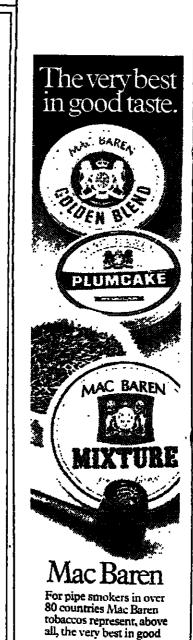






Visit Alfred Dunhill in London, Paris, Düsseldorf, Munich.





taste.

Select and smoke a Mac Baren tobacco today and

see how right they are.

Dollar Declines as Sterling Recovers

closed slightly weaker against most major currencies Tuesday, degoods orders in September.

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The British pound rebounded from a steep decline Monday after a renewed commitment to high interest rates as a weapon against inflation by the chancellor of the Exchequer, Nigel Lawson. But it closed in New York below earlier

European highs. The dollar fell to 1.7893 Deutsche marks at the close, from 1.7925 on Monday, while it eased to 126.775 yen from 126.975 and to The U.S. currency also dipped to 6.1150 French francs from 6.1275

By Ferdinand Protzman

International Herald Tribune
FRANKFURT — In a surprise move, the

Bundesbank fine-tuned its monetary policy

Tuesday, calling tenders on 28-day securities

repurchase agreements at a variable interest

rate with no minimum bid and raising its redis-

count quota by 5 billion Deutsche marks (\$2.8

Economists said the moves by the central

The Deutsche mark's persistent strength

against other currencies - particularly the

French franc - in the European Monetary

ystem has prompted speculation that the kundesbank may lower interest rates to help

take pressure off the franc and pre-empt an

realignment within the system.
While sources close to the Bundesbank said

its action was not motivated by those pressures,

the moves do give the bank more monetary

policy flexibility that could aid it in coping with

bank were effectively neutral and did not con-

stitute an easing of monetary policy.

NEW YORK — The dollar closed slightly weaker against most major currencies Tuesday, depressed by news of a sharper than appected drop in U.S. durable was much weaker than we amicipated."

He added, "We have been bearish on the dollar ever since the August and September weakness in the employment and trade data. There is little upside potential if the economic numbers lead to lower interest rates."

The pound rose to \$1.7520 at the close from \$1.7483 on Monday, but was below its London close of

to 126.775 yen from 126.975 and to 1.5188 Swiss francs from 1.5193.
The U.S. currency also dipped to 6.1150 French francs from 6.1275

and on fears of a widening trade deficit. It recovered strongly

against the mark Tuesday, rising to 3.1388 DM at the close in London from 3.1308 at Monday's close. The market had confidently ex-

pected Mr. Lawson to spell out his anti-inflation commitment, after his failure to do so in a speech last week contributed to a 6 pfennig drop in the pound.

The dollar ended European trading narrowly mixed. It inched up to 1.7890 Deutsche marks from 1.7868 on Monday, but fell to 126.65 yen from 126.85.

The dollar also slipped against the pound, which rose to \$1.7535 from \$1.7520 on Monday. But the U.S. currency chalked up modest gains against the Swiss franc, to 1.5197 from 1.5149, and the French franc, to 6.1145 from 6.1050. After the report on durable **London Dollar Rates** Closing Deutsche mark Pound sterlieg 1.7168 1.7529 124.85 1.51-#

about 1 prennig against the mark. The orders showed a 4.1 percent fall in September, against market estimates of a drop of around 0.8

Dealers said the data suggested a slowdown in U.S. economic activity and lessened the likelihood of higher U.S. interest rates.

Meanwhile, dealers said that a strong increase in U.S. third-quarter gross national product figures, to be released Wednesday, could still propel the dollar toward the 1.80 DM level, (Reuters, UPI) goods was released, the dollar sank

philosophical reasons, hinting that he was concerned about the growfrom its \$5 billion fund. \$370 million. It was the first time a

(Continued from first finance page) ing size of the deals his partners

wanted to pursue. But the age of his former partners — nearly 20 years his junior demonstrated the fact that Wall er of almost \$50 billion. Street is, increasingly, a young man's game, Mr. Kohlberg was eas-ing back at a time when his part-

eral people close to the firm said. Kohlberg, Kravis operates out of discreetly lavish offices overlook-ing Contral Park in Manhattan. Its staff puts in long hours and is paid enormously well. The ultimate payoff, of course, is to become a part-ner and earn the right to take a share of the firm's profits.

ners were moving into high gear, another cause of his departure, sev-

The firm has earned billions of dollars in profits in the more than 35 buyouts it has completed. But the buyout phenomenon is not without its critics: Some Wall Street leaders have complained that they saddle companies with too much debt. If a recession comes, they say, many of the com-panies could collapse.

In addition, critics contend that a management focused so narrowly on profits is less likely to think about the role of the companies in

When Kohlberg, Kravis, which has completed about \$40 billion worth of buyouts, is asked its response to the criticisms, spokesmen have generally pointed to the re-

use as the equity in buyouts. That strap. Then it came to be known as money comes exclusively from a management buyon, since the large institutions, including endow-deals usually included the managelarge institutions, including endow-ments and foreign institutions. Kohlberg, Kravis invests rela-

tively little of the personal capital

Since buyout firms usually bor- buyout had been done of a sizable row about \$9 for every \$1 of equity company listed on the New York in a buyout, the Kohlberg, Kravis Stock Exchange. in a buyout, the Kohlberg, Kravis fund gives it total purchasing pow-

jor investors in its proposed buyout of Beatrice. man, and Nippon Life Insurance owns 13 percent the firm.)

buyout, of Wometeo Enterprises, (Shearson Lehman also has a lot in 1984. A year later, they began of financial muscle to draw on. Ma-the then record \$6.2 billion buyout are American Express Co., which owns 60 percent of Shearson Lehon each other, turning to outsiders

They did their first billion-dollar

only as needed. Two of their critical Co., a major Japanese insurer that outside advisers are their key lawwas 13 percent the firm.)

Kohlberg, Kravis was formed in Thacher & Bartlett in New York,

Kohlberg, Kravis's staff of just 15 professionals puts in long hours and is paid enormously well. The ultimate payoff, of course, is to become a partner and earn the right to take a share of the huge profits.

vard and a law degree from Columbia, was bead of investment banking at Bear, Stearns, while Mr. Kravis, who is 44, and Mr. Roberts, 45, both worked for him. Mr. Kravis and Mr. Roberts are cousins.

The three saw an opportunity not just to arrange deals for others, the investment banker's traditional role, but to engage in their own deals. They turned to a technique The firm currently has a war that was little known at the time, chest of about \$5 billion that it can Earlier, it had been called a bootthat was little known at the time. ment of the companies being

bought, then a leveraged buyout. They pursued the new business with enormous energy. They star-tled Wall Street in 1979 when they

1976 by three partners at Bear, Stearns & Co. Mr. Kohlberg, who holds a business degree from Harnior partners are far different. Mr. Kravis, a native of Tulsa,

Oklahoma went to the Claremont

Men's College in California and Co-lumbia University's business school. He is a high-profile member of New York society and a key fund raiser for Vice President George Bush's presidential campaign. Mr. Kravis has three children

from his first marriage, which ended in divorce. His second wife is Carolyne Rochm, a well-known fashion designer.

He lives in opulence, shuttling between a huge Manhattan apartment and a home in Sharon. Connecticus. He is a well-known art collector and philanthropist there will be a new Henry R. Kravis wing at the Metropolitan Museum of Art in New York - and an avid

KOHLBERG: The Kings of the Leveraged Buyout, Young and Wealthy to help finance deals in conjunction manufacturer of pumps, machine skier and motorcycle rider who with the capital the firm draws tools and industrial products, for plays as hard as he works, those plays as hard as he works, those close to him say. In college, he was

captain of his golf team. Mr. Roberts, a native of Houston, is far more low-key, those who know him well say. He avoids the limelight and is a family man who tries to spend as much time as possible with his three children. He also attended Claremont Men's

College, where he was a standout at soccer. He received a law degree from the University of California. Of the other pariners, Mr. Mac-Donnell, 50, attended Pennsylvania State University and the University of Pennsylvania's Wharton School. Mr. Raether, 42, received his undergraduate degree from Trinity College and a business de-gree from Dartmouth College's Amos Tuck School. Mr. Michaelson, 37, graduated from Harvard

and the Harvard Law School. Kohlberg, Kravis's entry into the bidding for RJR Nabisco was already in the works when Peter A. Cohen, Shearson Lehman's chairman, went to visit Mr. Kravis at his office last Friday, Wall Street sources with knowledge of the discussion said. The meeting was con-

firmed by Mr. Cohen. People close to the discussions said Kohlberg, Kravis had acted quickly in part out of a concern that F. Ross Johnson, RJR Nabisco's chief executive, and Shearson Lehman might be about to tie up a transaction that would make a

counteroffer far more difficult. In addition, Mr. Kravis had heard that Shearson Lehman was trying to get major commercial banks to sign statements saying they would work exclusively with the Shearson Lehman deal. That might cut Kohlberg, Kravis off from an important source of loans.

The next move is up to Shearson Lehman and RJR Nabisco's top executives. They have not made a formal proposal yet.

Turnover exchange-rate pressures.

Money market dealers were expecting a fixed, 4.25 percent rate on the tenders. Market 1.11 lùesday's

MAR VIME THE CHIEF West former 131 **SPANNING** Section . y etten facility 11 BUNK WIFE spot six. NASDAQ prices as of 4 p.m. New York time.

Via The Associated Press

This list, compiled by the AP, consists of the 1,000 most traded securities in terms of dollar value.

It is updated twice a year.

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Bundesbank Unexpectedly Fine-Tunes Its Monetary Policy sources said they expected the rates on accepted bids, to be announced Wednesday, to range between 4.40 percent and 4.50 percent. Securities repurchase agreements are a way of supplying liquidity to the money market. The

central bank buys securities from banks, which deposit the proceeds, adding to reserves. The banks repurchase the securities at a specified ime, in this case 28 days. Although Tuesday's moves included a 5 bil-

lion DM rise in the rediscount facility, to 52 billion DM, economists said that increase in liquidity would likely be more than offset by higher interest rates on the securities repurchase agreements.

The rediscount quota is the amount of funds banks can borrow from the Bundesbank at its 3.5 percent discount rate. Bundesbank sources said the moves were

intended to realign and promote stability in the West German money market, bringing the se-curities repurchase rate more in line with market rates and increasing use of the discount rate. There is currently 60 billion DM outstanding in securities repurchase agreements, which is unusually high.

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The West German call money rate, or interest rate on overnight funds, was quoted at 4.70 to 4.80 percent late Tuesday, while the rate on one-month funds was 4.85 to 4.95 percent. Money market dealers said the moves were also designed to accustom banks to the one-month, U.S. style variable rate tender with no

minimum bidding rate which the Bundesbank has recently adopted.

Before that, the Bundesbank used the socalled Dutch-style system, where funds were allocated to banks at a set rate according to how

high they had bid, or fixed-rate tenders. "The Dutch auction motivates banks to bid too high," said a money market dealer for a cord of their de major U.S. bank, "Under the U.S.-style system, The firm cu banks are allocated money at their bid rate, which penalizes them for bidding too high." But utilizing the U.S. system will allow the Bundesbank more flexibility in its interest rate policy in future by bringing it more in line with narket rates, market sources said.

"Closing up the gap in rates does give them more maneuvering room and impact in the money market," said an economist for a large West German bank.

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of its general partners. They have with enormous energy. They star-committed to putting up a total of about \$100 million of their money bought Houdaille Industries, a Div. Yist PE 180s Low 4 P.AL, Crise 21¼ 12¼ LizClob 19% 12% LoseStr 18¼ 14¼ LiCFn 34¼ 14¼ Lotus 1849 8¼ Lypho 9 15 3703 1874 1874 1875 - 470 1374 1374 1374 - 200 1774 17 17 + 7 - 11 1498 1774 1774 1774 1774 1 20 15 24

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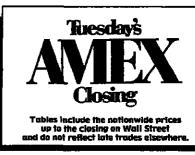
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BOOKS

MRS. THATCHER'S REVOLUTION: The Ending of the Socialist Era

By Peter Jenkins. 417 pages. \$35. Harvard University Press, 79 Garden Street, Cambridge, Mass. 02138.

THATCHER

By Kenneth Harris. 248 pages. \$19.95. Little, Brown, 34 Beacon Street, Boston, Mass. 02108.

Reviewed by Bernard D. Nossiter PETER JENKINS, the thoughtful political columnist for The Independent, the British daily, has written a most useful book, a dense and provocative account of Margaret Thatcher's eight-year rule.

Jenkins believes Thatcher has achieved her central believing believes that the second for the central columnia.

objectives, killing socialism once and for all, mortally wounding the trade unions, destroying local governments, some of whose Labor Party-controlled councils whimsically gave away taxpayers' money to lesbians, folklorists and environmentalists. More positively, her Conservative government has brought about a massive redistribution of wealth, taking from the bottom, giving to the top. In a study made since Jenkins wrote, it appears she has sliced about \$38,000 from the taxes paid by each member of Britain's richest 1 percent; those in the lower half have enjoyed a cut of about \$500.

This revolution is clearly marked with her personal stamp. Thatcher has completed the evolution from cabiobjectives, killing socialism once and for all, mortally

stamp. Thatcher has completed the evolution from cabinet to prime ministerial government, moving and rebuking finance and foreign ministers with the ease of a strong American president.

In Jenkins's view, she accomplished her revolution by standing John Maynard Keynes on his head. In the great standing John Maynard Keynes on his head. In the great slump of 1980-82, she deflated instead of reflating; she increased taxes to reduce aggregate demand instead of strengthening demand with tax cuts or spending. This was breathiaking, something even a Reagan would not dare. The resulting unemployment, three million (or about 12 million on an American scale), purged all the evil humors. It reduced an inflation that had touched 20 percent to the 4-or-so percent now thought acceptable. The lack of jobs and fall in membership tamed trade unions that had once been a formidable force for inflation in the land. The new economic earthquake shattered her political opposition, dividing Liberals of the classic center into unrecognizable new parties, exacerbating the fractures in the feckless Labor Party, her chief opposition.

Jenkins, the rare journalist who is numerate as well as literate, makes a strong case, but he claims both too much and not enough. For one thing, Thatcher has been very lucky. As she came into office, there were two critical events. North Sea oil began flowing, freeing any government in the 1980s from the balance of payments constraint that had inhibited policy for 35 years after the war. At the same time, Paul Voicker launched his assault on U.S. inflation, creating the deepest postwar slump, one broad enough to reach Europe and collapse world commodity prices.

Jenkins rightly stresses the creation of deliberate unemployment as the key to Thatcher's handiwork. Since he has written, she has permitted unemployment to come down a bit, although it is much higher than the two million officially reported. She has cut the jobless rolls substantially by redefining several hundred thousand out of the dole queue. Unsurprisingly, prices are rising again, money is being tightened and somehow, despite the oil, the balance of trade has fallen into deep deficit. It the and Pohert Schwick MT menths never he need to be the several hundred to the several hundred thousand out of the dole several hundred thousand out of the dole queue. deficit. In the end, Robert Solow of MIT may be nearer the mark. The Thatcher revolution consists largely of discovering that high unemployment is politically tol-erable. The software programmer in London or the

McDonald's waitress in Leeds does not feel threatened when a Belfast shipyard closes. Helmut Kohl in West Germany and Ronald Reagan in the United States have discovered much the same thing, restraining inflation with high unemployment. As Jenkins observes, this discovery ends the postwar consensus for high levels of employment

Kenneth Harris is a different kind of journalist. He

Kenneth Harris is a different kind of journalist. He enjoys a reputation for asking notables precisely the questions they would have asked themselves. His little book will leave Harris's reputation undimmed.

We are quickly told that "Margaret Thatcher's standing today is higher than that of any prime minister since the Second World War"; that "she is the most outstanding peacetime prime minister of the century." Like Clement Atlee's, her policies are "based on morals," and, like Atlee, she can be described as "the most ethical prime minister Britain has ever had."

Bernard D. Nossiter reported from London for The Washington Post from 1971 to 1979. He is the author of several books, including most recently "The Global Strug-gle For More." He wrote this for The Washington Post.

BEST SELLERS

The New York Times
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	NONFICTION				

A BRIEF HISTORY OF TIME, by Stephen W. Hawk-

THE RAGMAN'S SON, by Kirk Douglas
PRESS ON! by Chuck Yeager and Charles Leerhsen
THE LIVES OF JOHN LENNON, by Albert Gold-THE BOZ. by Brian Bosworth with Rick Reilly
SENATORIAL PRIVILEGE, by Leo Damore
LANDSLIDE by Jane Mayer and Doyle McManus
SURVIVING THE GREAT DEPRESSION OF 1990,
by Ravi Batra
THE DUCHESS OF WINDSOR. by Charles Higham
THEY WENT THAT-A-WAY, by Malcolm Forbes
with Jeff Bloch
GENERATION OF SWINE, by Hunter S. Thompson
TRANSFORMATION. by William Manchester
THE LAST LION, by William Manchester
TRUMP, by Donald J. Trump with Tony Schwartz
THE FIRST SALUTE, by Barbara W. Tuchman

ADVICE, HOW-TO AND MISCELLANEOUS THE 8-WEEK CHOLESTEROL CURE, by Robert E. Kowalski SWIM WITH THE SHARKS WITHOUT BEING EATEN ALIVE by Harvey Mackay
ALL YOU CAN DO IS ALL YOU CAN DO, BUT
ALL YOU CAN DO IS ENOUGH! by A L Williams
WEBSTER'S NEW WORLD DICTIONARY. (Simon

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WORLD MARKETS
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IN THE HIT EVERY MONDAY,
A WEBKLY REVIEW OF WORLD
STOCK MARKETS, ESSENTIAL,
READING FOR INVESTORS AND
PROFESSIONALS — WORLDWIDE

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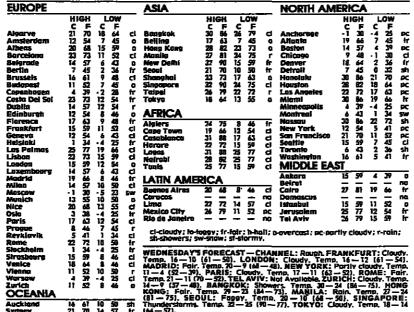
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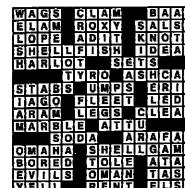
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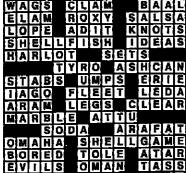


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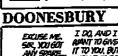


Solution to Previous Puzzle



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- 56 Feudal workman
- 59 Bobby Burns's



New York Times, edited by Eugene Maleska.

PEANUTS

BLONDIE

WOULD YOU LIKE TRY THE CHEF'S NEW DISH ?

BEETLE BAILEY

OKAY, MEN.

WIN THIS

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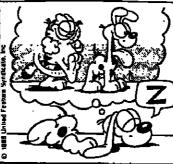






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SPORTS

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Spute a well-worn cliche, but here goes.

Behind every great European club there is a . . . No.

not a woman. A corporate industry. PSV Eindhoven, the property of Philips NV, the giant electronics and appliance concern, begins de-

ROB HUGHES

fending the European Cup on Wednesday with a little

flexing of its buying power.

If all goes according to plan, PSV will fly in Romario Faria, the Olympian whose goals in Seoul made him an obvious target to join 226 other Brazilians

migrating to soccer's continent of plenty.

"Today is one of the greatest of my life," said Romario on signing for PSV. "When this contract expires, I might even consider retirement." Why not? He might then be all of 26, and rich

enough not to pretend he enjoys being kicked by sky Europeans anymore. Romario — small, chunky, acrobatic — will run and run to sniff out goals. He's good, but he strikes me as a poor man's Hugo Sanchez (the Real Madrid Mexican

whose price would blow a considerably bigger hole in Philips's cash flow). The Romario ransom, as announced in Brazil two weeks ago, totals \$4.7 million, including a down payment from PSV to Romanio of \$1 million and another

\$450,000 from his club, Vasco da Gama. Then there's his monthly fee of \$5,000, plus a car, plus apartment, plus five round-trip, Amsterdam-to-Rio air tickets per year.

There are a few extras but, beck, a man has rights to some pecuniary privacy even if Brazilian officials see him as one more example of modern "slave trading."

Eindhovers expected first sight of him a week ago, but the grapevine says negotiators are working on ways to lessen tax liabilities by making payments in kind or writing off debts.

Only goals will tell if he's worth it. Among recent Brazilian movers, Careca scored twice for Napoli last Sunday, Roma's much vannted Renato has yet to convince the cognoscenti, and Newcastle United fans wonder why their English club flounders if Miran-

dinha is a goal genius. At best, Romanio will be a spectator in the Philips Sportpark on Wednesday when PSV might need his skills most. It is up against FC Porto, the European

champion two seasons ago. Porto has found ways, none too popular in Lisbon, to bounce back. It plucked from Benfica the sweeper Dito and striker Rmi Aguas, leaving such a nasty aftermath that Benfica's president refused to sit in the director's box when the feams met last Sunday.

Porto's method in stealing its neighbor's possessions filled holes where richer Europeans had enticed away its own winners. Racing Paris, the "works" team of Renault, took

Porto's coach, and among the defecting stars was the Portuguese prodigy Paolo Futre. The deep pesata pockets of Jesus Gil, the Atletico Madrid president,

No bonuses this year for Futre. Gil was not amused when his club was dumped out of Europe at last. I'm almost sure it's a sport. month's first round. So he sacked another coach, hired

UNIONDALE New York -

It was on a September night 11-years ago in Vancouver, British

Columbia, that the New York

Islanders discovered a tandem

that would lead them to four

During an exhibition game against the Canucks, the Island-

ers coach, Al Arbour, teamed

Mike Bossy, a rookie right wing, with Bryan Trottier, a former

Rookie of the Year center. From

that night until Bossy was side-

lined for good by a back problem in the 1987 playoffs, the duo was

unstoppable on the ice and in-separable off it.

Bossy, the sixth-leading goal-scorer in National Hockey

League history and No. 1 in

playoff goals, announced his re-tirement Monday. He tried for a

year and a half to beat his back

"Trots and Bossy, what a pair," said Bill Torrey, the team

president and general manager. "I remember when we put them

together for the first time. They

were made for one another. It

was obvious right away. They scored a goal that seemed so nat-

"After that game in Vancou-

over each player. When we got to

them, we just looked at each oth-

er and said, 'How about that

goal!' We knew we had some-

problems and could not.

ural for both of them.

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an Englishman for \$250,000 a year, and tries to buy another miracle.

Gil, so far as I know, uses his own fortune. He's in the mold of Spanish/Italian industrial barons whose fascination with soccer comes through incurable love of the thing, envy of young talent, and insatiable desire to buy the best and buy the prize.

Senor Gil is out. But Barcelona's president, José Luis Nuñez, backed by Catalan fervor, gave the new coach, Johan Cruyff, \$22 million to spend this sum-mer. Having lost at Real Madrid on Sunday, Nuñez will demand European Cup Winners' Cup victory over Poland's Lech Poznan on Wednesday.

No less demanding will be Silvio Berhisconi, the continent's most powerful TV mogul, whose multi-million-dollar team, Milan, is expected to beat Red

And no less is the urgency of Fiar's chairman, Gianni Agnelli, whose new engine for his beloved Juventus is Alexander Zavarov. Agnelli, who once used Fiat connections to prize Zbigniew Boniek out of Poland, has now opened a Soviet door.

Agnelli's quest with Juventus, a two-way liaison between corporate prestige and sporting addiction, has endured for decades. But the roads are more crowded now.

Not only did Philips power PSV to the European
Cup this spring, but Bayer Leverkusen won the Uefa

The connection is industrial. Philips had run the soccer club for 75 years; Bayer chemicals had had

interests in two factory teams, Uerdingan and Leverkusen, for most of this century. But the serious business input began in earnest only

in the 1980s. Leverkusen, known as the gray mouse, joined the Bundesliga only eight years ago.

Before that, its Olympic athletes, among a dozen others sports, were the prestige winners. But last season's European triumph was built on Tita, an imported Brazilian, Bum Kun-Cha from South Korea, Andrzei Buncol from Poland, and solid, experienced

West Germans like Ralf Falkenmeyer. Those players won a bonus of \$17,000 each for European victory. The club banked \$3.5 million, but immediately spent some of it hiring the Netherlands' European Championship coach, Rimus Michels. And in May, Bayer procured the Polish striker Marek Lesniak. The price? \$1.3 million, plus consign-

ments of chemicals to Poland. Is nothing home grown with just sporting roots? Sure it is. Kees Ploegsma, the administrator who runs PSV for Philips, insists: "We want only players who will give 100 percent for PSV. No mercenaries, thank you. You can't create a team just by waving a check book. What matters is not having 11 great individuals but one great team."

Thank goodness! PSV, budgeted to the tune of \$5 million a year from the parent company and others sponsors, is as keen on child-rearing as importing

Hence its "nursery," a home away from home where 17 youths live and study and are trained to be future lights of Eindhoven.

That, too, has to be paid for. That, too, is a gamble. Because soccer is more than a business. Deep down,

Rob Hughes is on the staff of the Sunday Times

"My back has won the battle."

Bossy, 31, acknowledged on Monday. "Basically, I came to the conclusion that there was just

no sense in hoping it would im-

Bossy will move to Quebec in

casting job for the Nordiques

that he and Bossy had something

"On the ice I could see it in his

eyes," Trottier said. "That in-

stant communication was there. without even having to speak to each other. You know what each

other is thinking. It's very rare to

It is also rare to have a profes-

sional hockey player without a mean streak. Ever the pacifist,

Bossy was the first NHL player

to publicly decry the role of fighting in his sport, and his con-

"Throughout my junior career and probably until after we won

the first cup against Philadel-

phia, I was known as a wimp

because I wouldn't fight, and I

felt I had to prove every day that I wasn't one," Bossy said. That

could have been the undoing of

my professional career in that

special.

have that."

victions cost him.

doing it."



The Bears' Steve McMichael presses in to stop Tom Rathman of the 49ers during the first quarter.

Bears' Defense Freezes 49ers

By Michael Wilbon

Washington Post Service CHICAGO — With no Fridge, no Gary Fencik, no Wilber Mar-shall, no Otis Wilson, with rookie linebackers and defensive backs nobody has ever heard of, the Chicago Bears still believe it is down-. right unmanly to give up 10 points. Under a full moon and cold skies, the Bears howled and chased Joe Montana right off the field Monday night, playing the kind of defense that made them champions of the National Football League in 1985. And in doing so, they avenged an embarrassing loss to San Francisco last year by scoring a 10-9 victory here against the 49ers

head-knocking. "We have for many seasons been but tonight we couldn't," the 49ers coach, Bill Walsh, said. "The Bears have the best defense in football; we wouldn't quarrel with that."

The Bears were so completely convinced that the 49ers could not move the ball against them, they even convinced Mike Ditka, the Bears coach, to go for it on fourth-and-one at midfield with three minutes to play, even though a punt was obviously in order.

fourth-and-one. But punter Brian Wagner had had about as poor a game as a punter can have, and Ditka listened to his players.

yard touchdown pass from Montana to Jerry Rice, the 49ers got 14 total yards on the next 16 plays. Walsh brought Steve Young in for Montana, even though Young had pulled a muscle in his back

last season, but I'll never regret off to Craig for five yards (to the Torrey presented Bossy with a Bears' 49) on second down. After the two-minute warning, Young was blasted by tackle Dan

three. Out of field goal range, the game, off what we did offensively." 49ers had to go for it. Young hit said Ditka. "We did some bad In the years before his sack Craig with a short pass, but safety things offensively, we used some dance was outlawed, it was not so Craig with a short pass, but safety Dave Duerson was all over him, stopping him after a one-yard gain. From there, the Bears ran out the

Three minutes before halftime. the Bears tied the game, 7-7, on a one-yard sneak by quarterback Jim McMahon, Kevin Butler kicked an 18-yard field goal in the final seconds before halftime to make it 10-

7 and provide the winning points. The field goal was set up when

"We were fortunate to win the bad judgments as coaches. But we much that the other Jets defenders

So how does this Bears defense compare with others? The last time ter stage. they held five straight opponents under 10 points was 1942. After eight games the Bears have allowed 83 points, 33 fewer than No. 2 Cleveland and 57 fewer than New Orleans, the team many consider the best in the NFC.

from capitalizing on any momen- per game and knew they had run player to arrive at the airport for a conditionally from a 15-day jail

VANTAGE POINT/Dave Anderson

Gastineau: Hold The Curtain Calls

NEW YORK — For more than nine seasons, Mark Gastineau was on the New York Jets' football team. But for all his sacks, he was never anybody's "teammate."

And he had seven sacks in seven games this season when he sudden-But in a sport that demands a chorus, he was always a soloist. He

played by himself for himself. The Jets not only will not miss him, they are better off without him, as they showed in their 44-30 victory over the Miami Dolphins on Sunday, and as they will show for the rest of this season and for

Gastineau departed as his liancée. Brigine Nielsen, disclosed she has uterine cancer. Based on that, nobody can quibble with his leav-ing to be with her, especially with his surrender of \$435,937 in salary. But other professional athletes, just as other people all over the world, stay on the job despite life-anddeath "personal problems." Typical of Gastineau's behavior through the years, last Wednesday he told his teammates that he was dedicating his season" to them. On Thursday he phoned his coach, Joe Walton, and declared that his season was over.

But his turnaround did not surprise anyone familiar with Gastineau's behavior as a team member who was never a teammate. As much as the Jets need a pass rusher, Bud Carson, the team's defensive coordinator, on Monday put Gastineau's contribution into its proper

"He never had any discipline, he never had any dedication," Carson said. "Except to sack the passer."

By the Jets' count, Gastineau had 10714 career sacks, including a record 22 in the 1984 season. But that is all he lived for. His sacks. Not the Jets' sacks. His sacks.

In the years before his sack didn't do anything bad on defense, resented his dancing, it was that he rel tell you that." resented his dancing, it was that he could dance alone, a soloist at cen-

If the players were allowed to wear dress jeans on a road trip, Gastineau would show up in faded jeans. That defiance created a Gas-

road trip, a Gastinean rule was cre-sentence.

ated: every player must be at the airport half an hour before the scheduled departure time.

Another Gastineau rule was that. before a Monday night game at Giants Stadium, the Jets must In the arrows that coaches draw on blackboards, Gastineau was in Teaneck, New Jersey, by 7 P.M. check into Locw's Glenpointe hotel. once a feared All-Pro pass-rusher.

And he had seven sacks in seven
7:30 to the stadium for a workout. On the night before what turned ly walked out on the Jets last week. Out to be his last game, the 37-14 loss to the Buffalo Bills. Gastineau was fined \$250 for not checking in

Lauderdale, Florida, hotel on Saturday night, one of the players asked which of the assistant coaches was taking bedcheck at 11

"We don't need bedcheck," somebody said, "99's not here." In pro football, some carefree souls are cherished by their teammates, but Gastineau was not so. much carefree as he was careless. Asked Monday if the Jets would miss him, Walton and Carson both

lot of pass rushers right now." In his kind manner, Walton acknowledged that Gastineau was "a character who caused you some anxious moments." Walton may have been thinking of the rough the-passer penalty that enabled the Cleveland Browns to rally for a double-overtime, 23-20 victory in a 1986 divisional playoff.

talked about how "we don't have a

After being spat upon while crossing the Jets players' picket line in last year's strike. Gastineau spoke of his "loyalty" to Leon Hess, the Jets' owner. But that loyalty ended last week.

Once the season ends, the Jets might trade Gastineau's rights, possibly to the Raiders or the Rams, if he were to pursue the Hollywood career he has vaguely spoken about. But on the Jets. Mark Gastineau was a bad actor.

Tyson's Trainer Guilty Of Harassing His Wife The Associated Press

CATSKILL, New York - Kevin Rooney, the trainer of Mike Tyson, boxing's heavyweight Another source of irritation was champion, pleaded guilty Tuesday what the Jets call "Gastineau to a charge of harassing his es-

tranged wife.
His wife, Bonnie, had filed a complaint following an incident in which Rooney reportedly harassed her over the phone and hit her on the head with a suitcase.

He pleaded guilty to a charge of harassment and not guilty to two orts leased on \$5.000 bond. The local in a hotel lobby.

And when he was often the last pay a \$250 fine and released him

Edwords, .755. 6, Fulton Allem, .751. 7, Jock Renner, .746. 8, Larry Nelson, .742. 9, Larry Mize, .741. 10. Doug Tewell. .736.

GREENS IN REGULATION

1, John Adoms. 734. 2. Dave Borr, 730. 3. Gene Souers and Bruce Lleizke, 713. 5. Tim Norris, 708. 6. Colvin Peets, 707. 7. Ben Cresshow, 762. 8. John Mohoffey. 701. 9. Two tied with .699.

PUTTS PER GREEN

1. Sandy Lyle, 1,728, 2, Don Pooley, 1,732, 3,
Morris Hotolsky, 1,734, 4, Miles Suilivan, 1,738,
5, Poul Axinger, 1,739, 4, Nicz Prics, 1,741, 7,

Ben Crenshow, 1.743, 8, Lonny Wodkins and Dan Fersman, 1.745, 10, Two fied with 1.747,

with a vice presidency at Titan, a hockey equipment maker. able to run and throw the football, Trottier said he knew right away on that night in Vancouver

With 3:12 to play, the Bears probably should have punted on

After taking a 7-0 lead midway through the first quarter on a 23-

before the game and could not throw very well. Young was held to no gain on first down, and handed

No. 22 jersey and said the num-ber was being retired. Hampton after a two-yard gain on

Duerson intercepted a pass by Montana, who was running for his life away from tackle Steve McMicatch the Saints (7-1) and the Los When he wore shorts in a hotel chael. After McMahon was sacked Angeles Rams (6-2). The 49ers, lobby on a road trip, that created other related charges and was rethe second half, it was the Bears per game, finished with 215. They defense that prevented the 49ers also had been scoring 23.7 points also had been scoring 23.7 points. And when he were the form of the form o

into a brick wall.

3. Southern Cal (5) 4. Migmi, Fig. 5. Nebraska 6. Florido State

TRANSITION

BASEBALL
Partienal League
PHILADELPHIA—Traded Shane Rowley,
pitcher, and an undisclosed amount of cosh to
Minnesoto for Tarmry Herr, second baseman; Tam Nieta, catcher, and Eric Bullock,
patfielder.

outfielder. SAN DIEGO—Traded Jimmy Jones and Lance McCullers, plichers, and Stan Jeffer-son, outfielder, to the N.Y. Yankees for Jock Clark, tirsl baseman, and Pal Clements.

BASKETBALL

FOOTBALL

National Football League
PHILADELPHIA—Wolved Gerry Feehery,
center, and Joe Conwell offensive lockle.
SAN FRANCISCO—Put Steve Bartele, run-ning back, an procedural waivers. Waived

Todd Santes, quarterback, and Doug Alikolas

SCOREBOARD

FOOTBALL

AMERICAN CONFERENCE

East 7. West Virgin (1)
W L T Pcl. PF PA 8. Oklehoma
7 1 0 275 171 139 9. Auburn
4 3 1 563 182 164 10. Wyvening
4 4 0 500 139 168 11. Arkansos
3 5 0 375 125 192 13. LSU
Central 7. West Virgin (1)
Central 7. Wes N.Y. Glants

Atlanta at Philodelphi

Chicago at New England Cincinggi at Cleveland

Oct. 31 Denver at Indianapolis College Top-20 Rankings

Jorgos Svensson, Sweden, aef. David Pate,
U.S. 6-4; 6-1.
Peul Antigone, U.S., def. Sergio Cosol.
Injured reserve.

Joges Svensson, Sweden, acf. David Pale,
Paul Annocone, U.S., def. Sergio Cosol.
Spain, 6-4, 6-2.
Agron Krickstein, U.S., def. Darren Cehlil,
Australia, 7-4 (7-3), 7-4 (7-2).
Miloslov Medir (4), Cancheslevakia, def. Richer Remeberg. U.S. 6-3, 6-4, 6-4,
Jakab Hlassk, Switzerland, def. Thierry Tuleane, France, 6-4, 7-4 (7-5).
Guy Ferget, France, def. Carl Limberger,
Austrolla, 6-7 (4-7), 6-4, 6-2.
Eric Winogradsky, France, def. Martin
Jolte Argentino; 2-4, 6-3, 7-4 (7-4),
Thomas Muster (5), Austria, def. Anders
Jarryd, Sweden, 6-4, 6-4.
Andred Chesnokov (8), Soviet Union, def.
Rich Matuszewski, U.S., 6-7 (5-7), 6-1, 6-2.
Ronald Apenor, Halt, def. Kevin Curren
U.S., 6-7 (5-7), 6-4, 6-4.
Derrick Rocksson, U.S., det. Jim Pugh, U.S., 6-1, 14-2.
PHILADELPHIA—Staned Tim Kerr, right wing.

1. Joey Sindelor

2. Chile Beck
3. Sandy Lyle
4. Ben Crenshaw
5. Curtis Strange
a. Ken Green
7. Mark Collowechia Lanny Wadk
 David Frest 10. Steve Pate 11. Paul Azinger 12. Mark McCumber 13. Tors Kite

GOLF

PGA Leaders

S461,854
S46

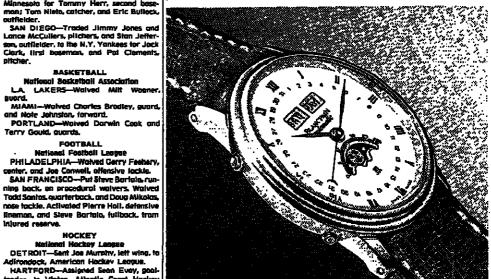
1,51649 Hornes, 2011, 2,1749 States, 2021, 3,1745, 3,1745, 4, 1811 Glasson, 272.0.5, Davis Love 111, 276.7. 4, John Adoms, 275.0.7. Tom Sieckmann and Mark Calcavecthia. 275.0. 9. Duffy Waldari, 274.9. 10, Mac O'Grady, 274.8.

S453.734

Cressnow, 342. 10, sodow websits. 159.
SAND TRAP SAVES
1, Gree Powers. 435. 2, Jeff Shimon, 406. 1,
David Frost, 462. 4, D.A. Welbring, 591. 5,
Lorry Rinker. 589. 6, John Inmen. 586. 7, John
Adams, 582. 8, Tom Purtzer, 571. 9, Richard
Zokol. 570. 10, Bill Britton, 567. Seckmann and Mark Colcavecchia. 275.3. 7. Tom Seckmann and Mark Colcavecchia. 275.3. 9. Duffy Waldon, 274.9. 16, Mac O'Grady, 274.8. DRIVING ACCURACY 1. Calvin Peete, 317. 2. Mixe Raid. 278. 3. Curtis Strange and Tam Kile, 781. 5, David

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Baseball's Best? Clemens

ver, Al and I sat together going a dream-come-true career,"

In Bossy, the Islanders had one of the game's greatest and most respected players. His clean year player.

NEW YORK — Rankings com-piled for major league baseball say pitcher Roger Clemens of the Boston Red Sox is the games' best The statistics vary from position

sons, according to computer rank-ings by the Elias Sports Bureau. as the No. 1 calcher from Gary Orel Hershiser, the Most Valu-Carter of the Mets.

Frank Viola of the Minnesota the Cardinals was the top reliever.
Twins was third at 96.097 and
Dwight Gooden of the New York

Dwight Gooden of the New York Mets fourth at 95.169. Both are Strawberry of the Mets and Kal pitchers. Outfielder Dwight Evans Daniels of Cincinnati. At first base, of Boston was the top non-pitcher, Will Clark of San Francisco was ranking fifth with a score of 94.795.

rankings, which are used to determine what draft choices are used as lead at second. Alan Trammell of compensation for free agents. Matthe American League.

the strike settlement in 1981 between the Major League Baseball reliever.

Players Association and the owners, combine statistics such as baterial process of the statistics of the statisti ers, commune statistics appearances, Jose Canseco of Oakland, third.

home runs and runs batted in for

Mike Bossy

play earned him three Lady Byng

Trophys. He was a five-time, first-team All-Star, the 1982 playoff MVP, a Canada Cup

hero and the only man ever to

score at least 50 goals in nine

straight seasons.
"There have been some great

memories for me from what was

Bossy said at a news conference

in which he and Trottier broke

down. "I'll never forget the peo-

ple who helped me and the way the Islanders treated me."

In his rookie season be scored

Hockey's Pacifist Surrenders

to position. Clemens, who won the Cy Young Award in 1986 and 1987 but slipped to 18-12 this year, had a 96.203 score for the 1987-88 sea-

able Player of the National League playoffs and the World Series for the Los Angeles Dodgers, was second at 96.135.

Ozzie Smith of the St. Louis Cardinals led NL shortstops, and Ryne Sandberg of the Chicago Cubs led second basemen. Todd Worrell of

Don Mattingly of the New York
Yankees in 1987 achieved the first
100 in the eight-year history of the tingly slipped to 87 this year and was use leader at shortstop. Carlton Fisk of the Chicago was passed by George Brett of the White Sox was the top catcher. Harold Baines of the White Sox and Brian Departure of Callering and Brian The ranking instituted as part of tied for designated hitter. Dennis

Appropriate Control of the Control o

SIDELINES

Los Angeles Throngs Cheer Dodgers

LOS ANGELES (AP) — Manager Tommy Lasorda danced for a city
still giddy over the Dodgers' World Series triumph over the Oakland
Athletics.

"When we went to spring training, we had one goal in mind." Lasorda told thousands of cheering fans Monday at a rally at City Hall following a downtown parade to honor the winners. "It wasn't to just win the division. It wasn't to win the playoffs. It wasn't to get into the World Series, but it was to win the World Series." Lasorda kept a promise and did a few dance steps for the crowd.

Australian Yachtsmen Join Forces

FREMANTLE, Australia (AP) — Two leading Australian America's Cup yachting syndicates will join forces, the syndicate heads, Alan Bond and Paul Ramsay, said Tuesday.

The Ramsay group will now be chaired by Bond, with Ramsay as vicechairman, a joint statement said. The new syndicate is to continue with both its challenges. One will be issued through the Royal Perth Yacht Club, the other through Sydney's Cruising Yacht Club of Australia.

Bond said he believed the amalgamation would strengthen the Austra-lian challenge no matter when the next Cup series is held. For the Record Wrigley Field in Chicago will undergo a \$14 million renovation, including the addition of 66 skyboxes, upper deck concession stands and additional seating, the Chicago Cubs said Tuesday.

(AP)

agency said 10 players and one technical manager had been taken into custody "on legitimate suspicion."

(AP)

Officials in Poland have suspended the board of the nation's Track and Field Association to check a national decline in the sport and appointed Jan Mulak, 75, the former national coach, to take charge. Ben Johnson, the Olympic sprinter who tested positive for steroids, was ordered Tuesday to stand trial next April on charges of possessing a dangerous weapon and threatening a motorist in Toronto. (UPI)

Green Bay at Buttolo
Los Angeles Rams at New Orleans
Miami at Tampa Bay
Pheenix at Dallas
Pittsburgh at New York Jets
New York Glonits at Detroit
Son Diego at Seattle
Minnesota of Son Francisco
Kangos City at Las Angeles Raiders
Woshinaton at Houston

ne Associated Press poli (first-place vates, on records librough Oci, 22, total points

1. UCLA (35) 1. UCLA (35) 7-0-0 1,171 1 2. Noire Dm (19) 7-0-0 1,144 -2

TENNIS PARIS OPEN

Hungarian police are investigating whether some results of the 1987-88 Hungarian First Division soccer championship were rigged, the government daily Magyar Hirlap reported Tuesday. Later the official MTI news

By Russell Baker

ing. That is what this column does:

never sleeps. That is why we can

bring you up to date on President

Bush's White House disaster while

other press, television and polling

swamis keep repeating last week's

Last week's news, of course, was

Bush's landslide victory in next

month's election. All right, you

know Bush won. This column

knows Bush won. This column also

knows you're tired of reading about

Bush's tremendous victory next

It knows you want to get on with

This column also knows that you

are sick and tired of reading how

brilliant the Bush strategy was. Of

reading about the team of geniuses

who took Bush the Wimp and

turned him into Bush the Colossus.

and polling swamis swooned over President Ford's skill at making his

own breakfast toast has the public

become so disgusted so quickly

with fawning news coverage of a

What did it was the Bush family

bash at the White House, which

ended with the grandchildren fall-

ing asleep in the Lincoln bed after

the president, urged by Image Mas-

ter Roger Ailes to do a Lovable Old

Granddad Lullaby number on the

media, crooned the little ones off to

Dreamland with gentle choruses of

As President Ford took the fatal

step when he pardoned Richard

Nixon, so President Bush invited

ruin when he appointed a blue-

His handlers knew it was a disas-

ter the instant they read it in the

papers. "You don't appoint a blue-

ribbon commission when you're dealing with Elvis," several image

masters said simultaneously. "For

Elvis, you appoint a blue-suede

commission. With plenty of se-

In his memoir, "Bushwhacked

by the King," former Vice Presi-

dent Quayle denied that the com-

mission was his idea, as former

President Bush asserted in his own

whether Elvis was really dead.

ion to determine

new president.

Boola Boola."

ribbon commis

Not since the press, television

things. Want to get it over with. What's the point of life if you don't

news like stuck records.

FEW YORK — Keeping ahead Nof the news means never sleep-

OBSERVER

Blue-Suede George

"One day," wrote Quayle, "the president called me up and said

he'd heard I tried every year to read Plato's 'Republic,' and asked if I'd

succeeded yet, which I hadn't

"Well, he had heard it was a

story about politics, and he won-

dered if Plato had come up with

any good ideas we might use to get

the United States was becoming a

wholly owned subsidiary of Japan.

That was when Mitsubishi had just

acquired Texas and Florida, and

everybody was saying we ought to do something, and all the president

could do was sound very macho

"So I said, had he heard a lot of

people thought Elvis was alive, be-

cause if he was we could sure get

everybody's mind off the Japan

thing for several days by having

Elvis lead a Joint Session of Con-

gress in the Pledge of Allegiance, Next thing I knew, we had a blue-

By the middle of February, the

honeymoon was over for Bush, and

the Japanese acquisition of Chica-

go. Denver and New Orleans, plus

the National Football League, had

very little to do with it. It was the

blue-ribbon Elvis commission that

did the job. Millions who believed

Elvis was still alive were angered by

evidence that President Bush

A firestorm of debate between

post-mortem scientists raged in the

grocery press. Would a singer

brought back from the grave be too

If so, why weren't the Japanese

President Bush tried to point out

that the commission's job was not

to revivify Elvis, but only to see if

he was alive and hiding somewhere.

Poor Bush. As he had discovered

while persuading the public that Dukakis did not love the flag, once

people get hold of a silly idea, they

get angrier and angrier at anybody

What finished off the Bush presi-

dency was the news that Japan had

acquired all rights to Elvis Presley,

including sole possession of same if

New York Times Service

who tries to dislodge it.

he proved to be living

under way. And over with.

depressed by his experience ever to

thought he might be dead.

sing well again?

doing it?

ribbon commission '

while saying, 'Read my lips.'

body's mind off the fact that

Why do you ask? said I.

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Write-in Ballot for US elections.

The Federal Write in Absentee Ballot is intended to prevent disenfranchisement of duly registered voters who have made a timely request for an absence ballot and simply failed to receive it on time.

It may be used by Americans outside the US who have properly requested an absentee bollot in their home state and whose absentee ballot request was received by local election officials at least 30 days before the November 8th elections.

In order to be counted, the write-in ballors must also meet local requirements and deadlines, which vary from state to state. For further information, contact the voting officers located at any American consulate,

WORLD MARKETS

IN REVIEW IN THE IHT EVERY MONDAY. A WEEKLY REVIEW OF WORLD STOCK MARKETS. ESSENTIAL READING FOR INVESTORS AND

Another Tender Story By an Unusual Couple

By Charles Trueheart

Washington Past Service
ANOVER, New Hampshire Before there was Louise Erdrich, and before there was Michael Dorris, estimable writers each, there was Milou North. Under that synthetic byline, seven years ago, Érdrich and Dorris collaborated on a series of domestic tales, and a popular British maga-zine called Woman could not get enough of them.

"It got to the point where on every cover of the magazine they had 'Another Tender Story by Milou North," Dorris says. "They're not terribly deep," Dorris says of these stories, "but

they're uplifting."
He loves telling this; his wife loves to listen. "It's always about a young woman in stress who resolves her issue affirmatively," he goes on. "Very definitely affirmatively," Erdrich agrees. "Any sort of domestic crisis that came up we would make into 'another tender story," he says. "We found a crack in the bathroom wall one day and we couldn't afford to have it fixed, sooo - "Michael and Louise join in the refrain "-Another Tender Story by Milou

Sitting down to lunch at a restaurant in Hanover (they live 30 miles down the road, in the village of Cornish, with their five children). Dorris and Erdrich talk about Milou North with affection, and even some respect. For Erdrich and Dorris, authorship is a dimension of matrimony: They can be married to their muses

without risk of infidelity.

Dornis is 43, a chipper fellow with a Wally Cleaver grin and a Ronald Reagan nompadour, notwithstanding which he is a handsome man. He adopted their three oldest children during the 1970s, when he was a bachelor. Erdrich is 34, dark-eyed and soft-skinned, more wholesome-looking than her jacket photographs suggest. Even before they have unfolded their napkins, Michael announces that Louise is expecting another

All this, and five books be-Now let's get the 1992 campaign tween them too. Erdrich is the better-known

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FRANCE SAINT LEAN CAP FEBRAT NICE VILLA

writer. When "Love Medicine," her first novel, was published four about her. "We give each other years ago, the critics swooned at their discovery, and her literary elders lined up to blurb their respects. "The most interesting new American novelist to have ap-peared in years," observed Philip Roth. When "The Beet Queen" appeared in 1986, Gail Godwin called Erdrich "a sorceress with

They can be married to their muses without risk of infidelity.

language," and the public, so be-guiled, made it a best seller. This fall came "Tracks," also a best seller, the third book and not the last in a series of Native Ameri-

Each novel cites her husband as her "collaborator," and this is not, the usual amhor's curtsy to a pa-tient helpmeet. Michael, she exns, is "a spiritual guide, a therapist, someone who allows you to go down to where you just exist and where you are in contact with those very powerful feelings that you had in your childhood." He organizes her work, he deploys a olue pencil on her manuscripts. He is, by her account, indispensable.

You may feel threatened," she says of this unnerving dependence, "but you have to let your ego fall back, and let the work

Lest this seem a picture out of balance, Dornis says that, as a writer, he is "Louise's student." After a humiliating start as an undergraduate at Georgetown University, when a fellow-student likened Dorris's first published story to an episode of Mary Worth, "I didn't write another word of fiction for 15 years." Last year, he published a startlingly fine novel called "A Yellow Raft in Blue Water."

Louise knew Michael was a writer all along, she says, he just needed the confidence. These sound like words he might have

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INTERNATIONAL.

presents of experience," she says. Dartmouth College gave them the first present, of each other. There's no place else we could have met," says Dorris, and this is not as peculiar a notion as it may sound. Dartmouth was founded in 1769 "for the education of Indian youth and others," according to the college charter, but somehow by the fall of 1972 others had outnumbered Indians by tens of thousands to exactly 12.

So theirs was a meeting made in penance: Dorris, an anthropologist of part-Modoc ancestry, was hired that year to run the new Native American studies department. And Erdrich, whose mother is a member of the Turtle Mountain Band of Chippewa, was in recruited to fulfill the terms of the Dartmouth charter.

The difference in their years mattered then. "I mean, Michael was a professor." She laughs.
"And I didn't have much to do with him. He was in a different world."

She graduated, and he stayed in Cornish. She worked as a waitress, waved a flag on a construction crew in North Dakota and wrote textbooks for an educational publishing company. She at-tended the Johns Hopkins University's graduate writing program in poetry. They wrote letters to each other, a "cagey correspondence" platonic on its sur-face but full of "veiled references." Louise begins, about "breaking up with former rela-tionships," Michael finishes.

They returned to Hanover on the same day in 1980, "not knowing what to expect," Michael says. They were married in 1981.

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A further fusion, a merger of their styles and identities, is in the works. Until now — since Milou North was retired -- each has had "the final say" (Louise's term) over the books that carry their names. Next they will collaborate on a novel about Christopher Columbus, scheduled to appear by 1992. The discovery of the New



The Michael Dorris/Louise Erdrich marriage-fiction team.

novelists may glom on to the

Michael and Louise had the brainstorm for the book, tentatively titled "The Crown of Columbus," as they drove across Saskatchewan three summers ago. We started talking about it as we left Alberta and when we got to Manitoba we were finished. It took us about a day," Dorris remembers. "That was, in fact, the famous five-page outline that we turned in." The outline is famous for having brought them \$1.5 million from Harper & Row, the winning publisher in a brief but intense round of bidding. Before they can devote their

full attention to "The Crown of Columbus," Michael is finishing The Broken Cord," his nonfiction book on fetal alcohol syndrome (FAS) — the lasting, crip-pling damage, to brain and body, that drinking mothers inflict on their unborn.

On one level, the illness has resonance to them because it is a scourge on Indian reservations. But the affliction is by no means particular to American Indians. The new wisdom about abstention from alcohol during preg-World by the Europeans will be nancy, they point out, is far from celebrated that year, and other universal. What's more, it is im-

educated few: The one-glass-ofwine-a-day permissiveness of in the fetus. Though Dorris has been re-

afflicted with FAS. Abel, now 20, has severe learning dysfunctions. He has seizures. He will always suffer from an inability to think abstractly. Dorris has decided, in The Broken Cord" is one

Erdrich feel a responsibility to act politically, to lend their names and voices to support American Indian issues. "I don't know that "except pressure from within to respond to certain things, more

We can only speak for ourselves."

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perfectly understood even by the

midstream, to write the book in the first person.

than pressure from anyone else." To this, Michael carefully adds, There are 300 different tribes and there's no way we should, or could, be spokespersons for all of them. Plus we're mixed-bloods. So it would be presumptuous to pretend to be more than we are.

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first-time yuppie mothers is still sufficient to cause brain damage searching his book on trips to Indian reservations, he has been facing the illness at home. When he was 22, he adopted a child

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Kasparov Leading 2-1 In World Chess Series The Russian world champion Garri Kasparov, won the third world cup chess tournament in

PEOPLE

Reykjavik and received a \$20,000 prize. The victory places him in the ead in the six-tournament series with two points ahead of the for-mer Russian world champion, Ans. toli Karpov, who did not play. Karpov won the first tournament and Kasparov the second. The next three matches will be held in Spain the Netherlands and Sweden, end. ing next year.

The Art Institute of Chicago plans to return an ancient stone carving that Thailand has said was stolen more than 20 years ago from the Phnom Rung temple. The ma-seum says it will return it in exchange for a Thai artifact "of equal artistic merit" to be donated by Chicago-based Elizabeth F. Che ney Foundation, a philanthropic group. The museum spokeswoman Virginia Voedisch, said Thai offi-cials had been told of the decision. but she did not think an official response had been received by the institute.

The Sydney Symphony and Dame Joan Sutherland presented a concert for this year's United Nations Day, a celebration that commemorates its birth on Oct. 24 1945. Since the Sydney Symphony, Australia's oldest musical institu tion, is now making its first U.S. tour as part of Australia's bicenten, nial celebrations, it was a name that it should appear at the celebra-tion. Javier Pérez de Cuéllar, the UN secretary-general, greeted the audience with a statement of optimism about the world political cla-

The American architect Richard Meyer has been awarded the Royal medal for his contribution to world architecture. Meyer, 54, designed the new Getty Museum in California, recently finished a museum project in Frankfurt and has won a bid for the construction of The Hagne's new city hall.

Adele Simmons, 47, president of Hampshire College in Amherst, Massachusetts, has been selected to head the MacArthur Foundation, one of the largest philanthropic organizations in the United States.

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